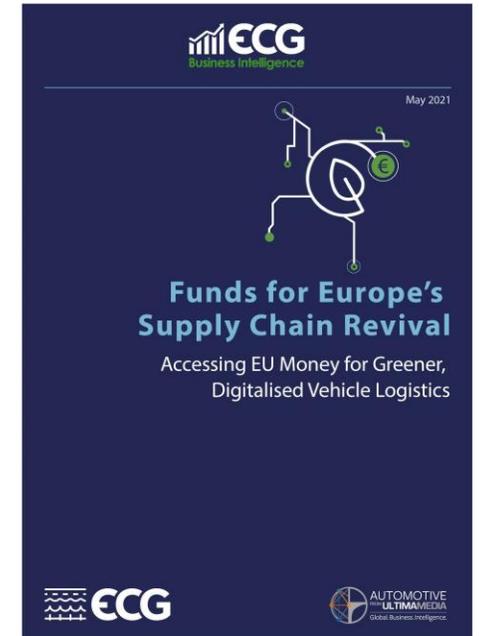
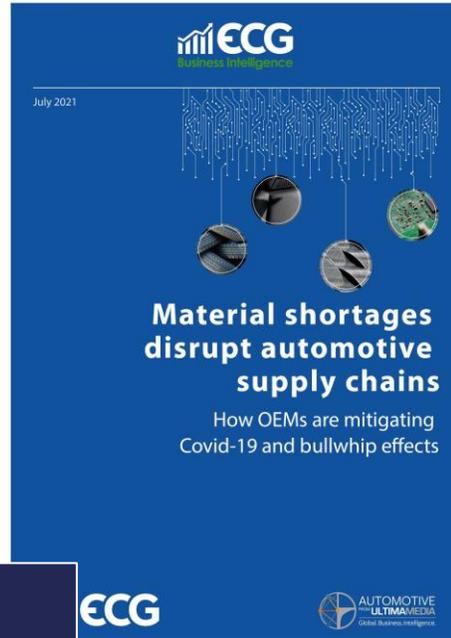




Wolfgang Göbel

ECG President

ECG Business Intelligence reports



and on funding

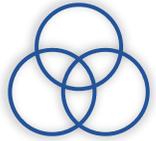


on the market situation

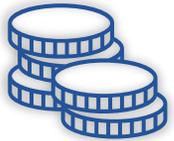


ECG Strategic Priority for 2021

Agree on standard methodology/ies for use in FVL that

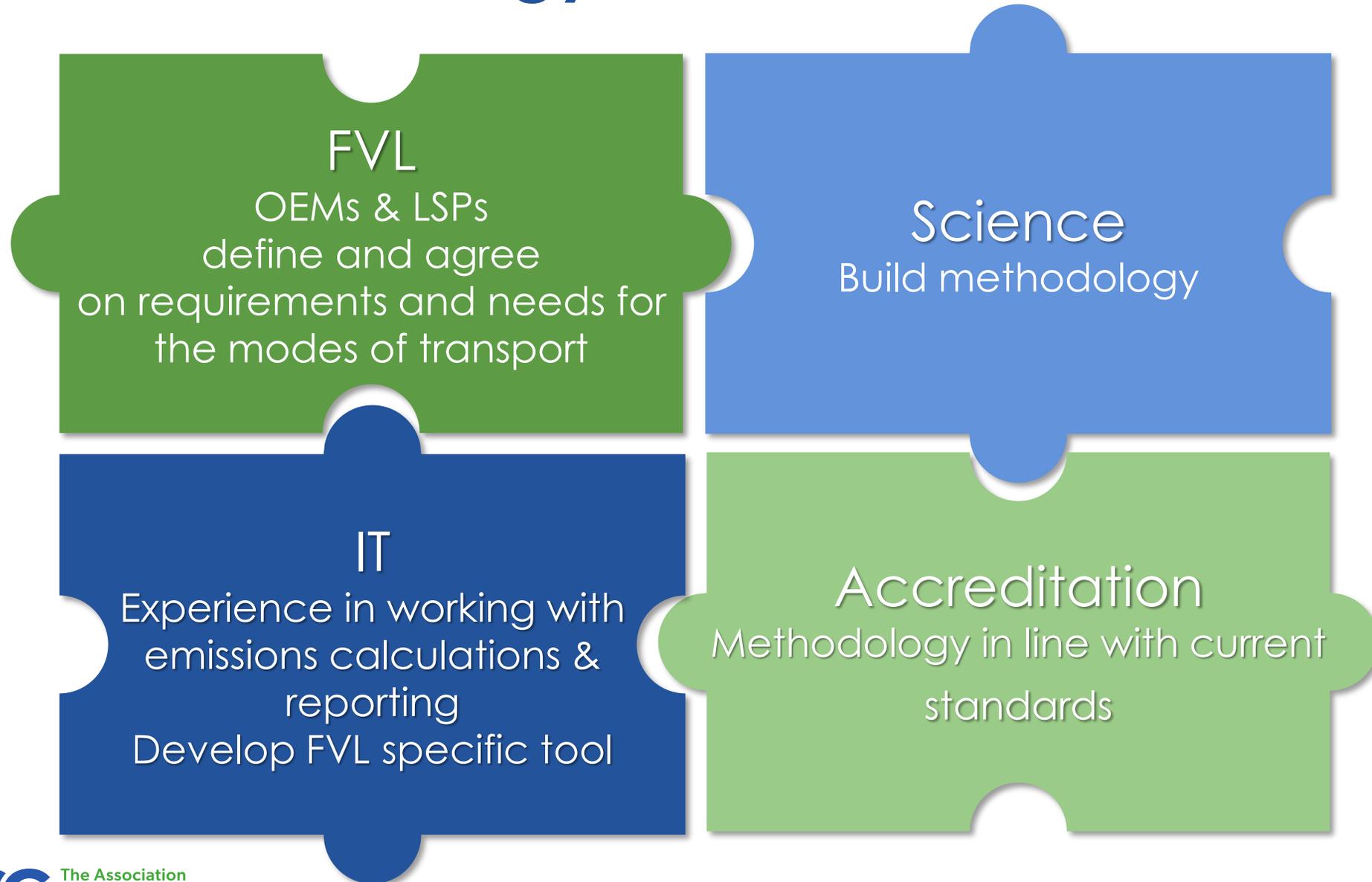


Allow equitable comparison between modes and between suppliers within modes



Enable the industry to invest in the right assets

Standard methodology for FVL - Vision



Market situation



Car Registrations

September					
	2021	2020	% change	Mkt share -21	Mkt share -20
Private	120,560	161,362	-25.3%	56.0%	49.2%
Fleet	90,445	159,081	-43.1%	42.0%	48.5%
Business	4,307	7,598	-43.3%	2.0%	2.3%
TOTAL	215,312	328,041	-34.4%		

Source: <https://www.smmt.co.uk/vehicle-data/car-registrations/>



The German Passenger-Car Market in September:
About 25% Fewer New Registrations in
Comparison With September 2019

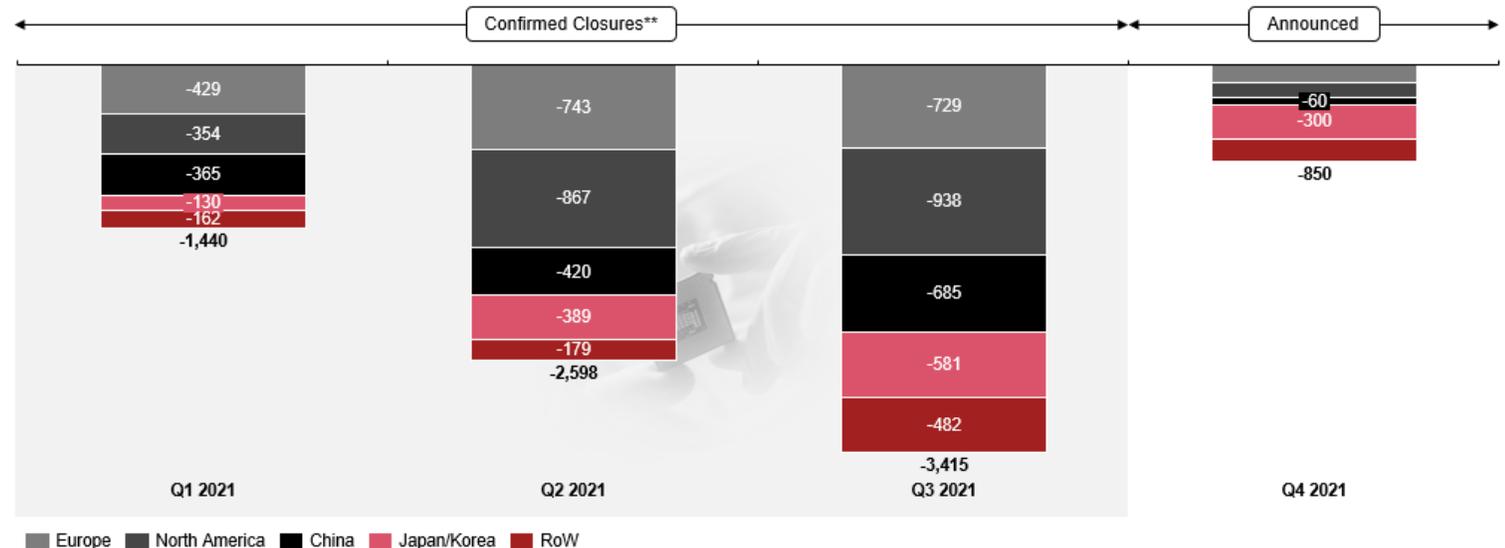
Berlin, 05 October 2021

Current Impact: Semiconductor Shortage

Confirmed and expected volume losses due to the global ICU microchip shortage range between 9.5 – 11.0 million units for the full year 2021

LV*: Impact of ICU semiconductor volume losses

(In thousand units, Global)



Technology

Chip Crunch May Last a Year Amid 'Perfect Storm,' IMI CEO Says

By [Cecilia Yap](#) and [Ian C Sayson](#)
September 10, 2021, 2:30 AM GMT+2



October 7, 2021
4:54 PM CEST
Last Updated 5 days ago

Autos & Transportation

Skoda Auto sees more pain from chip shortage in blow to Czech economy

FINANCIAL TIMES

Chip shortage drags on as plant closures hit carmakers

Semiconductor manufacturers struggle to get on top of order backlog

Anna Gross in Paris, **Joe Miller** in Frankfurt and **Kana Inagaki** in Tokyo SEPTEMBER 14 2021

September 23, 2021 04:59 AM

VW cuts output at Wolfsburg plant again on chip shortage

Automaker will build Golf on only one shift



26 Aug 2021

Semiconductors crisis costs car companies up to \$100 billion in lost revenue so far this year

Handelsblatt

LOGISTIK

Chipmangel: Deutsche Autotransporteure fürchten um ihre Existenz

11.10.2021 - 12:57 Uhr • [Kommentieren](#) • [3 x geteilt](#)

L'USINENOUVELLE

Face à la pénurie de puces, Opel ferme son site allemand d'Eisenach au moins jusqu'à début 2022

Possible action points

1. Forecasts are essential and any changes must be communicated to avoid any costly inefficiencies. Sharing of production schedules in real time



Possible action points

2. Adjust current service level requirements as reduced volumes and demand peaks do not allow cost-effective operations



Possible action points

3. Support move to 3 or 4-day week operations, or reduced shifts/operating hours where not possible, in compounds and terminals until volumes recover



Possible action points

4. Respect the payment terms as cashflow has become critical for many operators



Possible action points

5. Recognise the need for survival strategies to be jointly developed between customers and suppliers

