Welcome from the President

Wolfgang Göbel ECG President





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Market development

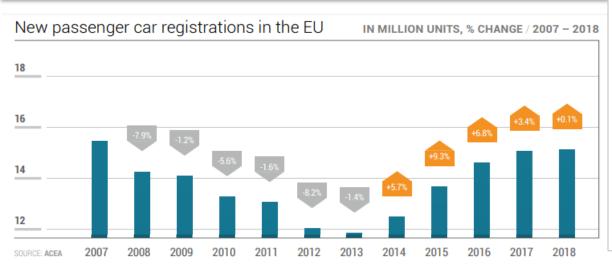
Electric Cars Dominate Frankfurt Auto Show

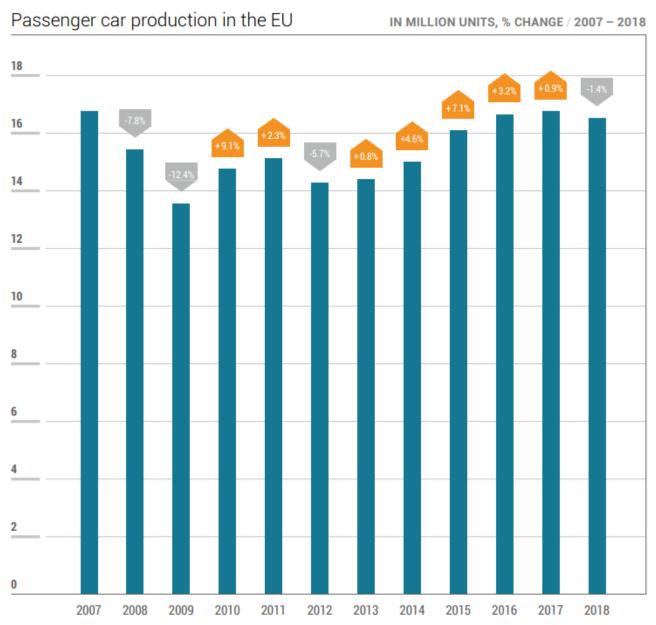
The unveilings by VW, BMW and others were coupled with pledges that more hybrid and plug-in models were on the way

Bloomberg

Business

European Car Sales Plunge, Deepening Industry Woes



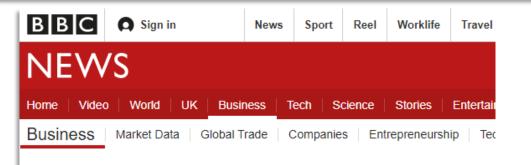


Source: ACEA

General trends

No-deal Brexit will have 'seismic' impact, says European car industry

Carmakers fear disorderly exit would cripple the just-in-time supply chain, investment and lead to tariff barriers



US-China trade talks resume amid

diplomatic tension

() 10 October 2019

Automobiles + Add to myFT

China's car market set for second year of falling sales

Purchases fall 14% in first half of 2019 but signs suggest worst may have passed

Airbus case: MEPs to discuss US tariffs to be levied on European goods

Press Releases PLENARY SESSION INTA Yesterday

The expected effects of a recent WTO decision to allow heavy US tariffs on European goods are up for a debate with Commissioner Cecilia Malmström on Wednesday.

Dyson has scrapped its electric car project

(1) 11 October 2019









The firm, headed by British inventor Sir James Dyson, said its engineers had developed a "fantastic electric car" but that it would not hit the roads because it was not "commercially viable".

triggering dealer staff cuts and recruitment freeze'

CASE

- Connected
- Autonomous
- Shared
- Electric





Sustainability Working Group

Autonomous vehicles sub-group





Future distribution

changing mobility preferences electrification dealerships car sharing Gen Z don't drive ICE socially unaccetpable ownership model peak car" salesment is tribution automotive retail direct sales model





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ECG's role

- ECG has acknowledged these new industry challenges
 - <u>Board level</u>: Brainstorming session in Graz, facilitated by Peter Weiss
 - Working group level: New groups established with wide support from members
 - <u>Secretariat level</u>: Business analyst to be recruited



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Meeting in Graz







TRUCK



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Thank you for your attention!

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