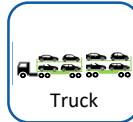
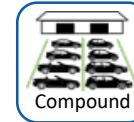
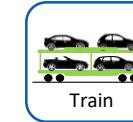




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ECG Secretariat report

Mike Sturgeon



New members of the team



Jari Jokinen



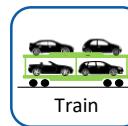
Andreea Maria Serbu



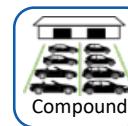
Alexandra Sarrigeorgiou



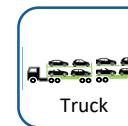
Ship



Train



Compound



Truck



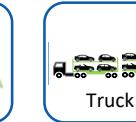
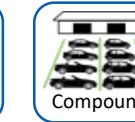
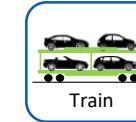
Barge



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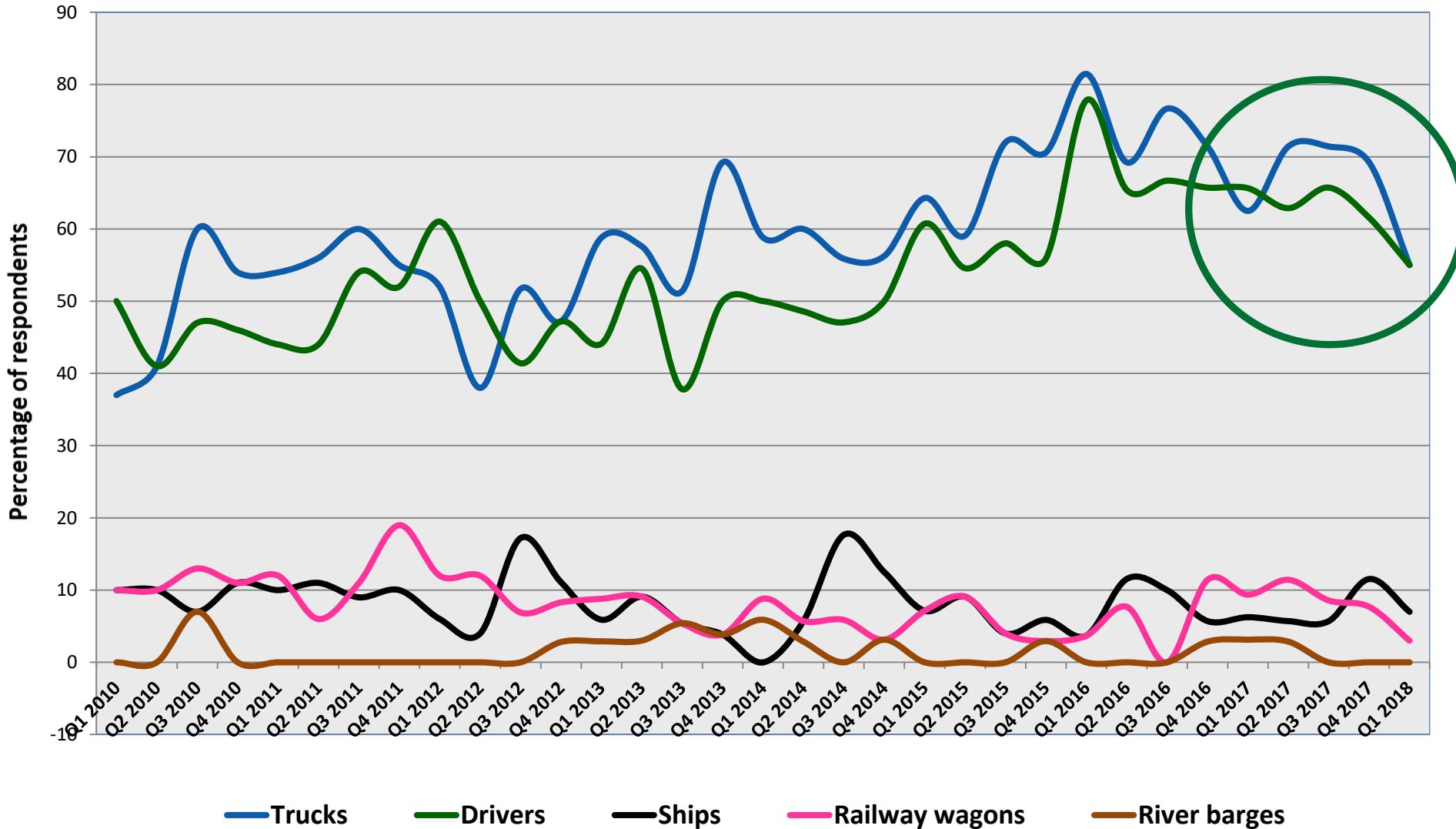
Confidence & Cost Trends Survey

Q1 2010 – Q1 2018

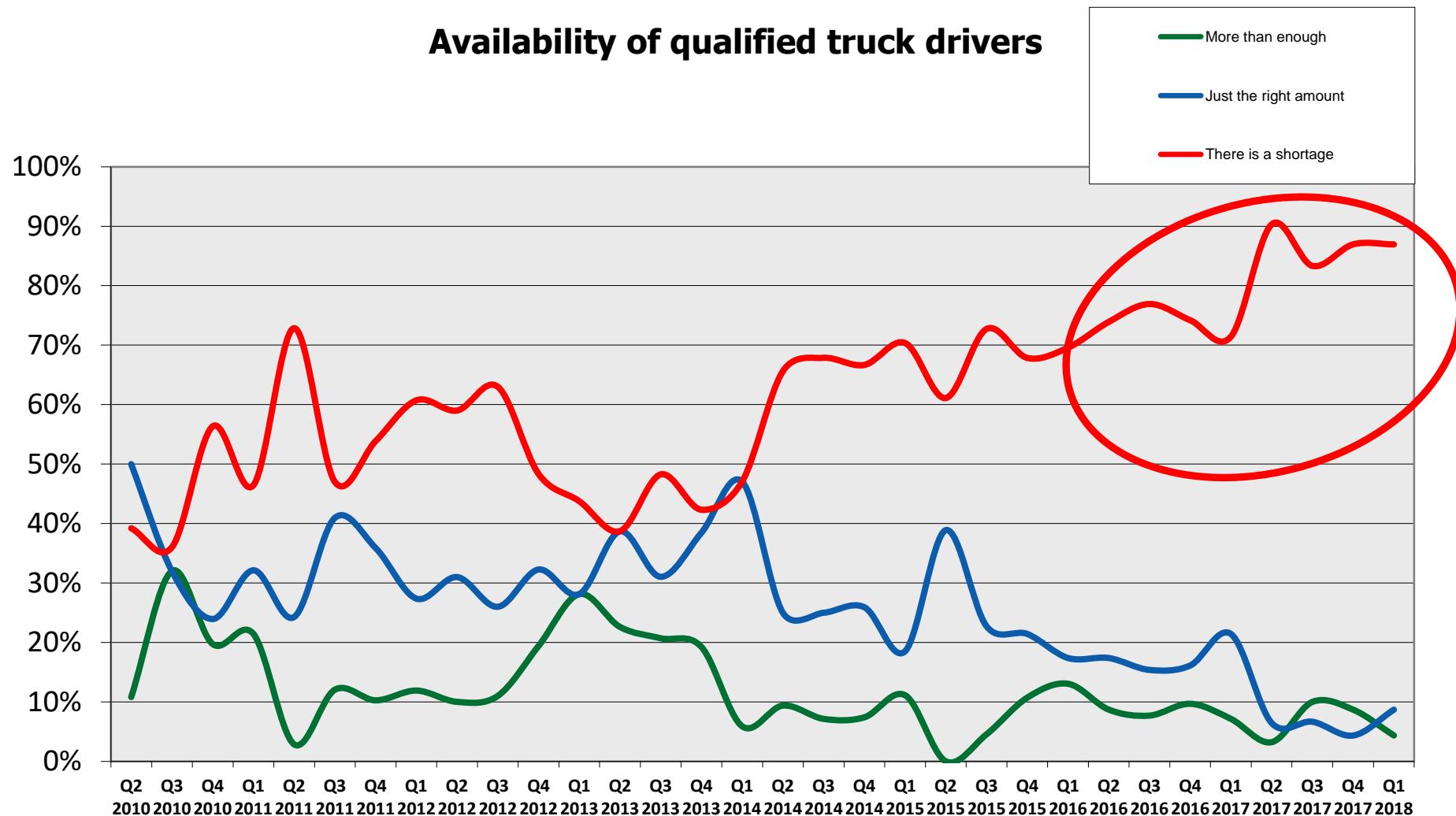


1. Investment (I)

For the next six months, will you be investing in any of the following?

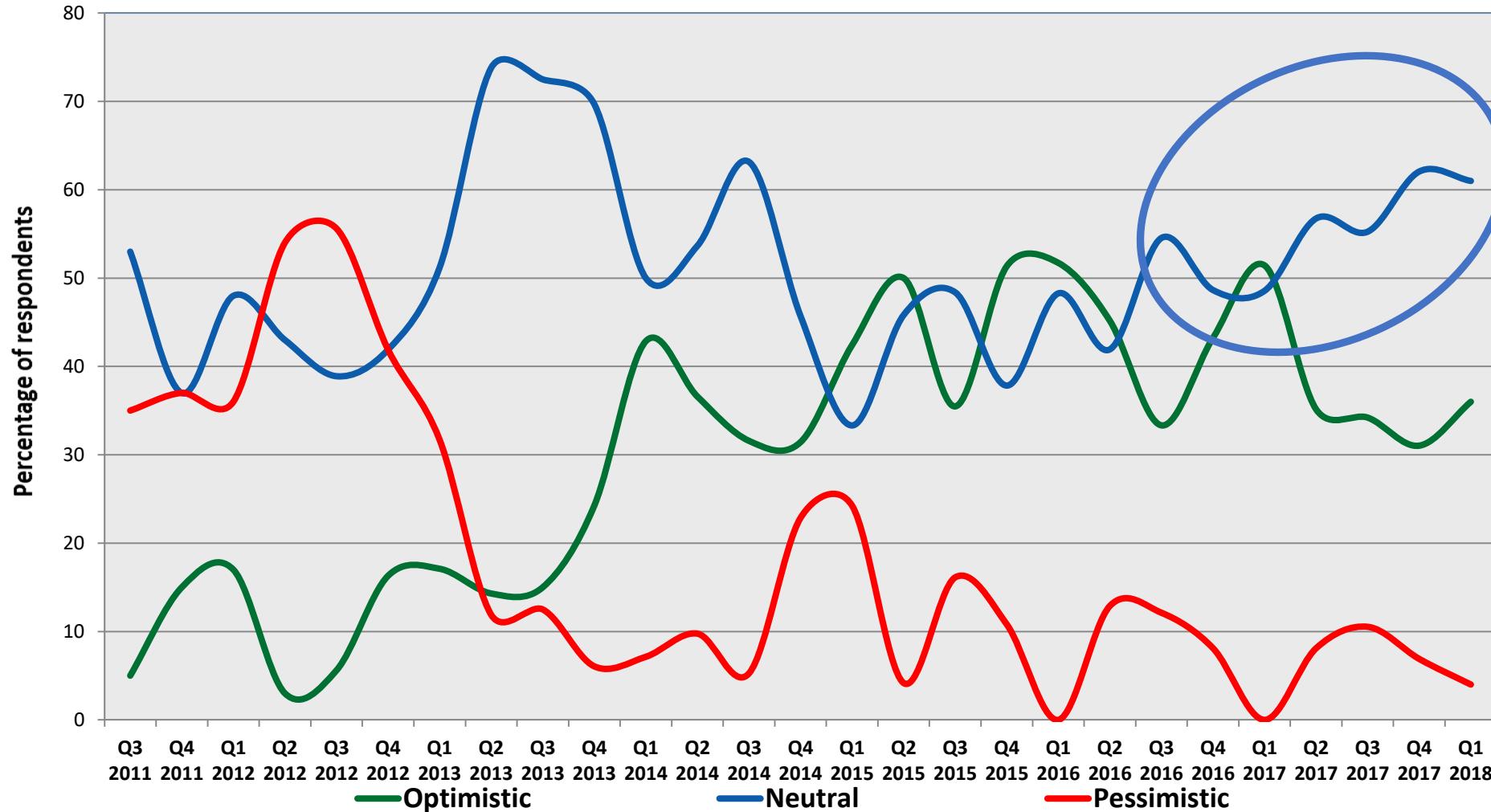


2. Labour supply



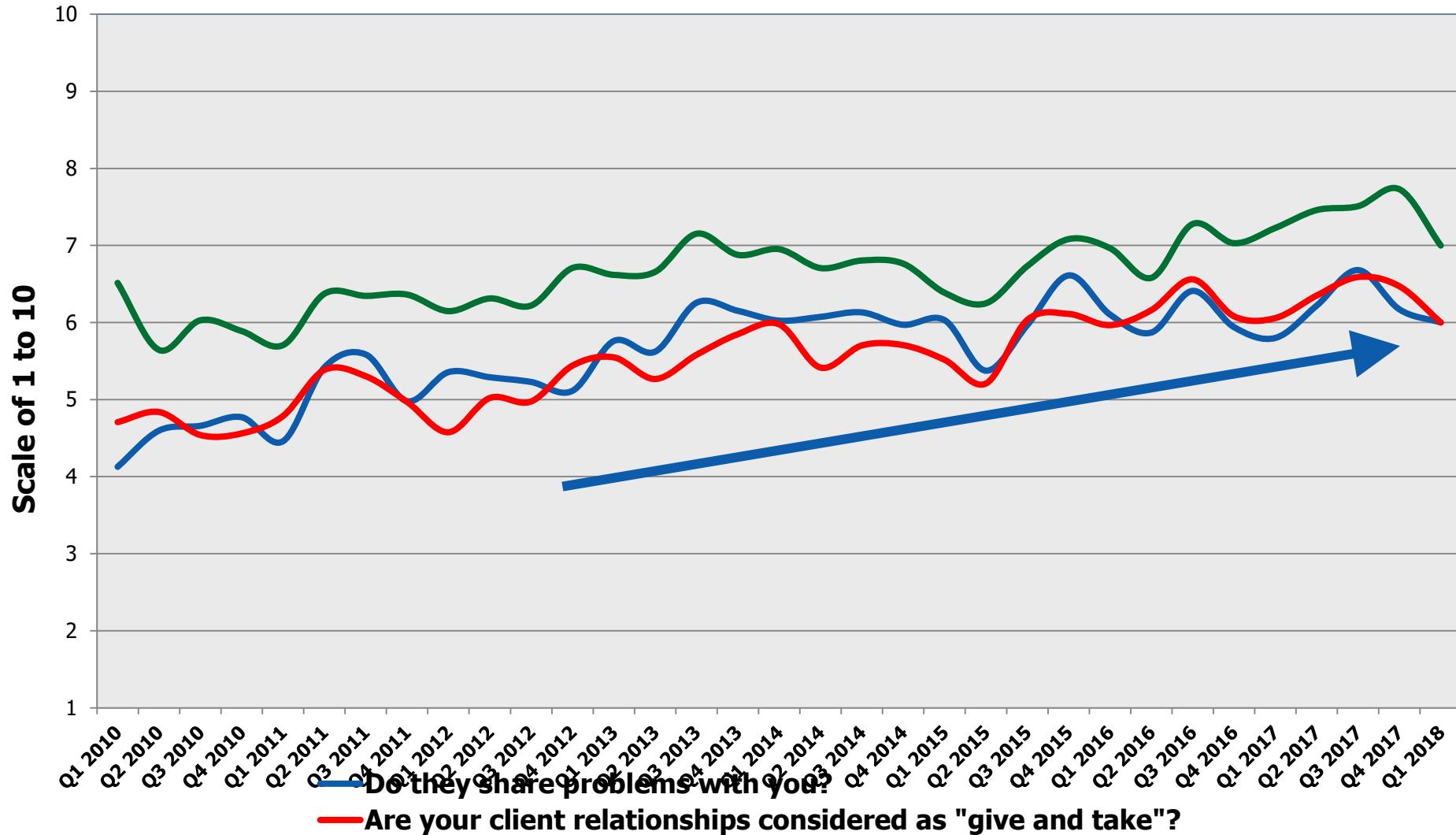
3. Business optimism

How do you feel about the next six months?



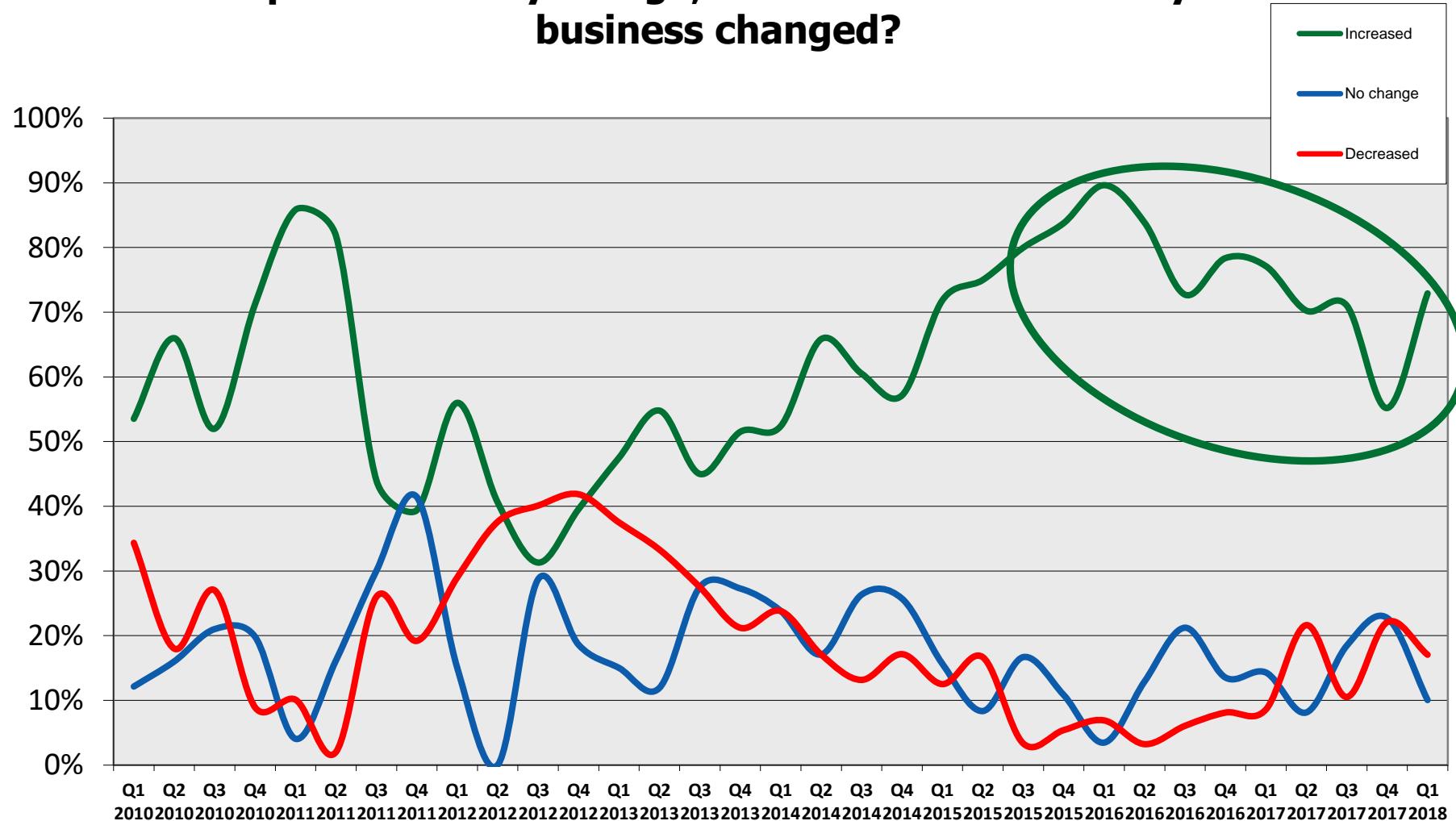
4. Customer / Supplier Relationship

Customer / Supplier Relationship Index 3



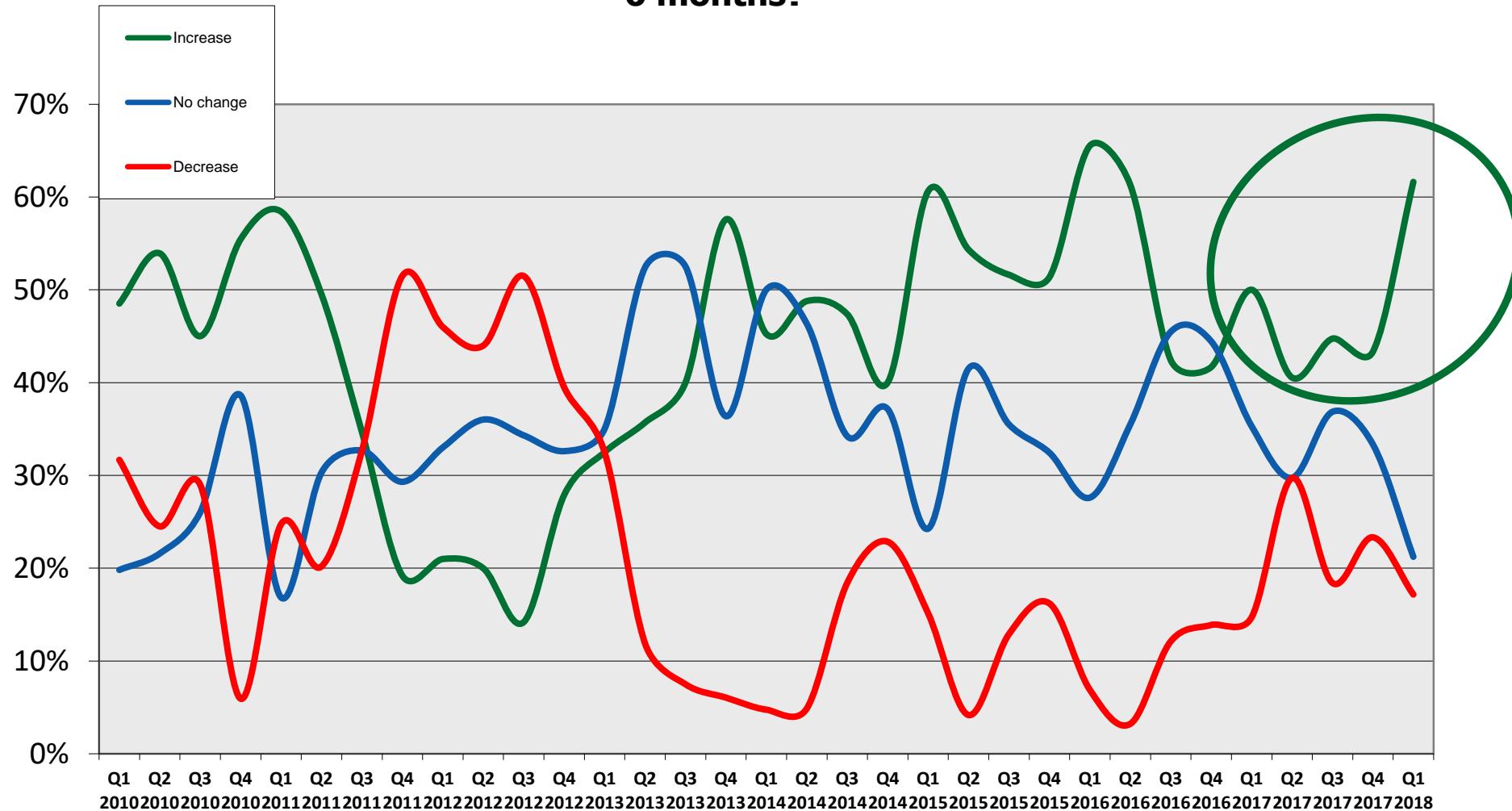
5. Volume & value of business (I)

Compared to one year ago, how has the volume of your business changed?



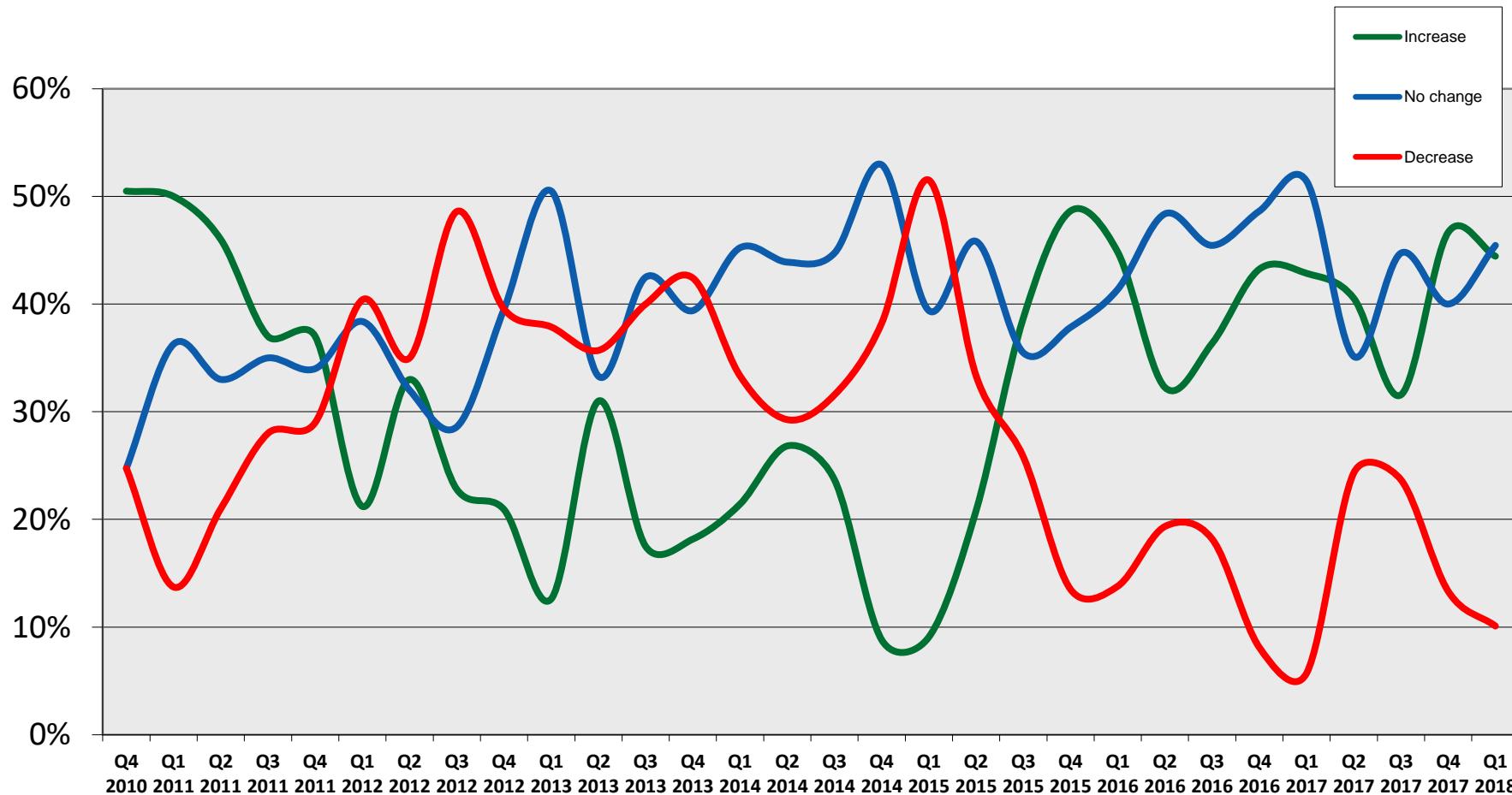
5. Volume & value of business (II)

How do you expect the volume of your business to change in the next 6 months?

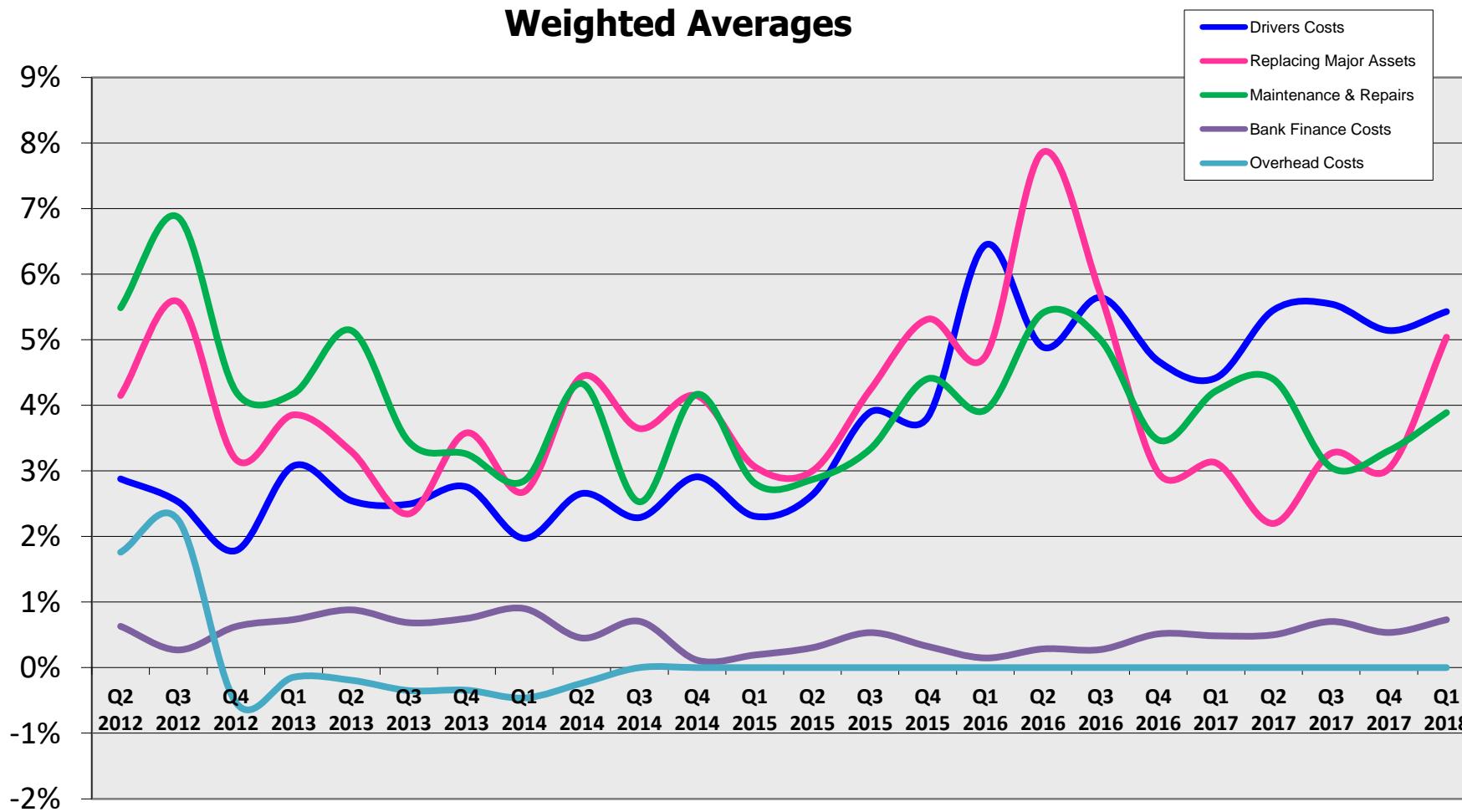


6. Average rates

Compared to the last year, do you expect rates in tenders in which you participate to increase or decrease?

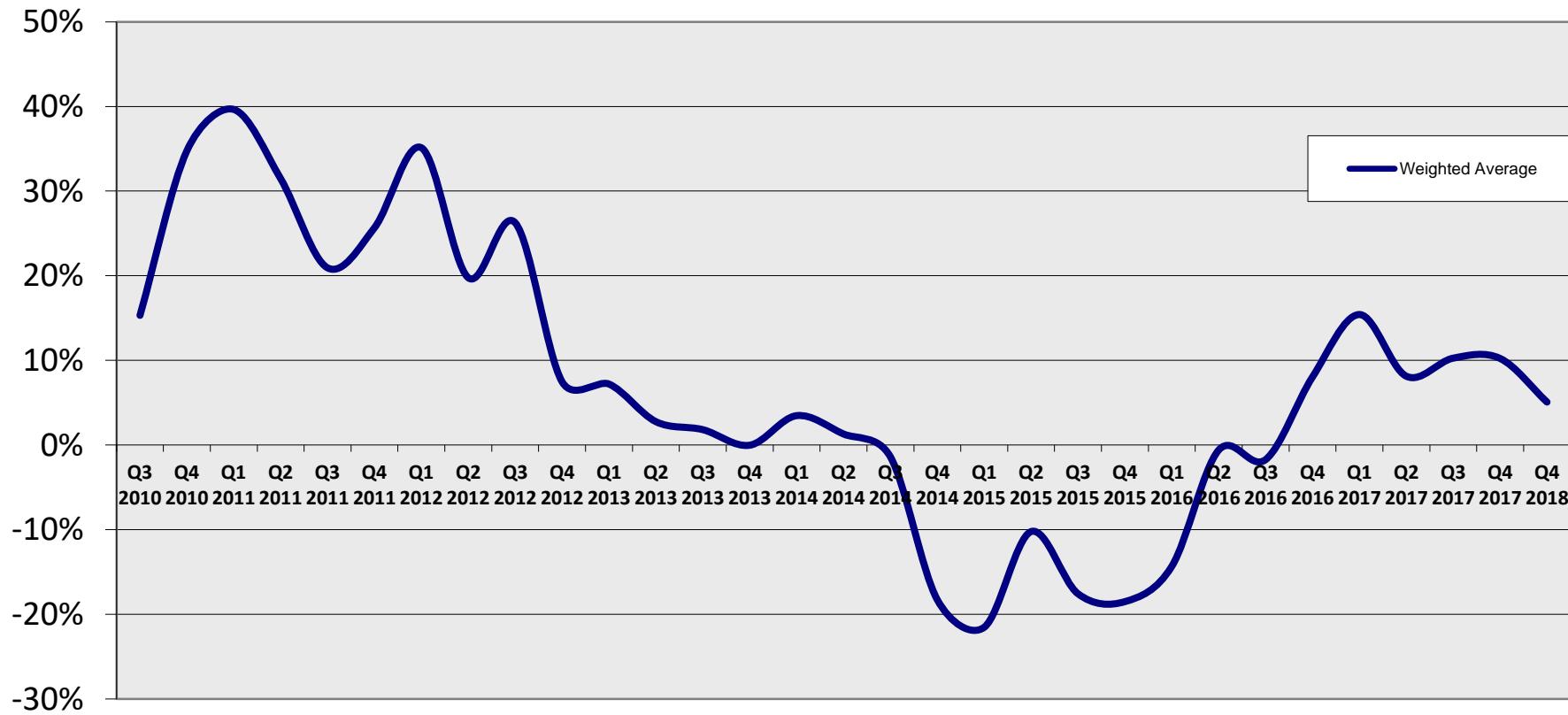


7. Percentage of Cost Increases



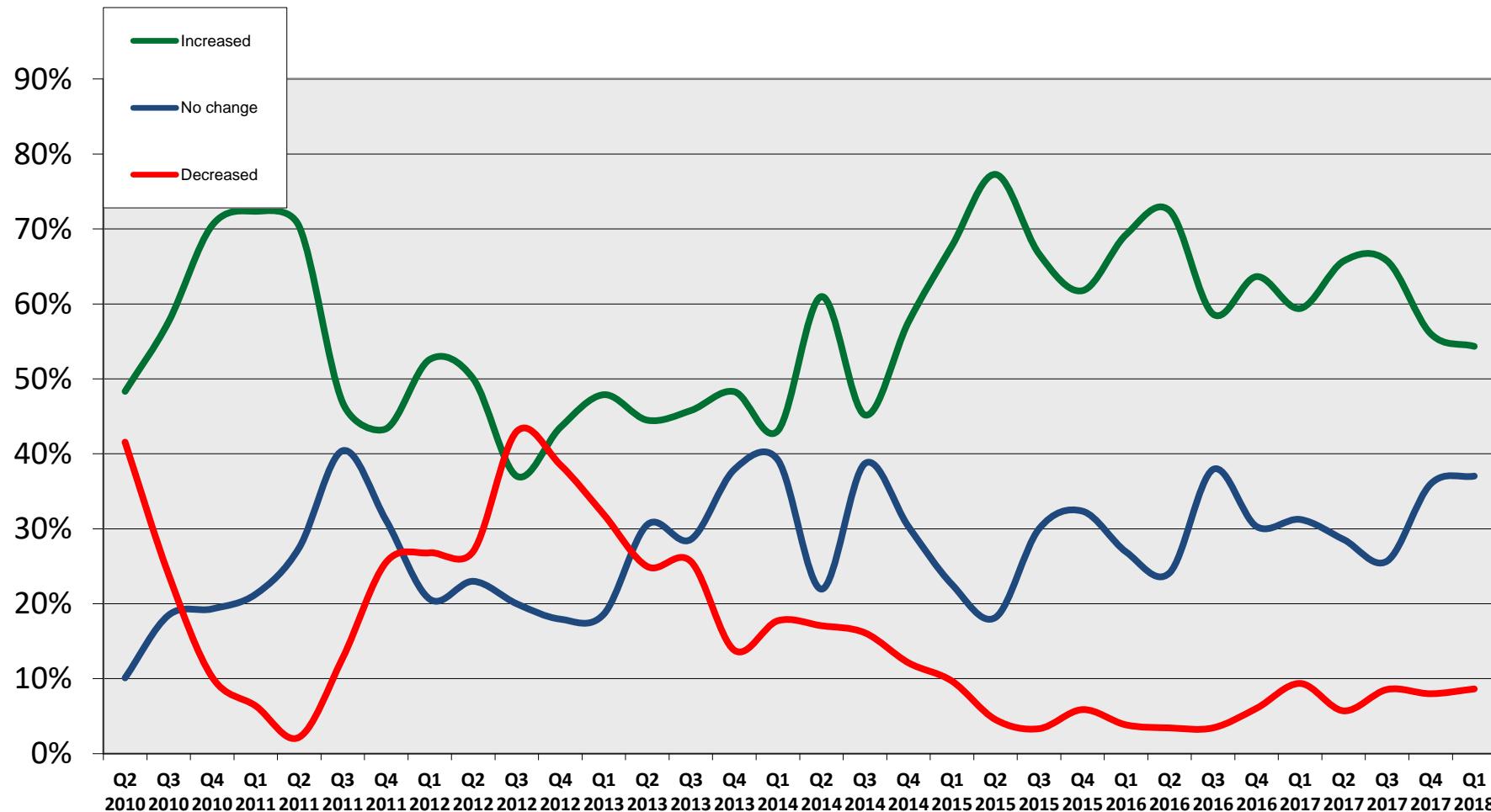
8. Fuel Costs

Compared to one year ago, how has the cost of fuel changed?



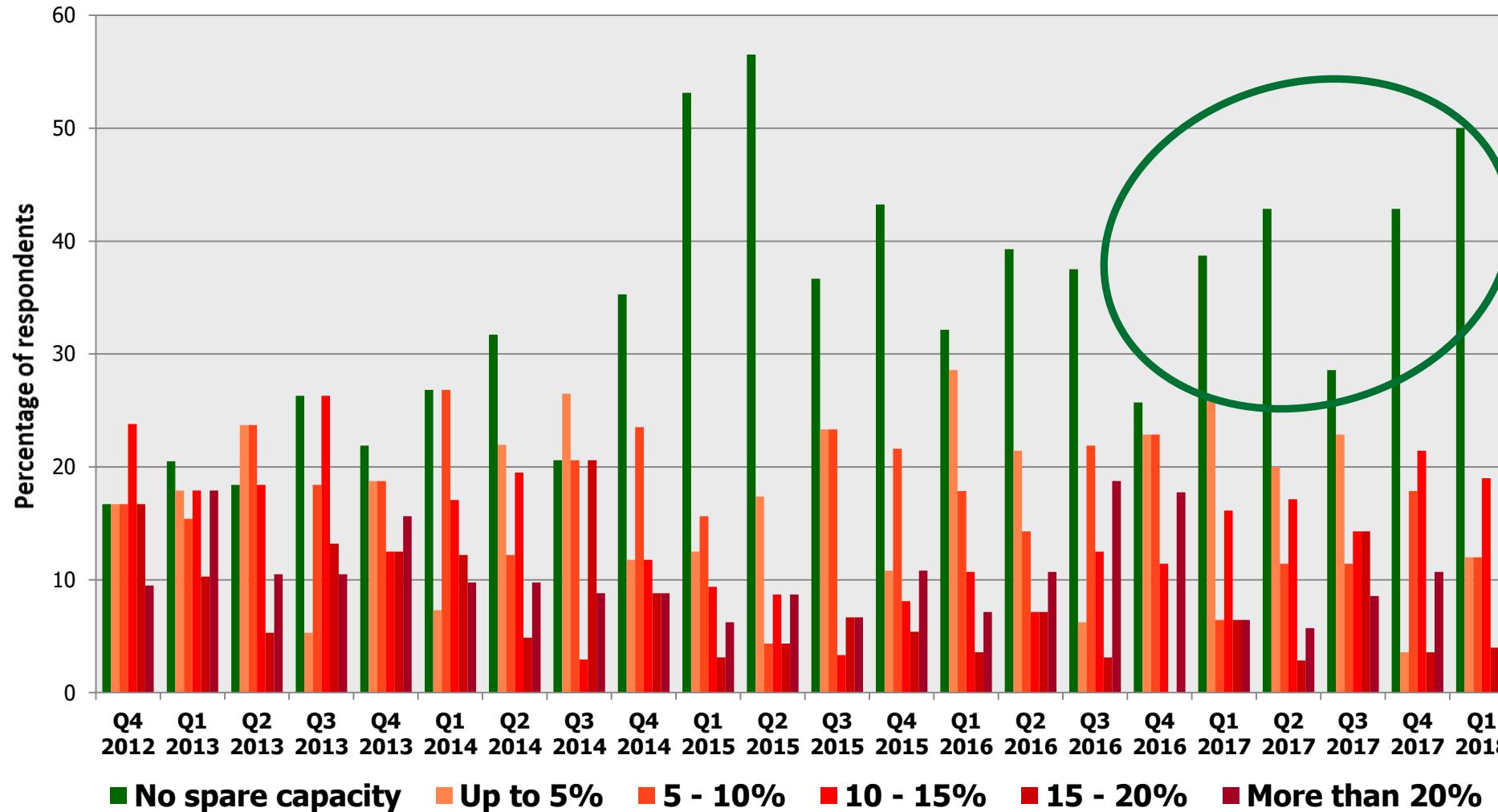
9. Fleet capacity utilisation (I)

Compared to one year ago, how has your fleet utilisation changed?



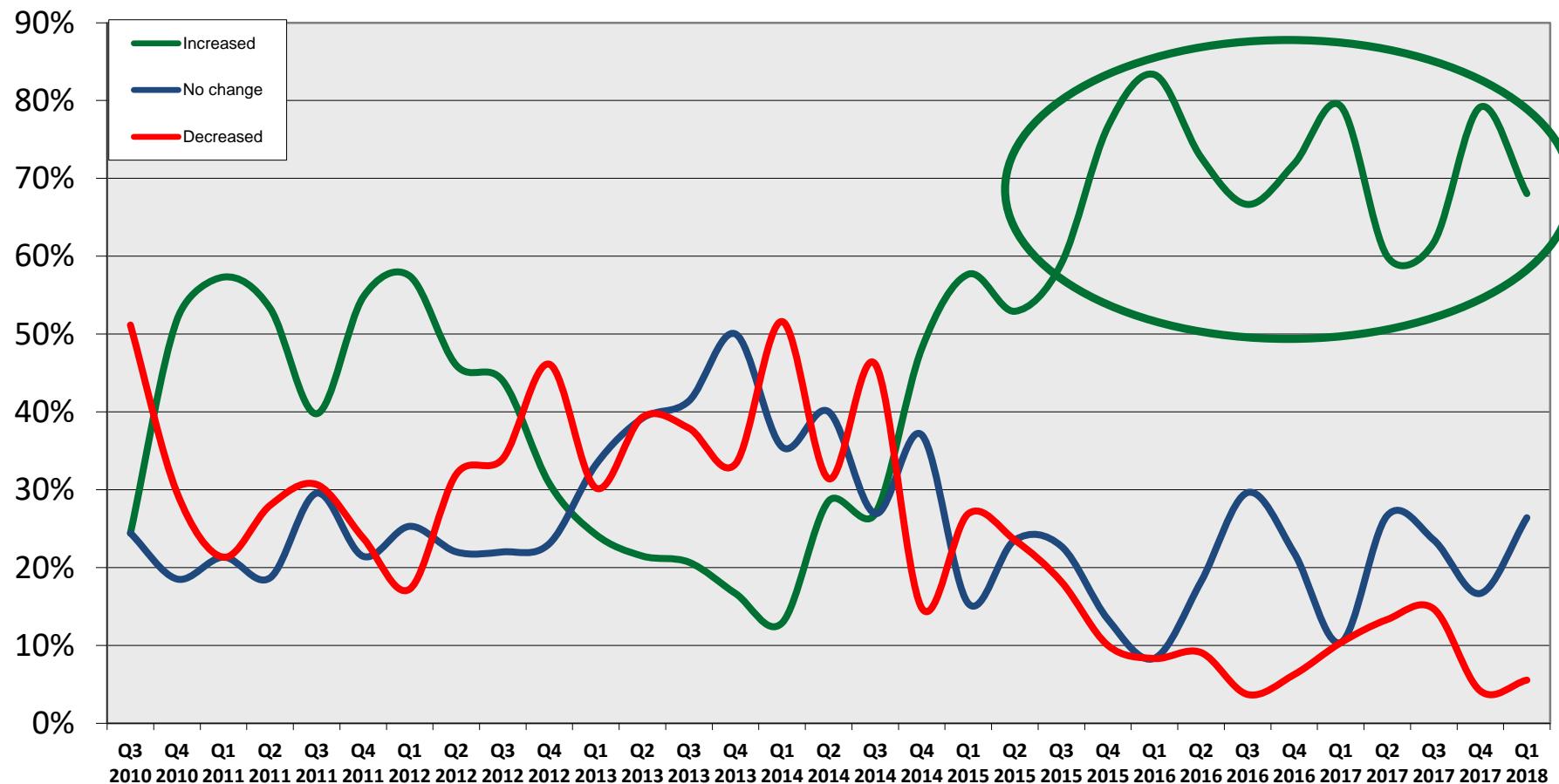
9. Fleet capacity utilisation (II)

What is your current spare capacity?



10. Compound occupancy

Compared to one year ago, how has your compound occupancy changed?





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Please keep completing the Survey!

Any questions?

