

# UK & Ireland meeting

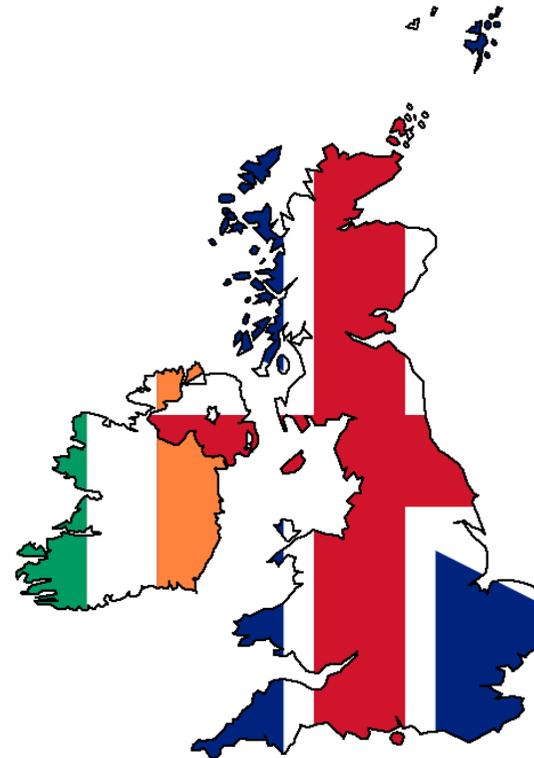
Mark Hindley



# New Car Sales 2019

United Kingdom 2.3m

Eire 117k



# Market update 2020



## SMMT 2020 Forecasts

- Pre Covid -19 UK market forecast 2.2m
- March is normally the biggest sales month of the year, was down 44%
- April recorded lowest sales since 1946
- SMMT revised forecast 1.6m
- ? Uncertainty and challenging to forecast
- Current UK lockdown until mid-May  
Dealers re-opening?



# Group Update

- Group comprises 13 member companies representing c. 80% of an estimated total market of 5m new car & LCV movements
- Meetings 3 or 4 times yearly  
Next meeting planned 24<sup>th</sup> June, Webinar?
- Developed relationships with SMMT, RHA and DFT
- Meeting planned in Ireland postponed and re-scheduled for Feb / Mar '21



# Group objectives

- Promote the interests of UK and Ireland members to industry stakeholders and policy makers.
- Ensure the interests of members are represented at national Government and EU level on all key issues affecting our industry.
- Foster relations with other specialist groups and associations to help support common objectives.



# Main Agenda

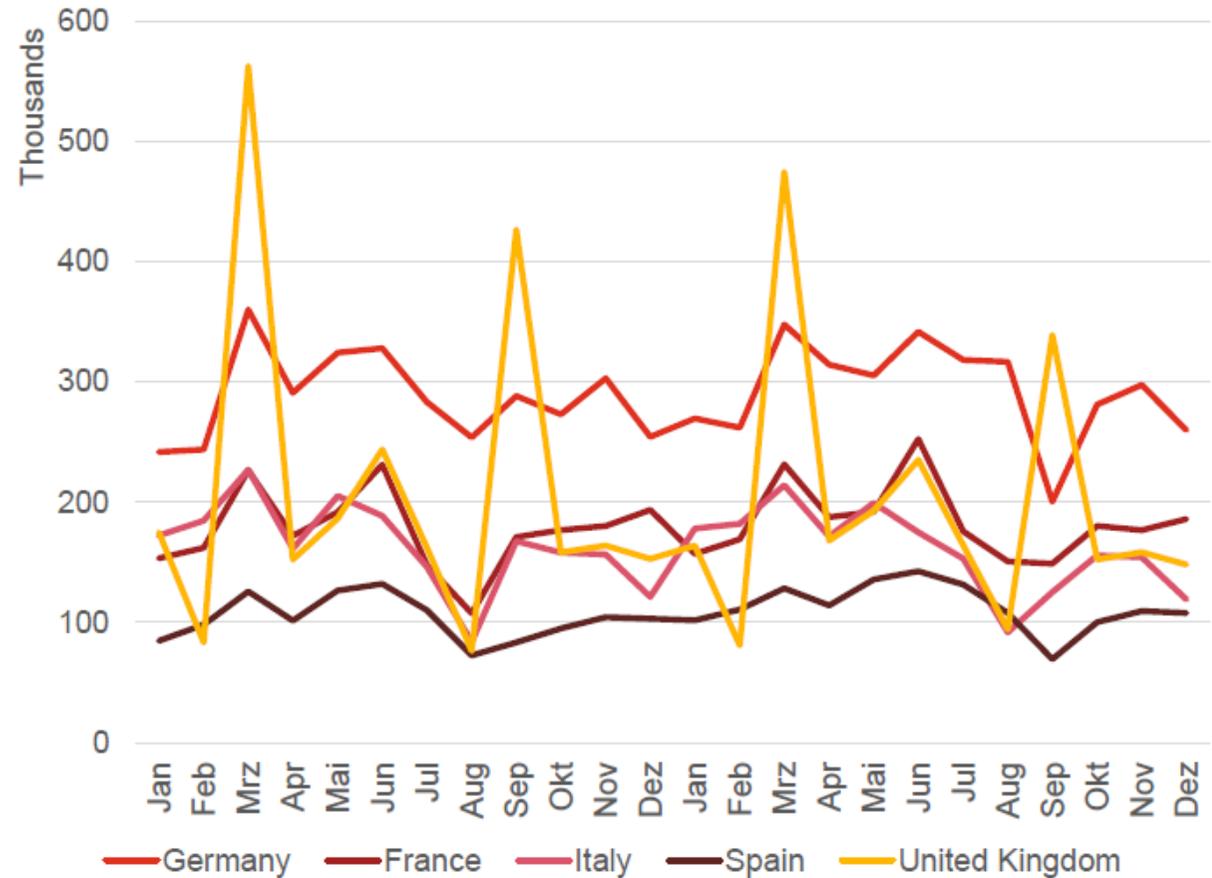
- Regulations, interpretation and application by authorities
- Introduction of new regulations and taxes
- Driver shortage training & remuneration
- End of month peaks
- March and September sales peaks
- Capacity shortfall
- Health and Safety



# UK Market Volatility

Slide from  
Christoph  
Stürmer's  
presentation in  
Mainz

**EU Top-5: Cyclicity**  
2017 – 20148F (monthly registrations)

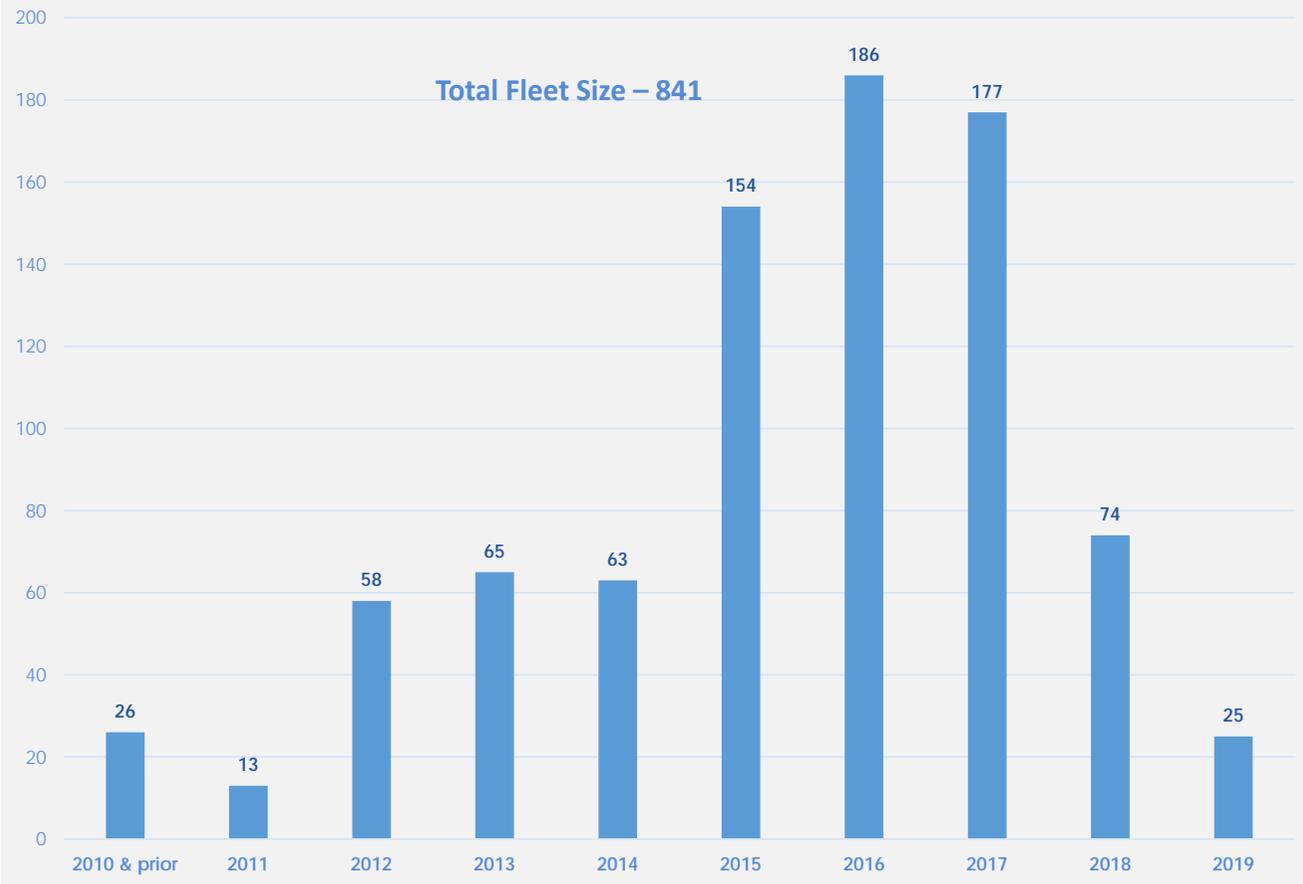


Source: IHS Markit, European Commission (October 2018)



# UK Transporter types

Transporters by Year of Registration – April 2019



## Main Transporter Types (737 of 841)



60 - Low capacity Rigid Vehicles



70 - Semi Trailers



539 - Transporter Engineering +11



98 - Rolfo Ego

# BREXIT

- Working towards end December 2020
- Negotiations continue

TRUCK



SHIP



COMPOUND



RAIL



BARGE

