

## Dr. Christian-Titus Klaiber



### Education and employment history

- 2011 – today **Director Corporate Development,** Supply Chain Management Institute
- 2007 – 2011 **CEO/CFO,** Nettelhoff Mexico, Queretaro/Mexico
- 2005 – 2007 **HR Manager,** ZF Friedrichshafen AG
- 2004 – 2005 **Management Trainee,** ZF Friedrichshafen AG

#### Education

- Dr. oec. HSG, Lic. oec. HSG – University of St. Gallen

### Profession and methods

- Automotive Industry
- Process optimization & reorganization
- Turnaround management
- Key account management
- Cost saving projects

### Industry skills and engagements

#### Automotive Industry: Controlling & Finance

- Strategy/reorientation/reorganization
- Turnaround management
- Strategic planning
- Financial reporting

#### Automotive Industry: Marketing & Sales

- Key account management
- Relocation of products and processes in emerging markets
- Benchmark analysis

#### Automotive Industry: Procurement & SCM

- Cost cutting programs
- Worldwide Logistics & STL-Programs
- Warehousemanagement

#### Automotive Industry: HR

- Qualification programs and training
- Change management