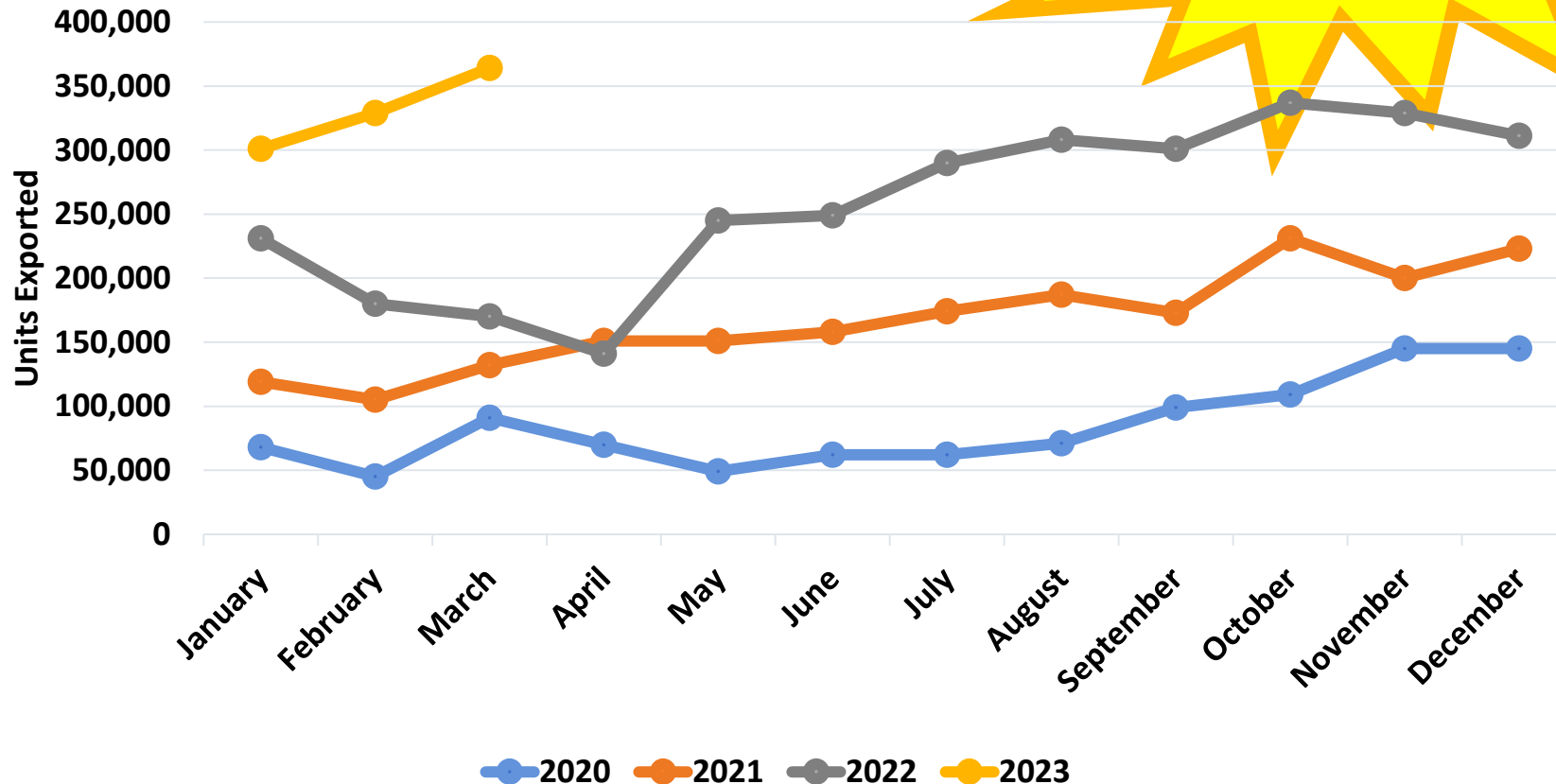


SPRING CONGRESS
SPECIAL

Volume of Chinese Vehicle Exports

Finished Vehicle Exports from China

Vehicle Exports from China, by Volume



Q1 EXPORTS
994,000 units!

Q1 exports up
71% y/y!

Q1 2023 Vehicle Exports from CHINA:
994,000 units

Full Year 2022 Vehicle Exports:
3,092,100 units

Full Year 2021 Vehicle Exports:
2,015,000 units

Full Year 2020 Vehicle Exports: **995,000 units**

Source: ECG Business Intelligence, CAAM data

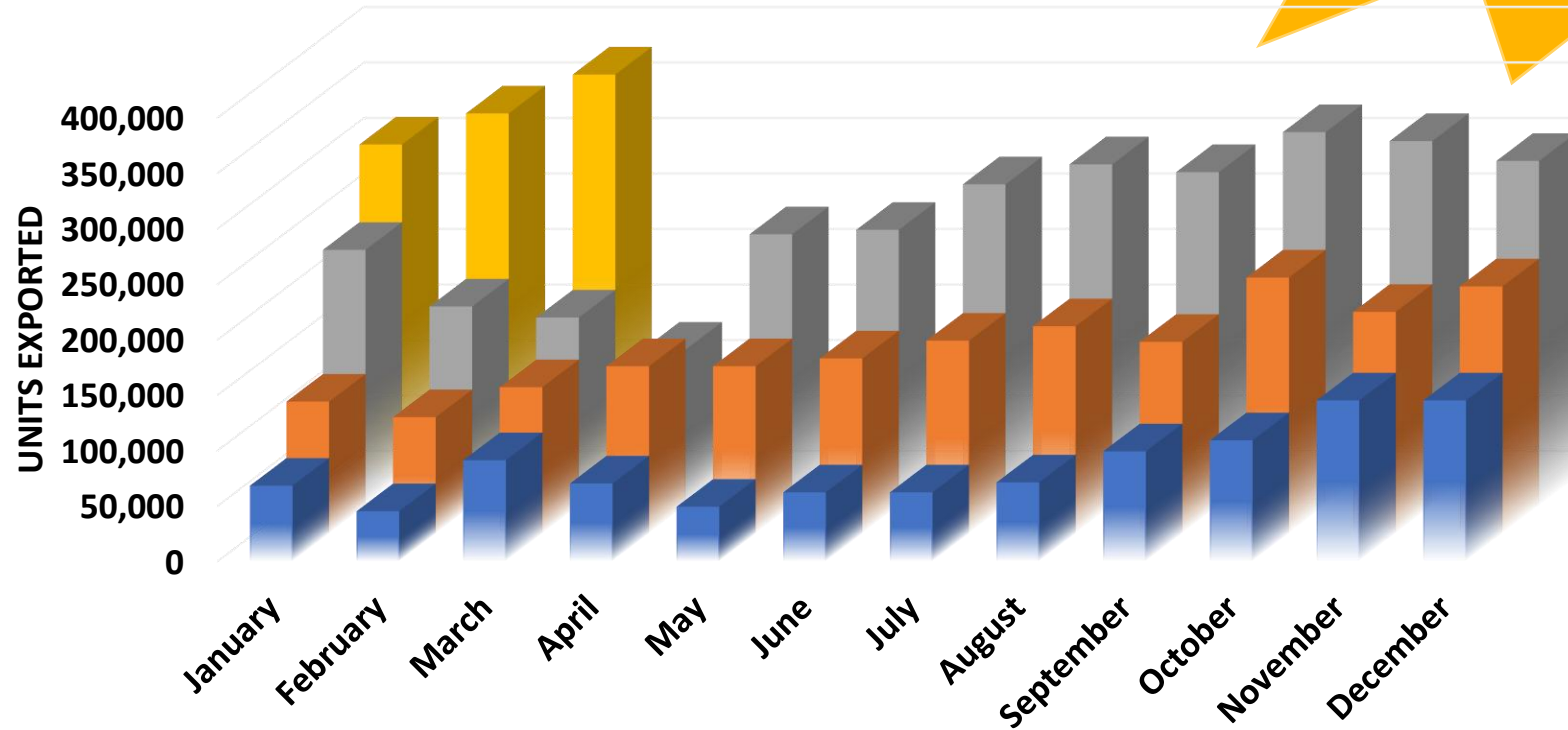
* Rounding may occur



Chinese Vehicle Exports

FINISHED VEHICLE EXPORTS FROM CHINA

Monthly Export Volumes
now over 364,000 units!



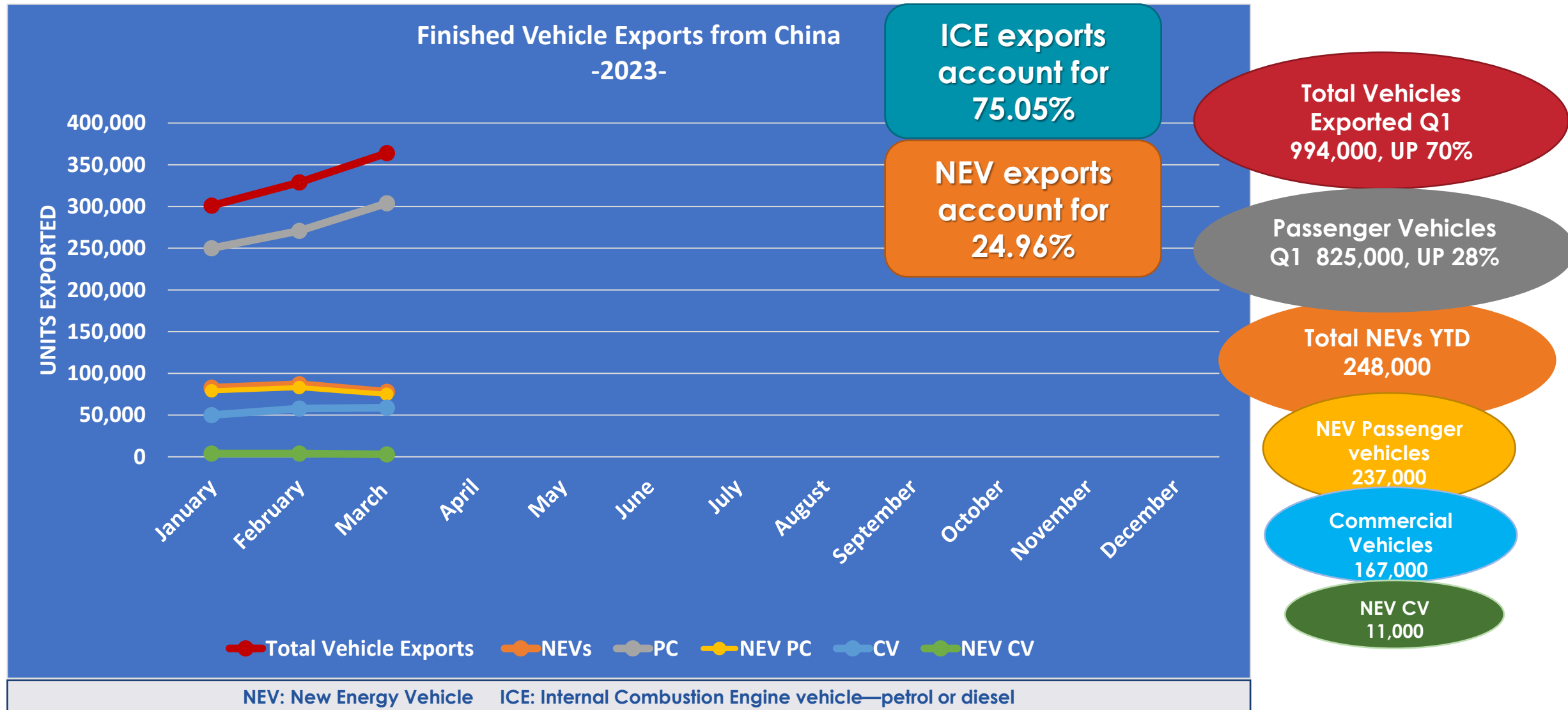
	2020	2021	2022	2023
Jan	68,000	119,000	231,000	301,000
Feb	45,000	105,000	180,000	329,000
Mar	91,000	132,000	170,000	364,000
Apr	70,000	151,000	141,000	
May	49,000	151,000	245,000	
Jun	62,000	158,000	249,000	
Jul	62,000	174,000	290,000	
Aug	71,000	187,000	308,000	
Sep	99,000	173,000	301,000	
Oct	109,000	231,000	337,000	
Nov	145,000	200,000	329,000	
Dec	145,000	223,000	311,100	

 China Association of Automobile Manufacturers

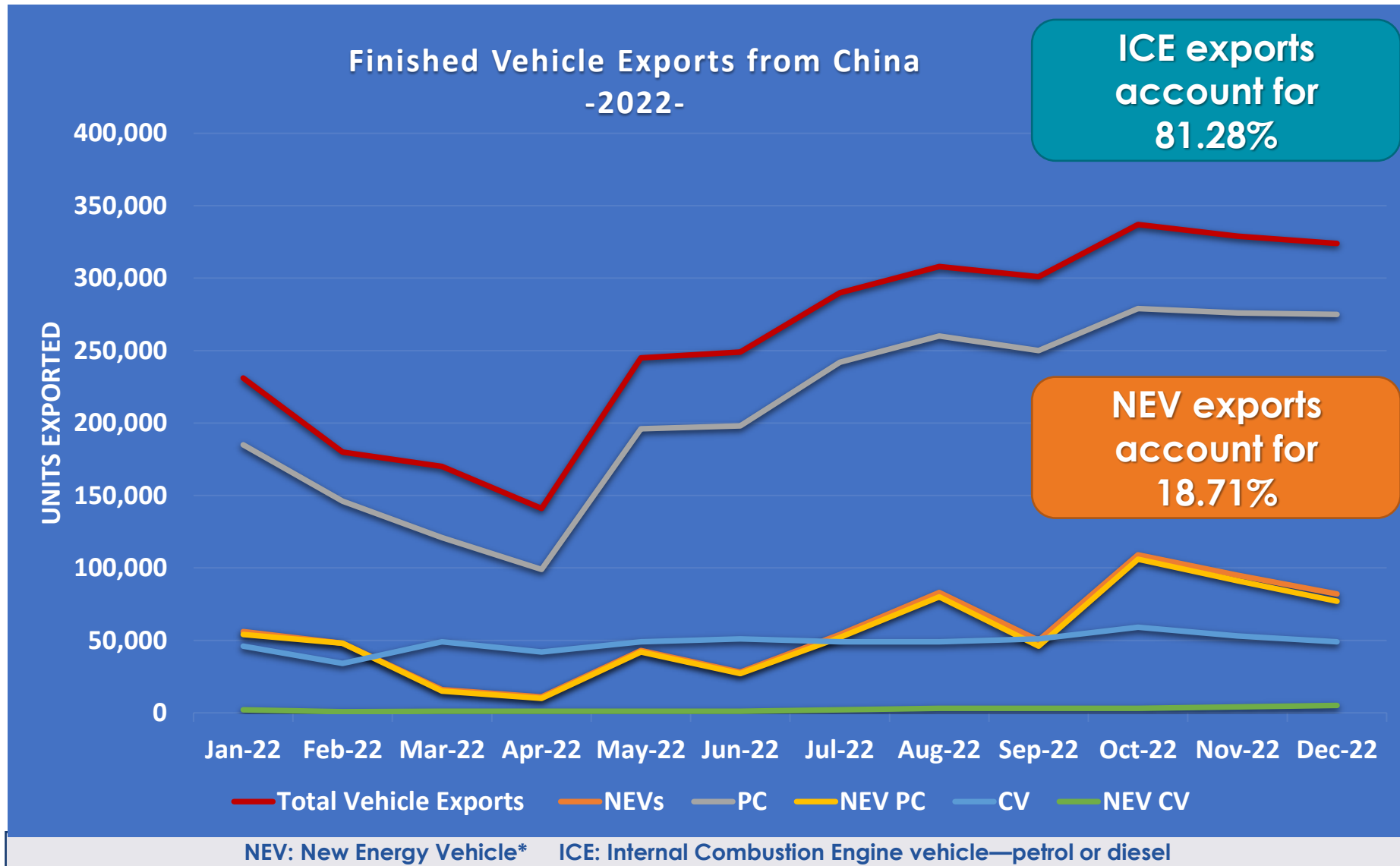
■ 2020 ■ 2021 ■ 2022 ■ 2023



Exports by Type: Q1 2023



Exports by type – Full Year 2022



- Total Vehicles Exported**
3.09 mil
- Passenger Vehicles**
2.52 million
- Total NEVs**
675,000
- NEV Passenger vehicles**
648,000
- Commercial Vehicles**
581,000
- NEV CV**
26,700

Source:
ECG Business Intelligence,
CAAM data

* Battery Electric Vehicle, Plug in Hybrid, Fuel Cell Vehicle



And Chinese brands gain in Russia

Russians reluctantly embrace Chinese cars after Western brands depart

Automotive News Europe

Chinese brands such as Haval, Chery and Geely now account for almost 40 percent of Russia's new-car sales, up from less than 10 percent in January-February of 2022.

March 24, 2023

Bloomberg

Chinese Cars Rise in Russia After Fury Drove Western Brands Out

Chery, Geely, Great Wall fill void left by global automakers

Chinese Association of Automobile Manufacturers Starts Operations in Russia | March 6, 2023

RUSSIA BRIEFING
From Dezan Shira & Associates



NIKKEI

Chinese cars, phones gain ground in Russia's sanctions-hit economy

3 Chinese auto brands grab 16% of shrinking market as global carmakers exit

100 Chinese car brands may enter the Russian market in 2023

March 3, 2023

CarNewsChina.











Russia Light Vehicle Sales Data: Q1 2023



Association of European Businesses

- New Car Sales decreased by **-44.7%** in Q1 2023 to 153,477 units sold

Brand	2023 Q1 sales	2022 Q1 sales	% Change	Brand	'23 Q1	%
LADA	64,240	57,712	22%	Hyundai	738	-98%
 Chery	18,927	6,225	204%	VW	718	-94%
 Haval	16,639	8,311	100%	Ford LCV	519	-86%
 Geely	12,673	5,543	129%	Mazda	359	-93%
GAZ LCV	9,553	9,337	2%	Evolute	237	-
 Exeed	5,605	2,312	142%	Mercedes	184	-97%
 Omoda	5,605	-	-	Toyota	179	-99%
UAZ	5,315	5,215	2%	DFM	158	-42%
Kia	4,435	33,658	-87%	BMW	139	-98%
 Changan	3,036	1,277	138%	Subaru	138	-84%
 Great Wall	1,032	131	688%	Audi	135	-94%
Skoda	816	12,081	-93%	Peugeot	115	-91%
Sollers	813	-	-	Citroen	102	-87%
 FAW	757	493	54%	Suzuki	53	-95%

OMODA

- OMODA 5 –new model, debut autumn 2022
- Sales in Europe to start 2023
- Target market: Europe-Spain, Italy, France, Germany
- Global target markets: Israel, **Russia**, South Africa, Chile, **Australia** & New Zealand, Malaysia, Thailand



NEWS 20 MAR 2023, **WHICH CAR?**

2023 Chery Omoda 5 pricing and features

Chery has relaunched in Australia with the Omoda 5 small SUV, with full details confirmed ahead of its launch in late March

AUTOS

NEZHA (NETA)

Upstart Chinese electric car brand delivered more cars than Nio in 2022



Nezha also said it exported about 3,500 cars in 2022. Since late 2021, the company has pushed into Southeast Asia, starting with a partnership in Thailand. Nezha, also known as Neta, has an English-language website that shows it's looking for partners in the Philippines and Cambodia.



Upstart Chinese electric car brand delivered more cars than Nio in 2022

Hozon plans to export the Neta V to more countries around the world after the rollout in the ASEAN countries.

Hozon Neta V, 38.54 kWh LFP battery from CATL, 95 hp, price \$14,900

www.hozonauto.com



VOYAH –Europe Sales Start 2023

Spotlight: new model

Norway is Voyah's first stop in international markets, and it plans to enter more countries, including Sweden, the Netherlands and Denmark, starting in 2023. <https://voyah.no>



Jan 3, 2023 - 04:21 pm

Voyah completes first vehicle deliveries in Norway



And to Mexico

SAIC MGs set sail for Mexico

2023-03-20

MEXICONOW

4 January, 2023

China is the main supplier of cars to Mexico

China is the largest supplier of cars to Mexico and that will not change this decade

February 12, 2023

Mexico Daily Post



CHINADAILY.COM.CN

International Terminal of Wuhu Port

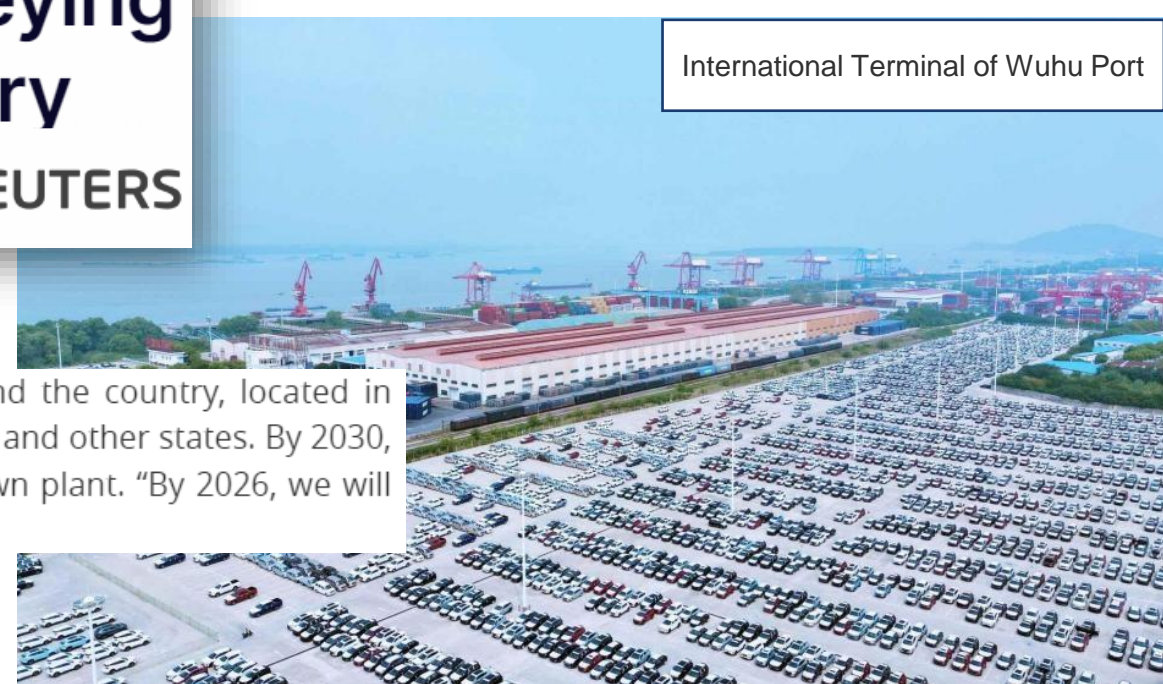
Chinese auto manufacturer Chery eyeing Mexico expansion, economy ministry says

REUTERS

At the first stage, the Chinese company will have a network of 40 dealerships around the country, located in Aguascalientes, Baja California, Guanajuato, Jalisco, Nuevo Leon, Puebla, San Luis Potosi and other states. By 2030, the company aims to have over 100 dealerships in Mexico and will also invest in its own plant. "By 2026, we will have our assembly plant in Mexico," said Guibing.

MEXICO BUSINESS NEWS

ECG Business Intelligence



Other China Export news

International OEMs use China as base for shipping to home countries, developed markets

Ford Forges New Link to China With Plan to Import Lincoln SUVs

18 April 2023 **Bloomberg**

▪ Restyled Nautilus to be first model Ford ships home from China

SAIC-GM Exported Its 1,000,000th Vehicle

Honda to export China-made vehicles to Japan

2023-04-07 **CHINADAILY** 中国日报网

Chinese automaker Chery plans to set up NEV plant in Argentina

Feb 19, 2023

GT Global Times

Automobiles at Taicang Port, ready for shipping to Greece, Spain, Italy ...Photo: VCG, March 2, 2023

GT Global Times

VW to export China-made EVs to Europe

December 6, 2022

CNEVPOST

Tesla Lifts China's New Energy Vehicle Exports to a Record

Jan 14, 2023

Caixin
GLOBAL

VW will join Tesla and BMW in selling China-built EVs in Europe

December 02, 2022

Automotive News Europe



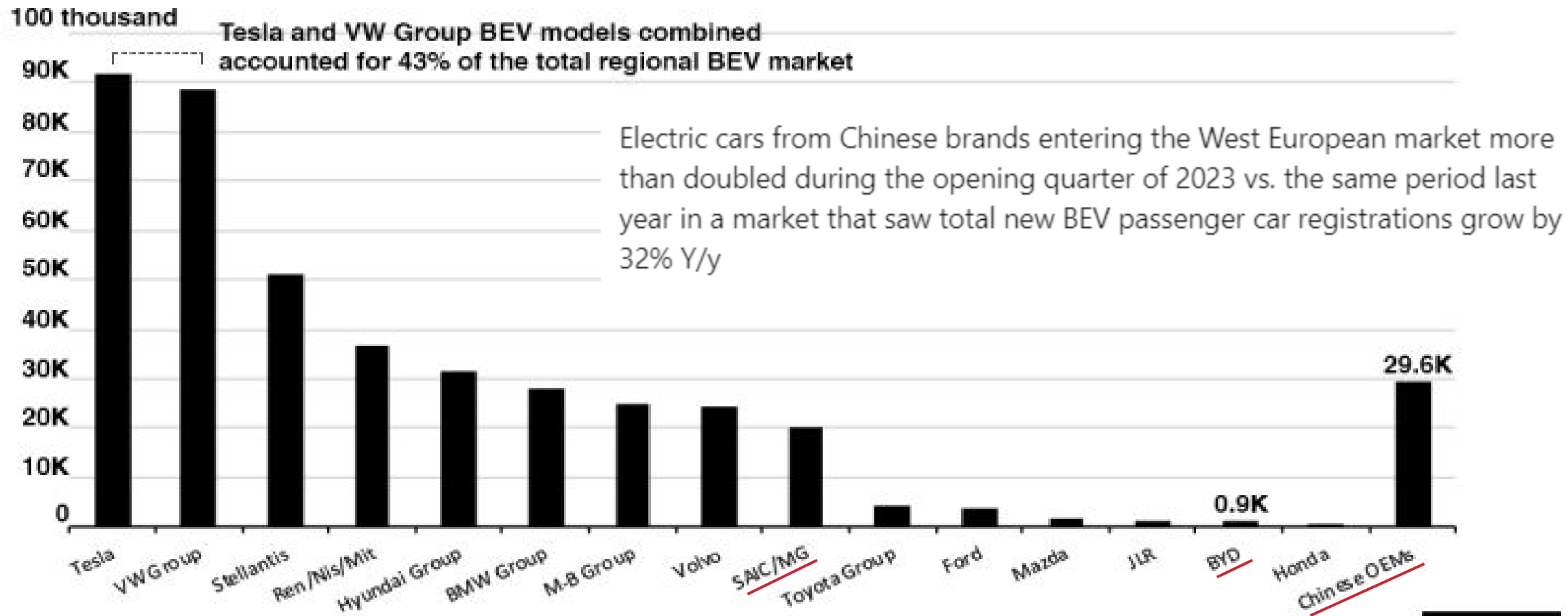
视觉中国



Are Chinese EV entrants making inroads in Europe?

Tesla leads W-Europe's BEV battleground during Q1 2023

Fig. 23/0428a: West European new BEV electric passenger car registrations by manufacturer Group Q1 2023



Source: Schmidt Automotive Research / Q1 2023 European Electric Car Study.

Western Europe 18 Markets: EU Member States prior to the 2004 enlargement plus EFTA markets Norway, Switzerland, Iceland, plus UK

Volvo includes Polestar models

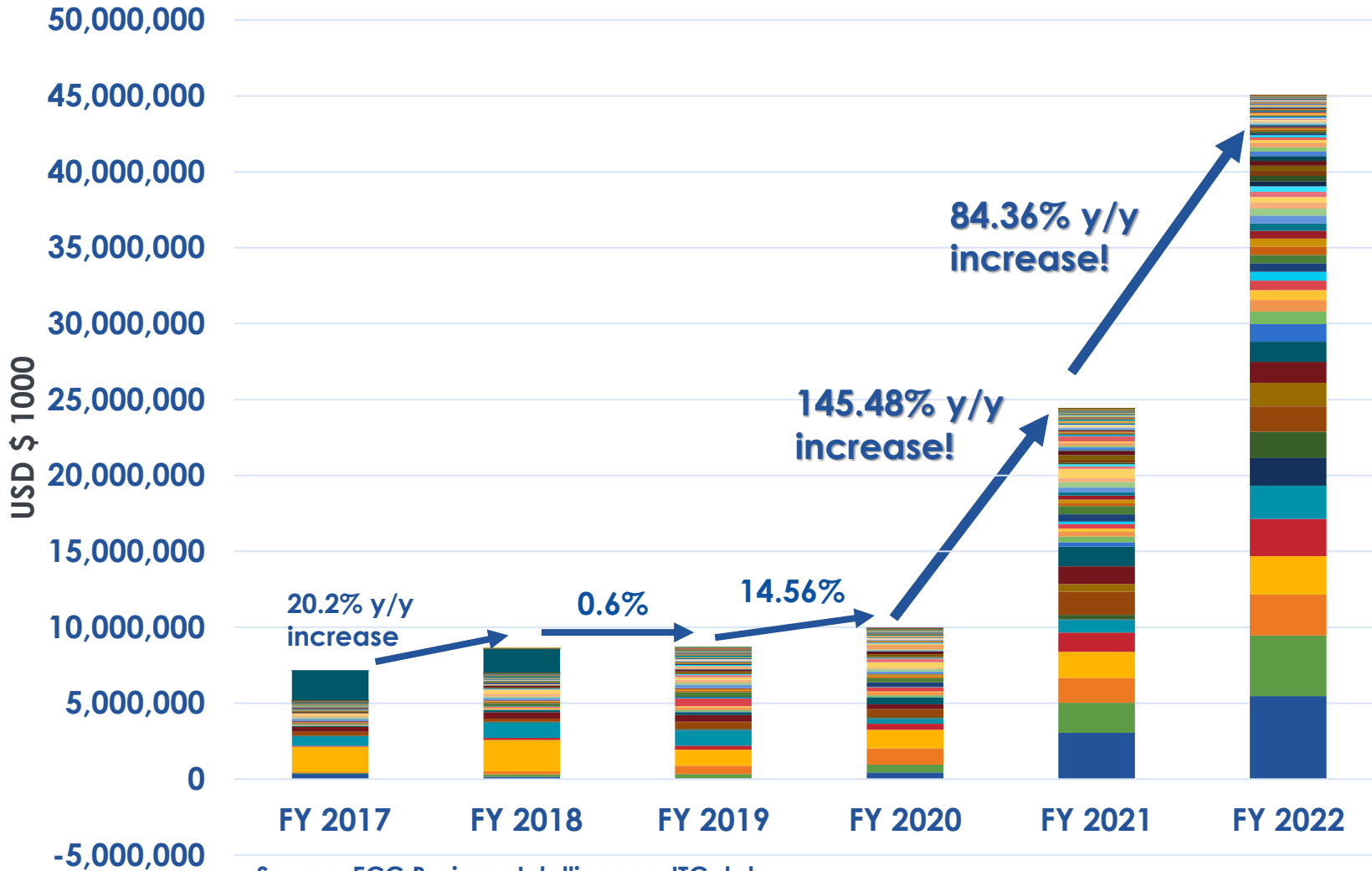
Full Year
2022 Update!

Value of Chinese PV Exports

Value of Chinese PV Exports & Destinations



Value of Chinese Passenger Vehicle Exports*, Full Year 2017-2022



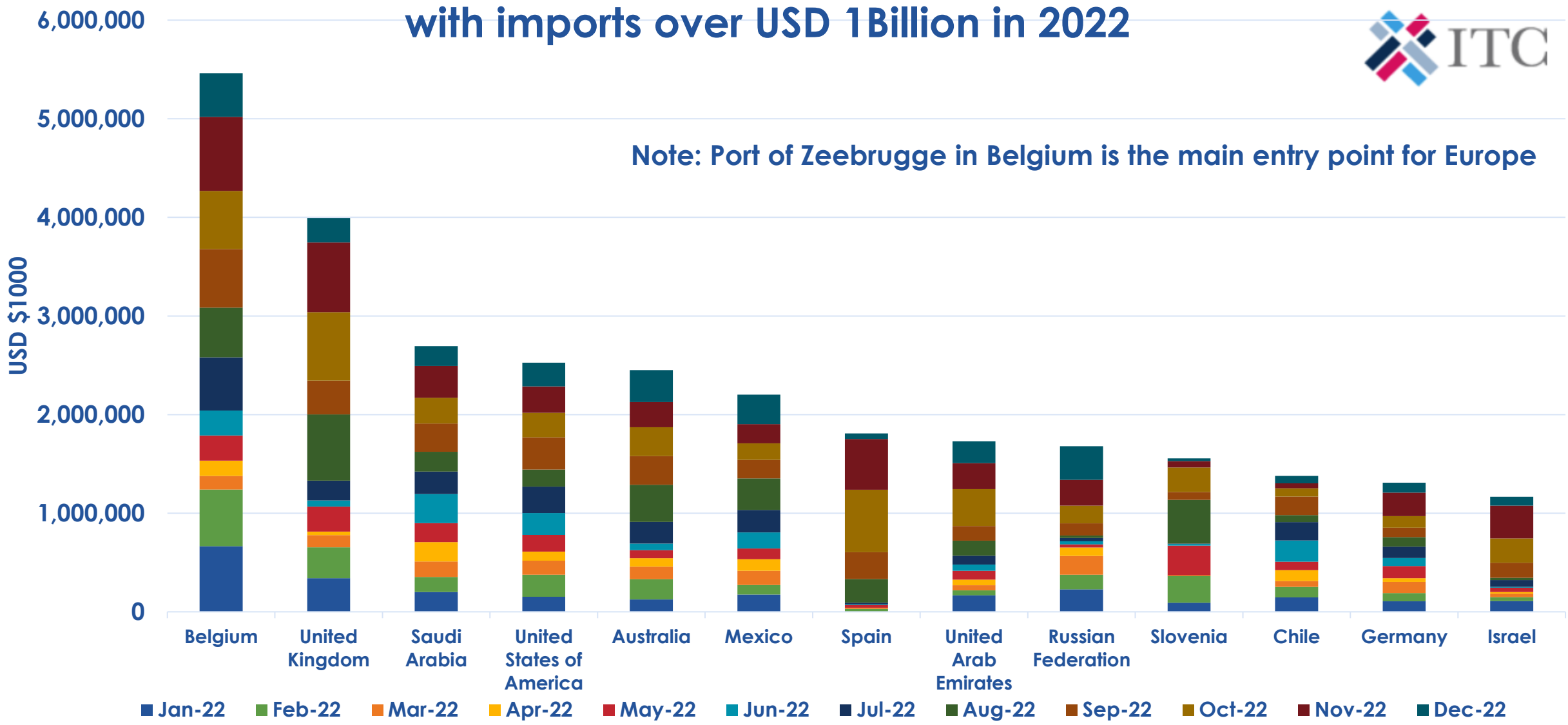
Source: ECG Business Intelligence, ITC data



- Value of Chinese passenger vehicle exports rising
- 2020 to 2021 – 145.48% y/y increase to USD 24.43 bn
- 2021-2022 – 84.36% y/y increase to USD 45.04 bn



Chinese PV Exports by Value, TOP GLOBAL Destinations with imports over USD 1 Billion in 2022



Source: ECG Business Intelligence, ITC data



Main Takeaway:

- Vehicle exports from China up **71%** in Q1 2023
- Value of vehicle exports from China up **84.36%** in FY 2022
- Product mix of Chinese exports changing:
 - **ICE** account for **75.05%** of total exports in Q1 2023, **DOWN** from **81.28%** in FY 2022.
 - **NEV** (=EV+ PHEV) see **INCREASE** , account for **24.96%** in Q1 2023, **UP** from **18.71%** in FY 2022
 - As product mix of Chinese vehicle exports changes, **VALUE** of vehicles exported from China is rising.



Thank You!

For further information or queries please contact
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