

Year to Date Update
January-October 2023

January-October
2023
3.9 million vehicles
exported

Vehicle Exports from China by VOLUME

NEW Vehicle Exports from
China forecast to hit
5 million units
by year end

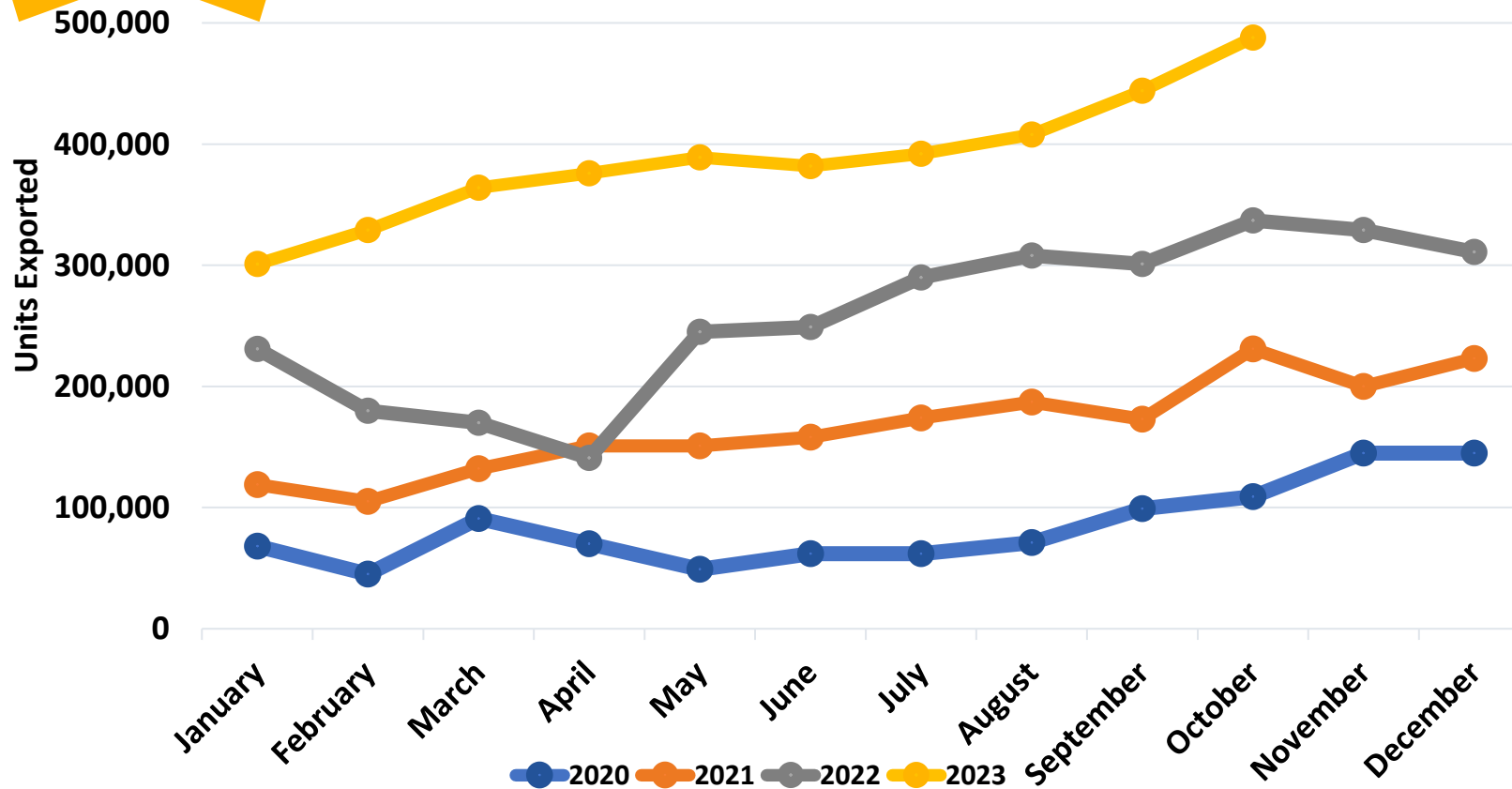
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Finished Vehicle Exports from China

Vehicle Exports UP 59.95% YTD

Vehicle Exports from China, by Volume
Jan-Oct 2023

YTD EXPORTS FROM CHINA 3.9 MILLION



YTD 2023 Vehicle Exports from CHINA: **3,922,000*** units

Full Year 2022 Vehicle Exports: **3,092,100** units

Full Year 2021 Vehicle Exports: **2,015,000** units

Full Year 2020 Vehicle Exports: **995,000** units

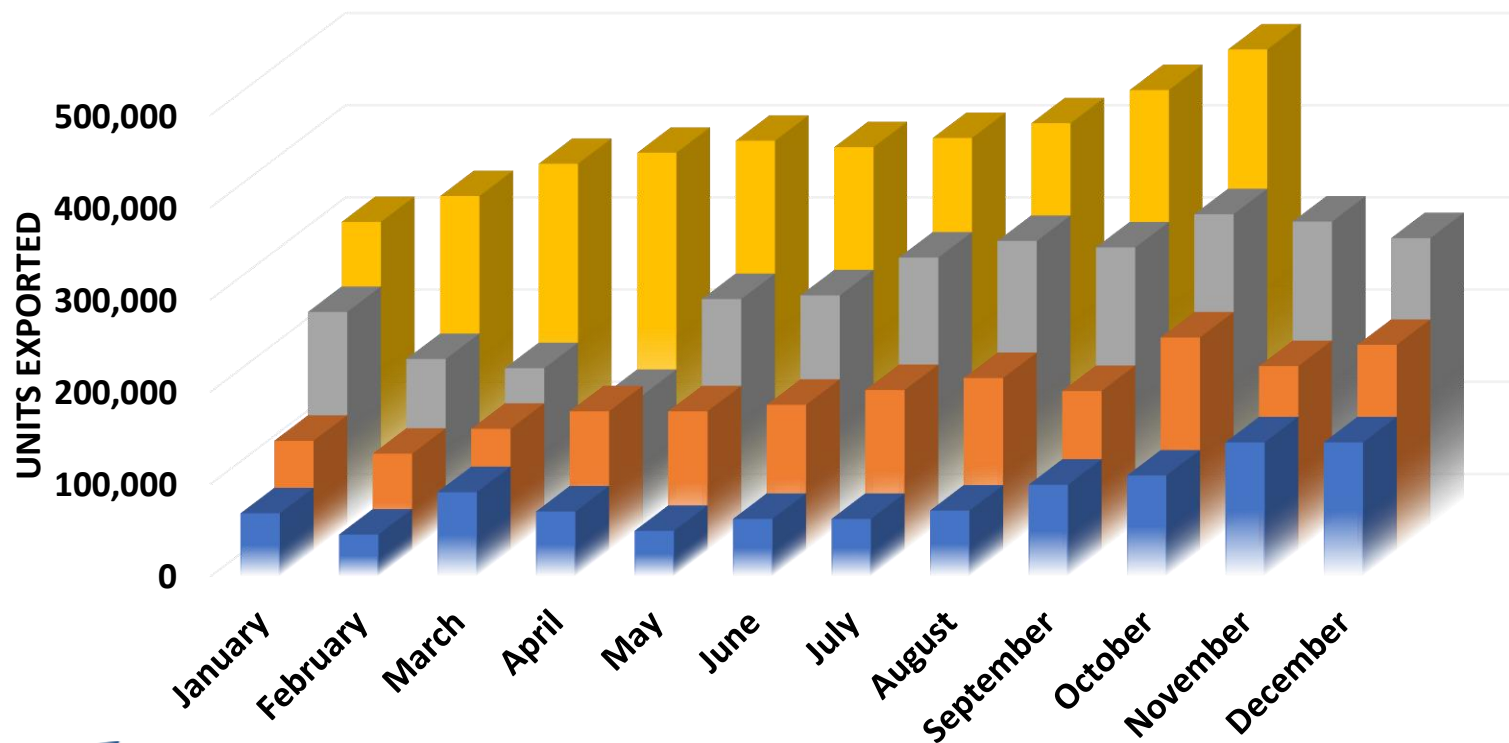
* Rounding may occur



Vehicle Exports from China

FINISHED VEHICLE EXPORTS FROM CHINA JANUARY-OCTOBER 2023

Monthly Export Volumes
488,000 units,
Up 9.9% m/m



	2020	2021	2022	2023
Jan	68,000	119,000	231,000	301,000
Feb	45,000	105,000	180,000	329,000
Mar	91,000	132,000	170,000	364,000
Apr	70,000	151,000	141,000	376,000
May	49,000	151,000	245,000	389,000
Jun	62,000	158,000	249,000	382,000
Jul	62,000	174,000	290,000	392,000
Aug	71,000	187,000	308,000	408,000
Sep	99,000	173,000	301,000	444,000
Oct	109,000	231,000	337,000	488,000
Nov	145,000	200,000	329,000	
Dec	145,000	223,000	311,100	



■ 2020 ■ 2021 ■ 2022 ■ 2023

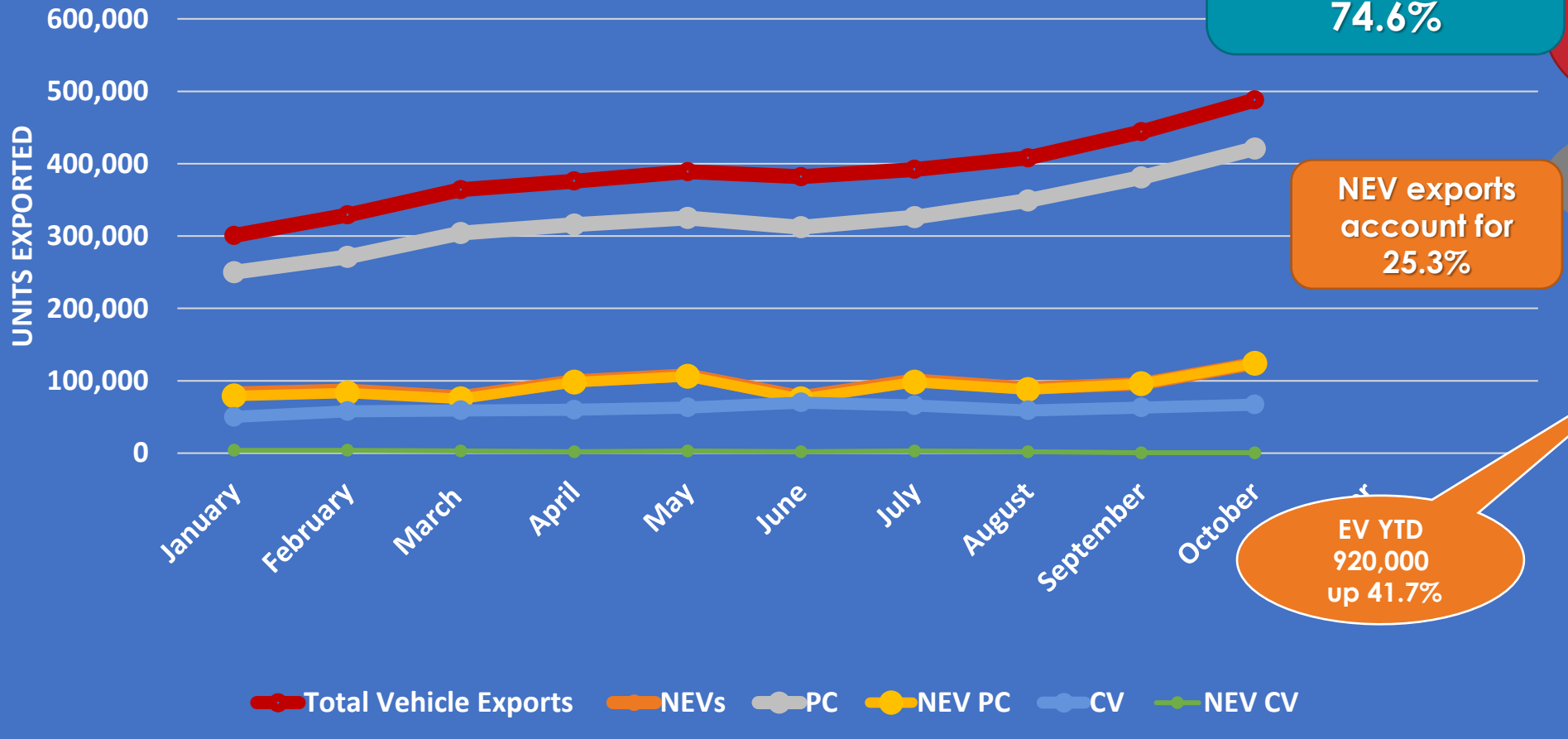
Source: ECG Business Intelligence, CAAM data



Due to rounding down in preceding months,
total Jan-Oct'23 exports at 3.92 million as per CAAM press release

Exports by Type: January-October 2023

Finished Vehicle Exports from China -2023-



ICE exports account for 74.6%

NEV exports account for 25.3%

EV YTD 920,000 up 41.7%

Total Vehicles Exported Jan-Oct 3,922,000 UP 59.7%

Passenger Vehicles YTD 3,306,000 UP 67.3%

Total NEVs YTD 995,000 UP 99%

NEV Passenger vehicles 929,000 up 93.5%

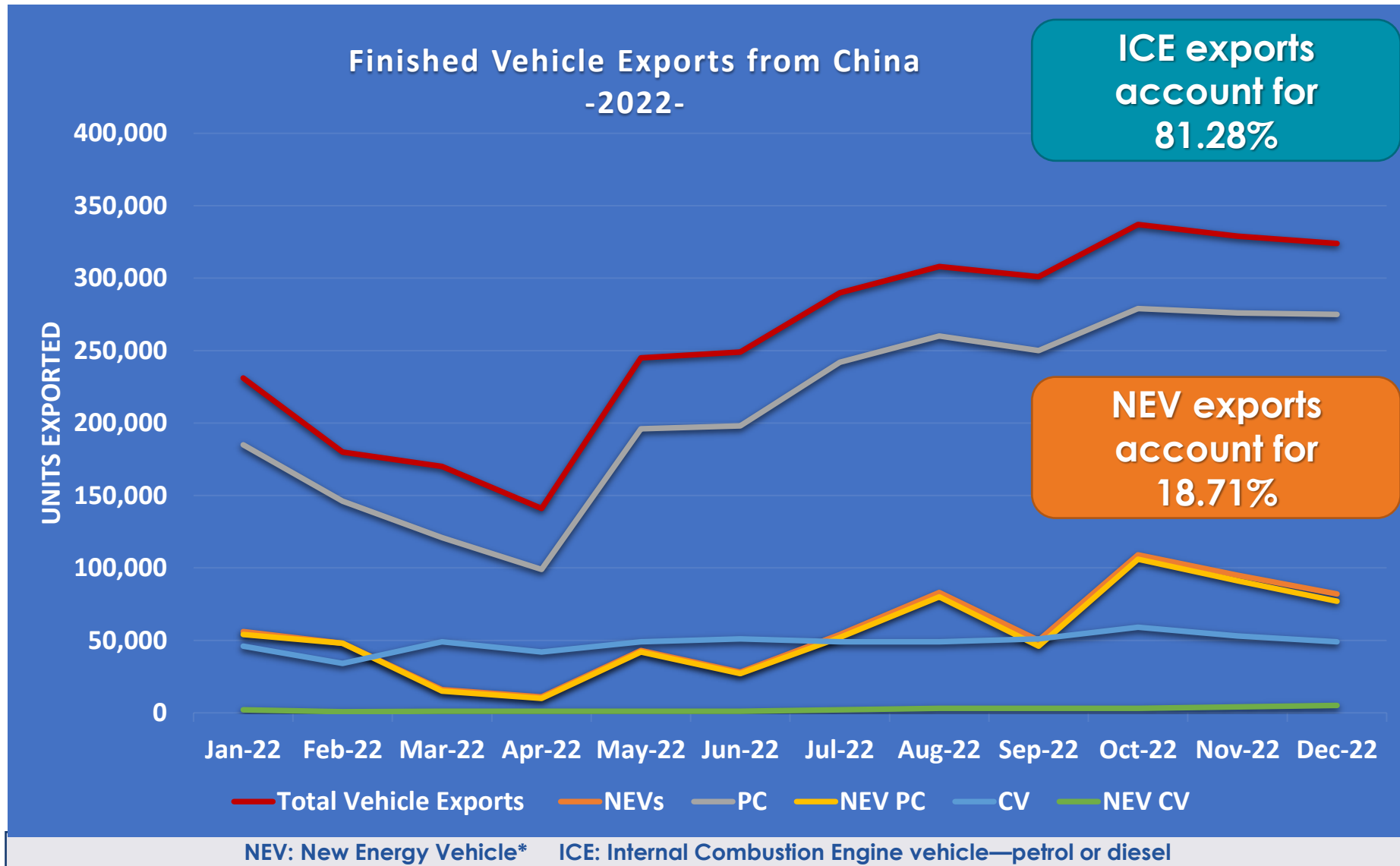
Commercial Vehicles 616,000 UP 28.6%

NEV CV 24,000 UP 35.5%

NEV: New Energy Vehicle ICE: Internal Combustion Engine vehicle—petrol or diesel



Exports by type – Full Year 2022



- Total Vehicles Exported**
3.09 mil
- Passenger Vehicles**
2.52 million
- Total NEVs**
675,000
- NEV Passenger vehicles**
648,000
- Commercial Vehicles**
581,000
- NEV CV**
26,700

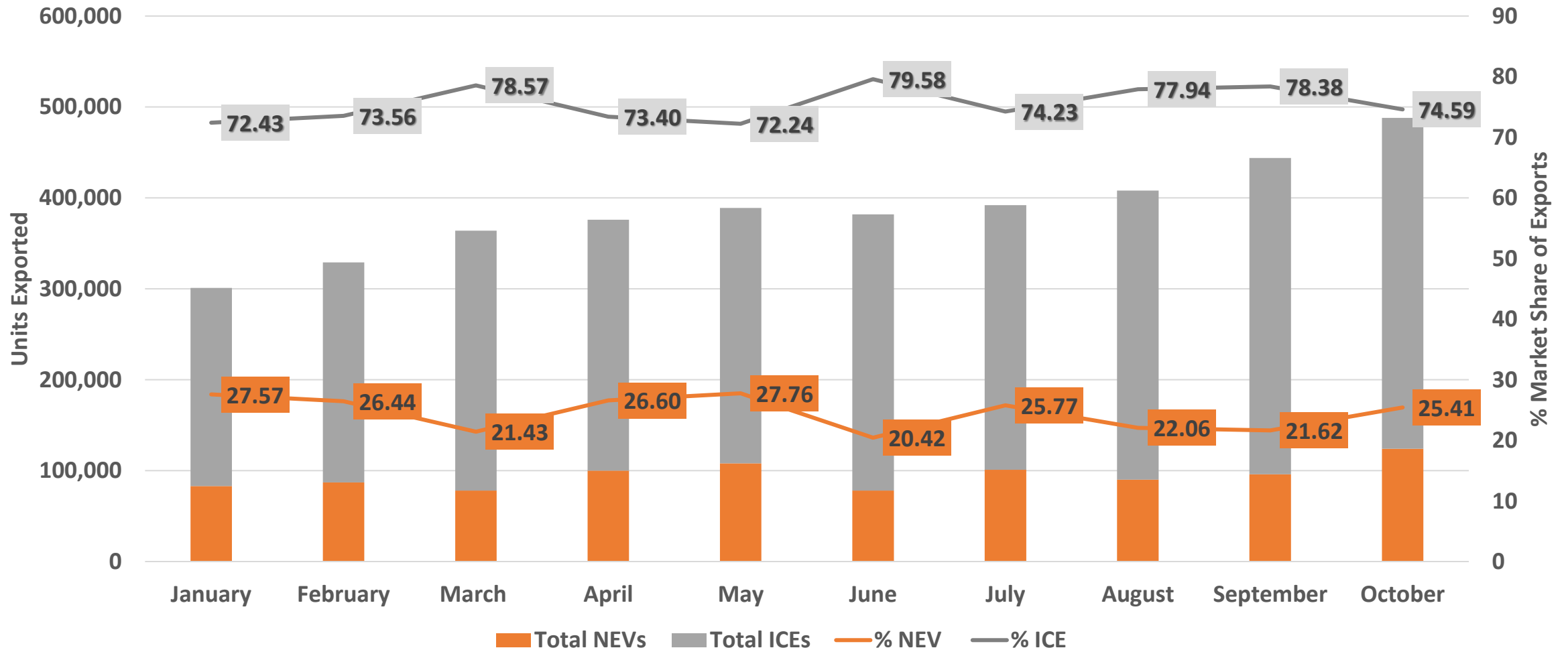
Source:
ECG Business Intelligence,
CAAM data

* Battery Electric Vehicle, Plug in Hybrid, Fuel Cell Vehicle

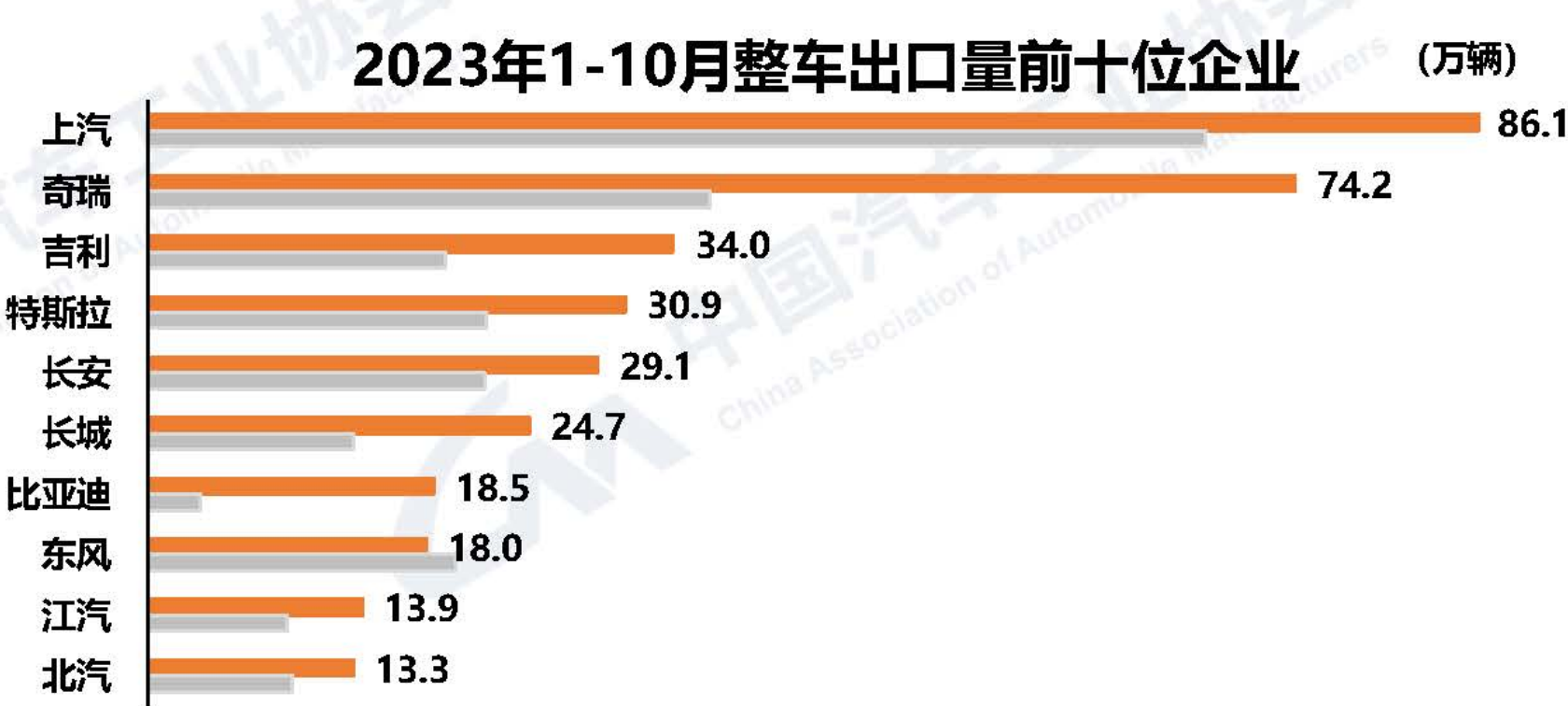


ICE Exports continue to dominate

Vehicle Exports from China, YTD 2023 by ICE or NEV



Top 10 Automakers by Volume Exports from China



Automaker	Jan-Oct'23
SAIC	861,000
CHERY	742,000
GEELY	340,000
TESLA	309,000
CHANGAN	291,000
GREAT WALL	247,000
BYD	185,000
DONGFENG	180,000
JAC	139,000
BAIC	133,000

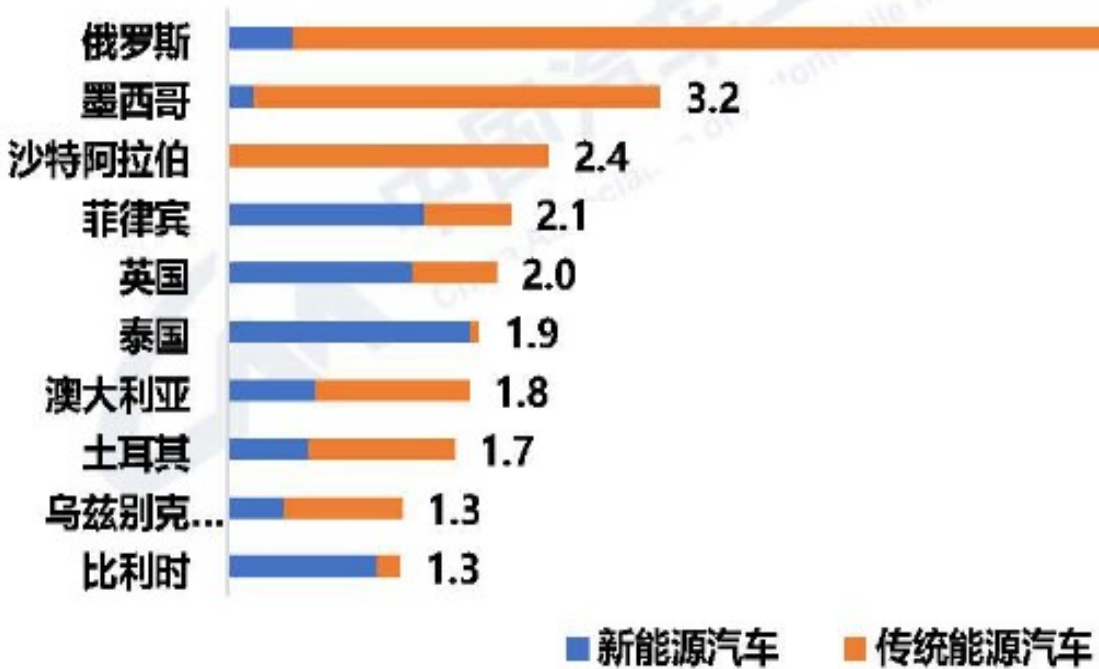
■ Jan-Oct'23
 ■ Jan-Oct'22



Top Destinations in month of September 2023

2023年9月主要整车出口市场出口量

(万辆)



数据来源：海关总署

■ 新能源汽车 ■ 传统能源汽车

NEV

ICE

Destination	September 2023
Russia	95,000
Mexico	32,000
Saudi Arabia	24,000
Philippines	21,000
UK	20,000
Thailand	19,000
Australia	18,000
Turkey	17,000
Uzbekistan	13,000
Belgium	13,000



Top Destinations for Vehicle Exports from China

2023年1-9月主要整车出口市场累计出口量

(万辆)

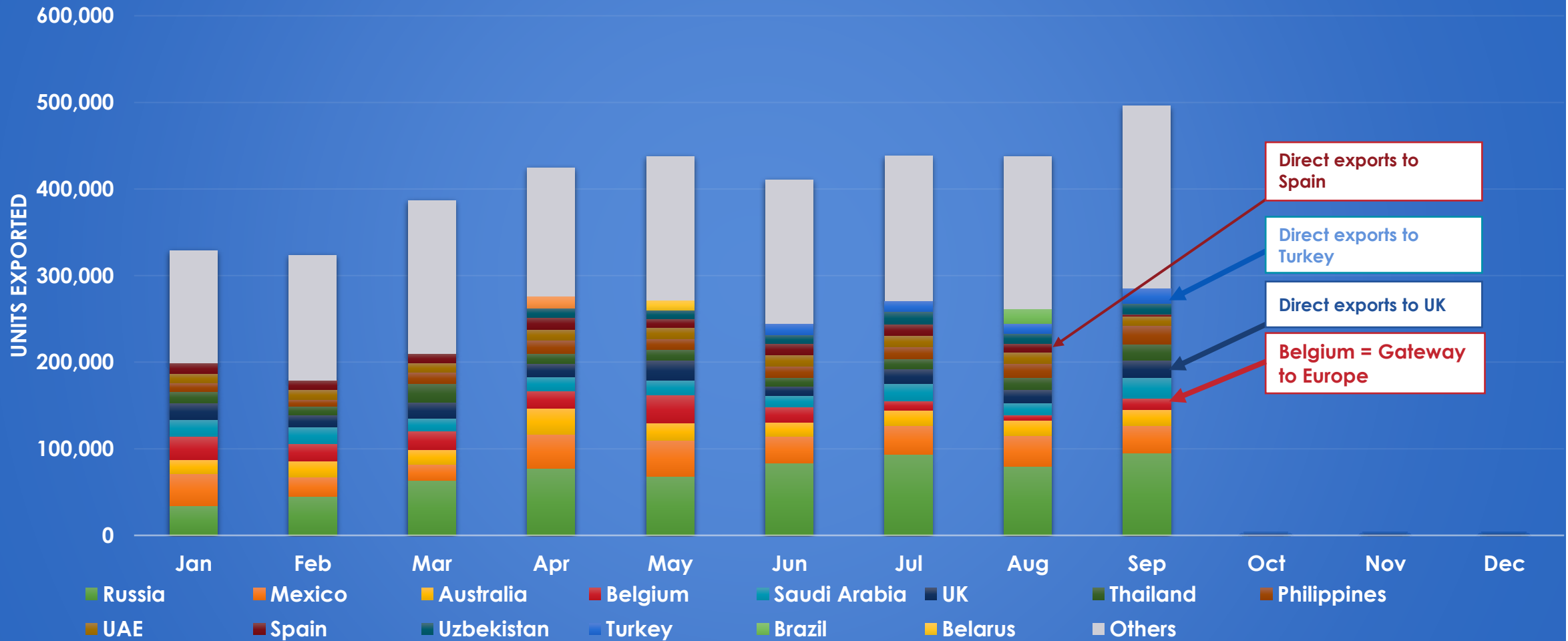


Destination	Jan-Sept'23
Russia	639,000
Mexico	291,000
Australia	172,000
Belgium	168,000
Saudi Arabia	158,000
UK	153,000
Thailand	123,000
Philippines	122,000
UAE	109,000
Spain	96,000

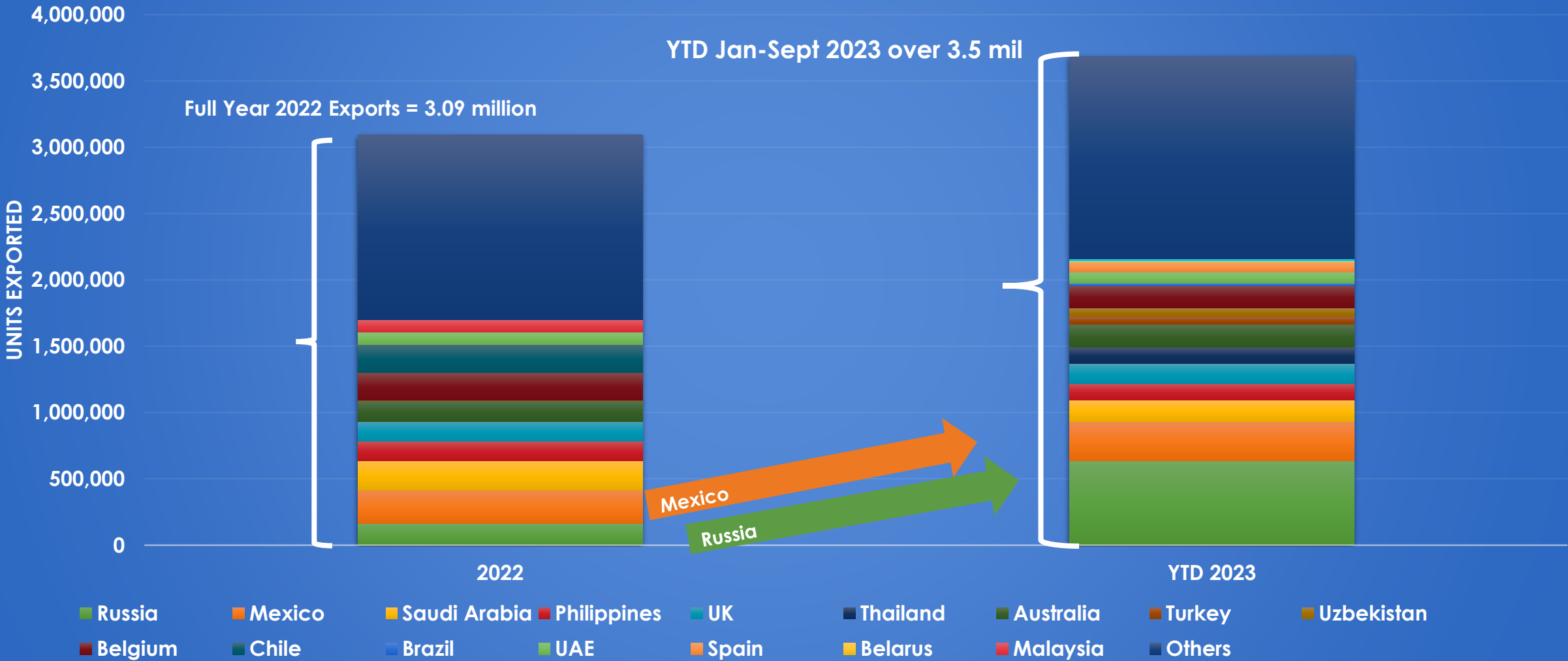


Year-to-Date Top Destinations

Vehicle Exports from China by Top Destinations



Finished Vehicle Exports from China Full Year 2022 vs. Jan-Sept 2023



China to Turkey

DP World Puts Cars in Containers to Increase Shipments from China to Turkey
PUBLISHED OCT 3, 2023 **The Maritime Executive**
INTELLECTUAL CAPITAL FOR LEADERS

“Our terminal at Yarimca, which has not traditionally moved vehicles, is now becoming a key hub for new vehicles entering the market,” says Kris Adams, CEO of DP World Yarmica. “The new innovative solutions we have introduced will help **Chery Automotive** to establish itself as a significant supplier in this market and neighbouring countries.”

Chery Exhibited Its New Models in Novikov Istanbul
11/10/2023 **RAILLYNEWS**

Chinese automaker Chery mulls future production plans in Türkiye
APR 24, 2023 **DAILY SABAH**

Chinese brands increasing share in Turkish auto market

November 13 2023

DAILY NEWS
LEADING NEWS SOURCE FOR TURKEY AND THE REGION

Turkey imposes 40% additional tariff on electric vehicles imports from China
March 3, 2023 **REUTERS**

Turkey Hikes Tax on Chinese EVs in Boost to National Car Project
Bloomberg

Guangzhou Yuanhai Car Carrier Transportation departed from Shanghai South Port with 3,968 commercial vehicles with the ports of **Derince in Turkey** and Livorno in Italy as the ports of destination

In the whole of 2022, only 3,456 Chinese-made cars were sold in Turkey, but in the January-October period of this year, a total of 43,562 Chinese cars were sold.

Xinhua and CCTV Reports: COSCO SHIPPING Launches Special Liner Service for

Date: 2023-02-13

Car Export to the Mediterranean

COSCO SHIPPING 中国远洋海运集团有限公司
CHINA COSCO SHIPPING CORPORATION LIMITED

BYD joins forces with ALJ Turkey as the Distributor for Turkey

JAC signed an agreement with Turkish partners

JAC MOTORS



China to Uzbekistan

Over the past nine months of the year, deliveries of Chinese passenger cars to Uzbekistan amounted to 65.3 thousand units, which is 5.8 times more than in the corresponding period of 2022.

Uzbekistan increased car imports from China sixfold, bought \$1.2 billion worth of passenger cars in nine months

24.10.2023



Uzbek state owned Uzavtosanoat has formed a partnership with BYD to manufacture cars locally

An initial annual production target is 50,000 vehicles per year.



The impact of China's expanding footprint in Uzbekistan's automobile industry
1 March 2023
GlobalVoices

Central Asia: Uzbekistan and China moving forward on electric vehicle joint venture
Oct 6, 2023
eurasianet

BYD va UzAuto yangi energiya manbaalarida xarakatlanuvchi avtomobillar ishlab chiqarish bo'yicha Qo'shma Korxonani tashkil qilishgani e'lon qiladi
UzAuto

BYD will produce the Chazor compact EV and the Song Plus DM-i plug-in hybrid compact SU

China's BYD steps up globalisation strategy with an electric-car plant in Uzbekistan targeting Central Asia
10 Oct, 2023

Higer completes delivery of largest ever bus and coach order to Saudi Arabia

25th September 2023



China to Saudi Arabia

Chinese self-developed vehicles gain traction in Middle East

2023-05-26



Higer Bus Co of Suzhou, delivered 780 buses to Saudi Arabia

Possible SKD export from China ?



Mideast in Pictures: Chinese luxury SUVs attract Saudi car lovers

2023-01-30

Xinhua

Hyundai signs JV to assemble vehicles in Saudi Arabia

GM Middle East to import more vehicles from China

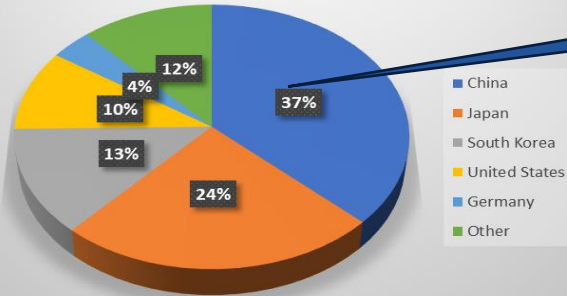
Chinese EV startup Enovate to build production base in Saudi Arabia with annual capacity of 100,000 units

Dec.12.2022.. CNEVPJST

Saudi Arabia signs \$5.6 billion deal with Chinese EV maker Human Horizon

Jun.12.2023

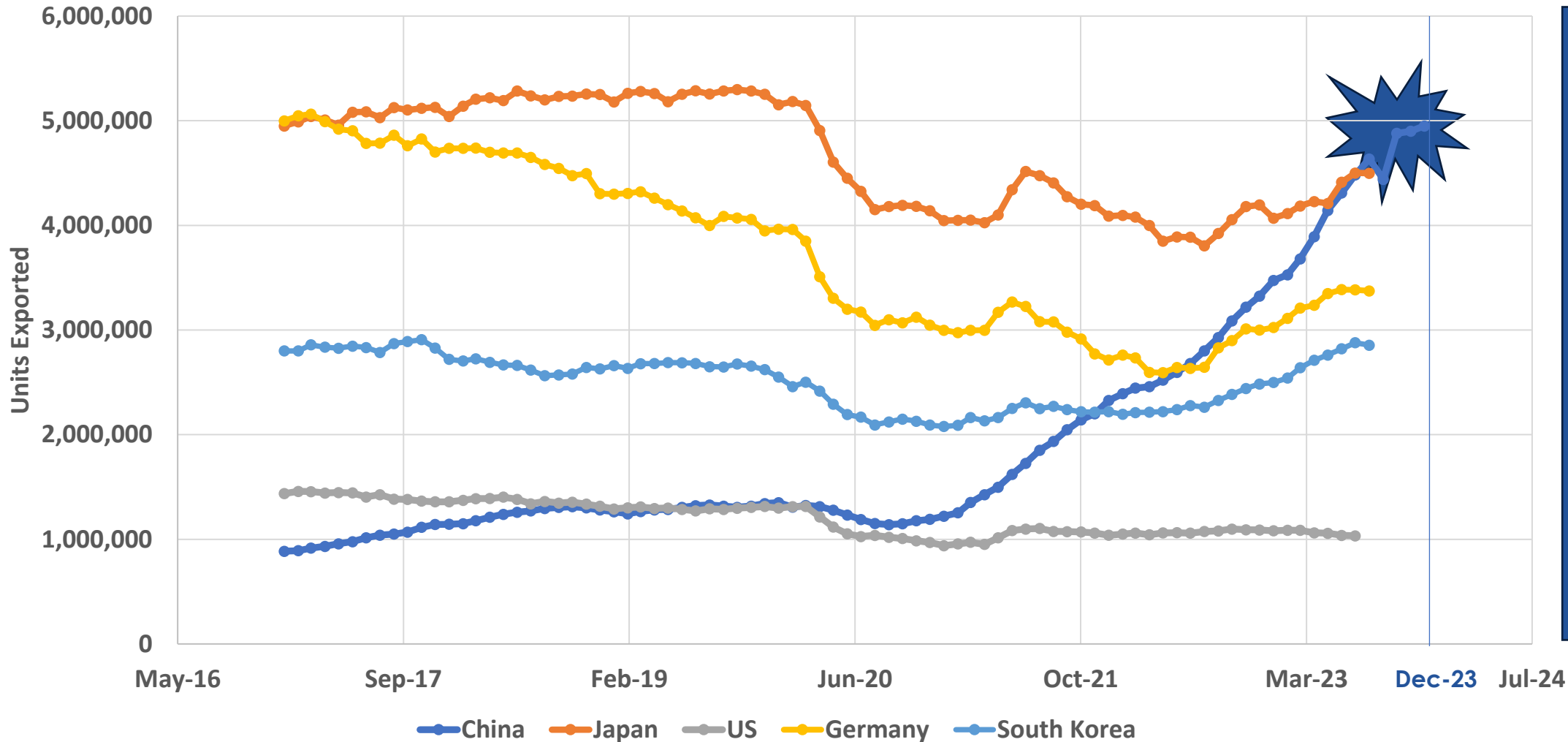
IMPORTS of NEW CARS into KSA (2022)



Imports from China 238,744 in 2022, Jan-Sep YTD 2023 already over 158,000



Vehicle Exports in Units, 12 monthly sum*



New Finished Vehicle Exports from China, forecast to hit 5million units by year end.

* Totals on a rolling 12 month basis, to show total annual volumes

Source: CEIC data, ECG Business Intelligence



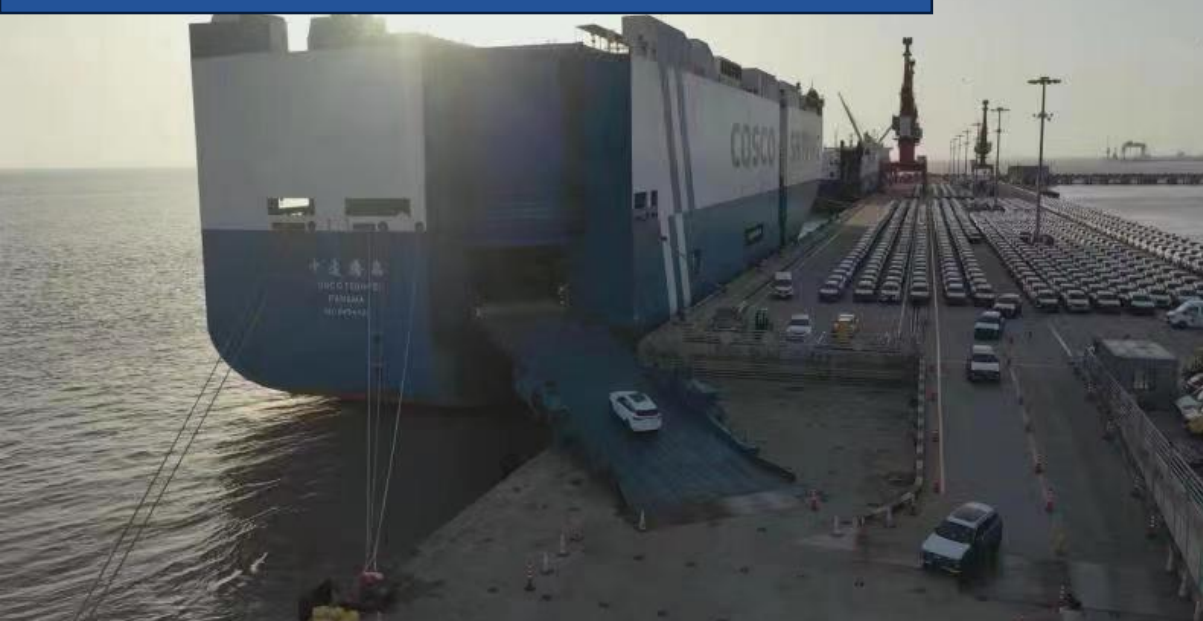
Lianyungang Port, Jiangsu Province



Taicang Port, Jiangsu Province



Shanghai Nangang Port, Shanghai



Guangzhou Nansha Port, Guangdong Province

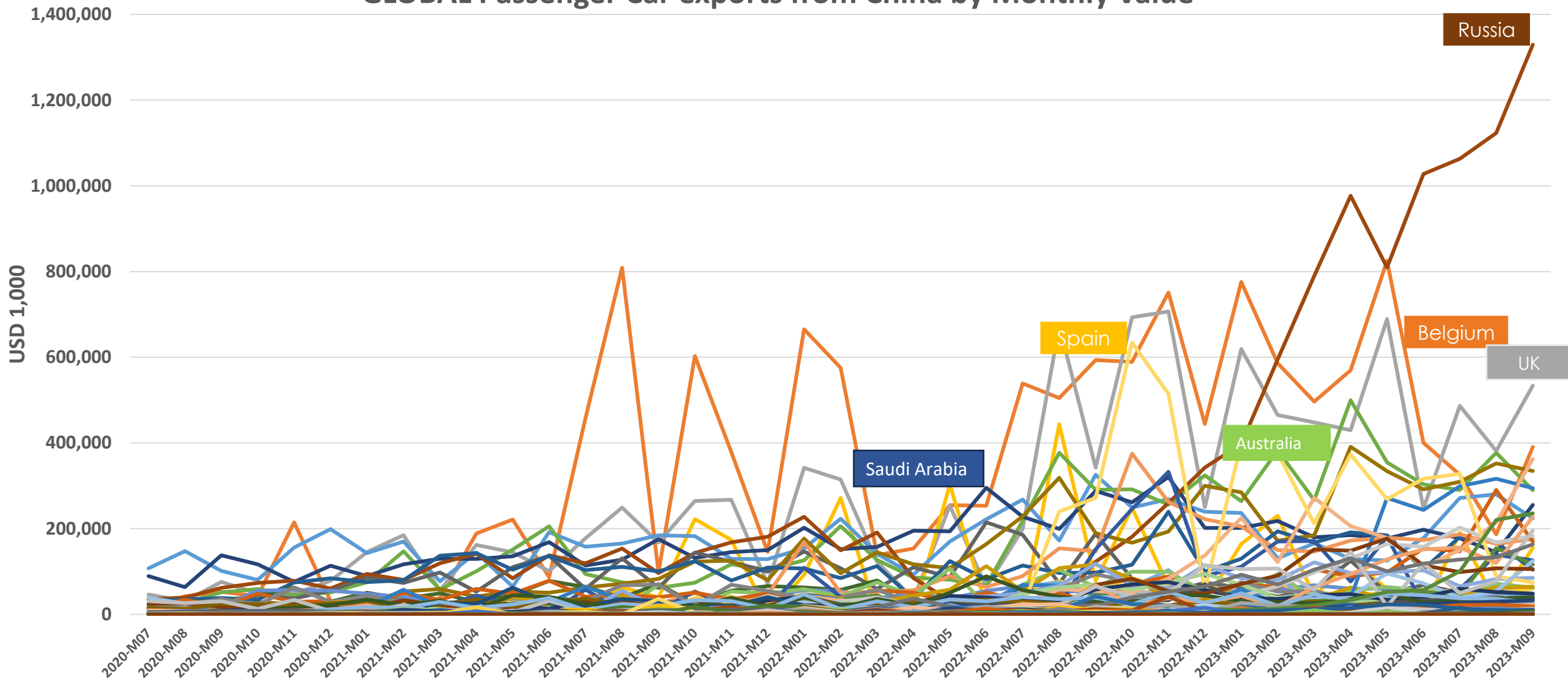


Passenger Car Exports from China

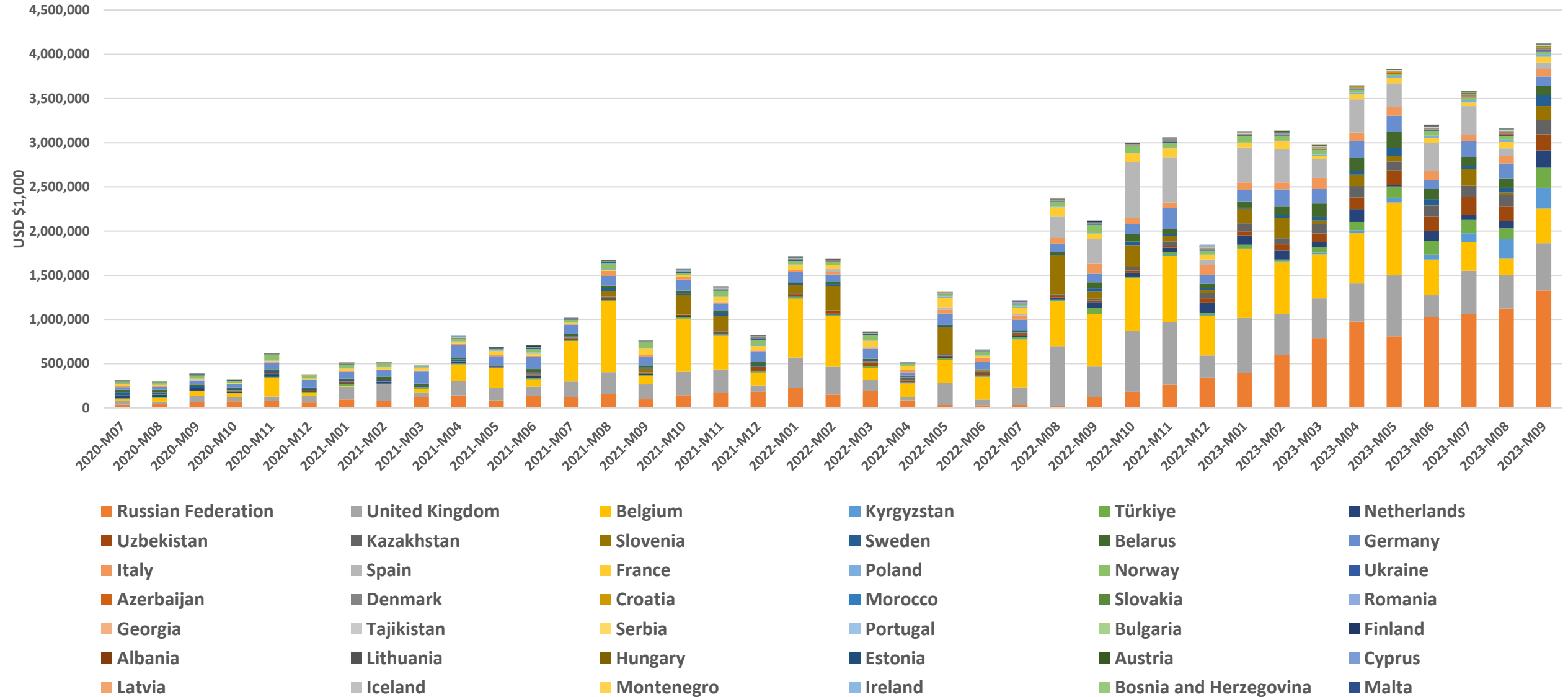
By VALUE



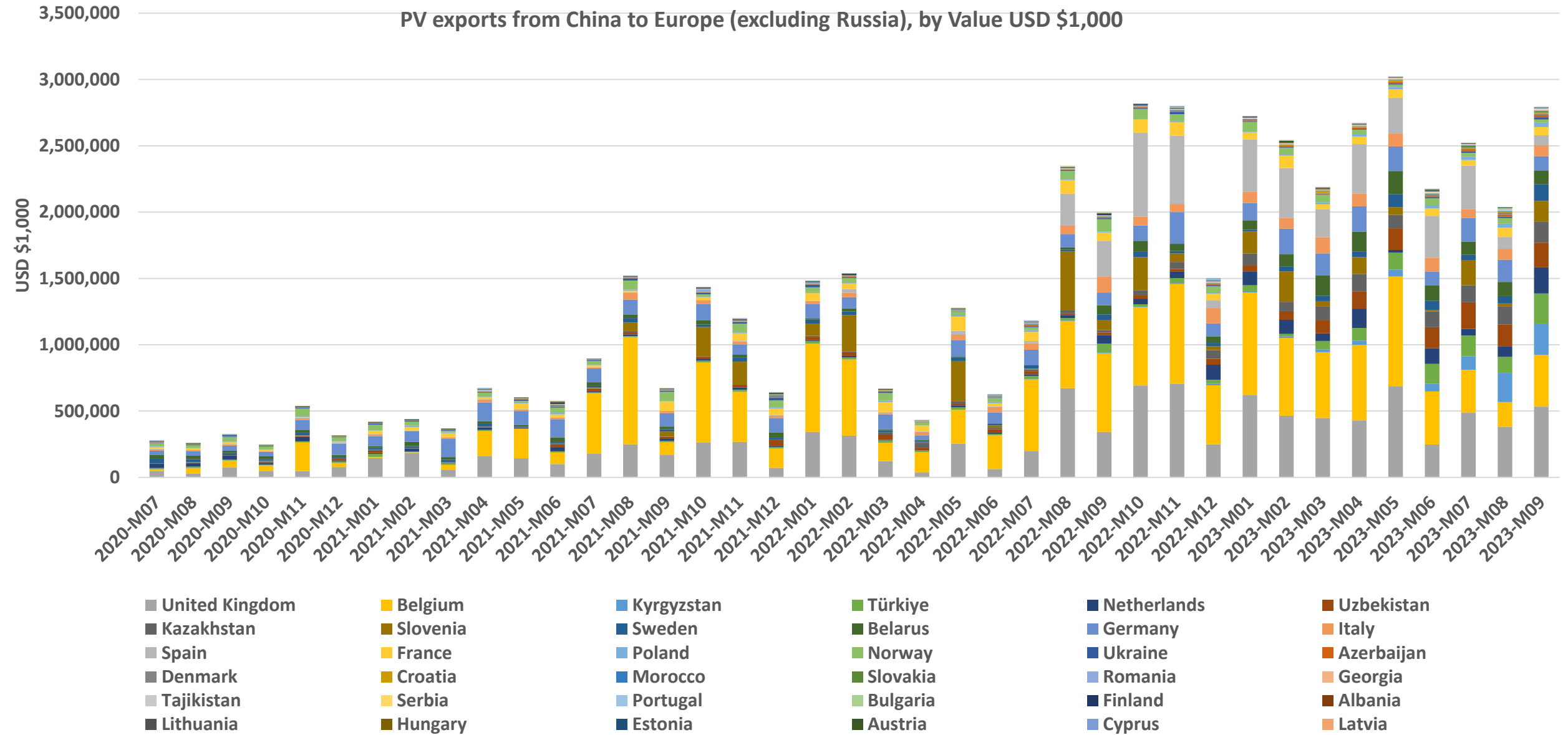
GLOBAL Passenger Car exports from China by Monthly Value



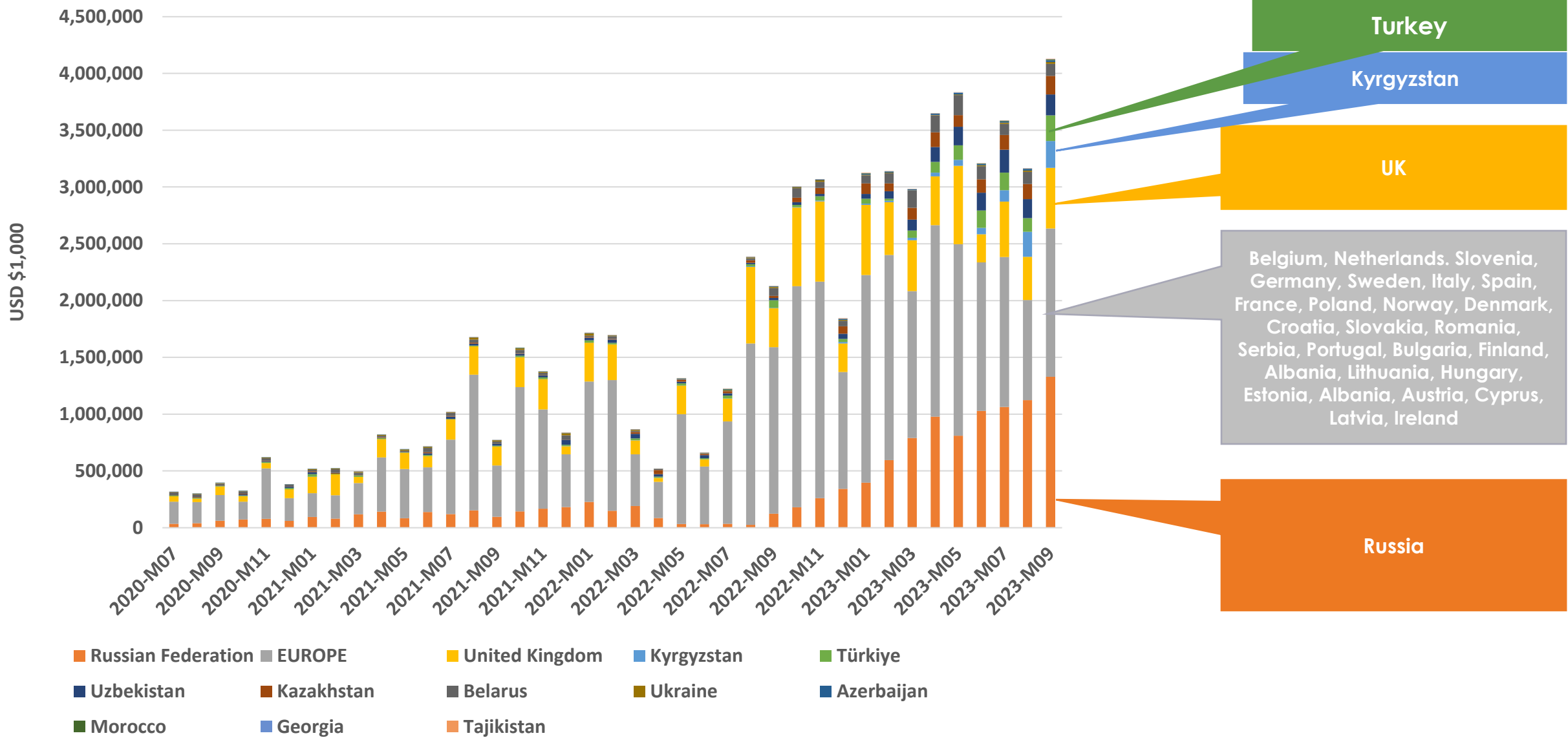
Passenger Car exports from China to Europe Region, by Monthly Value



PV exports from China to Europe (excluding Russia), by Value USD \$1,000



Passenger Car exports from China to Europe Region, by Monthly Value

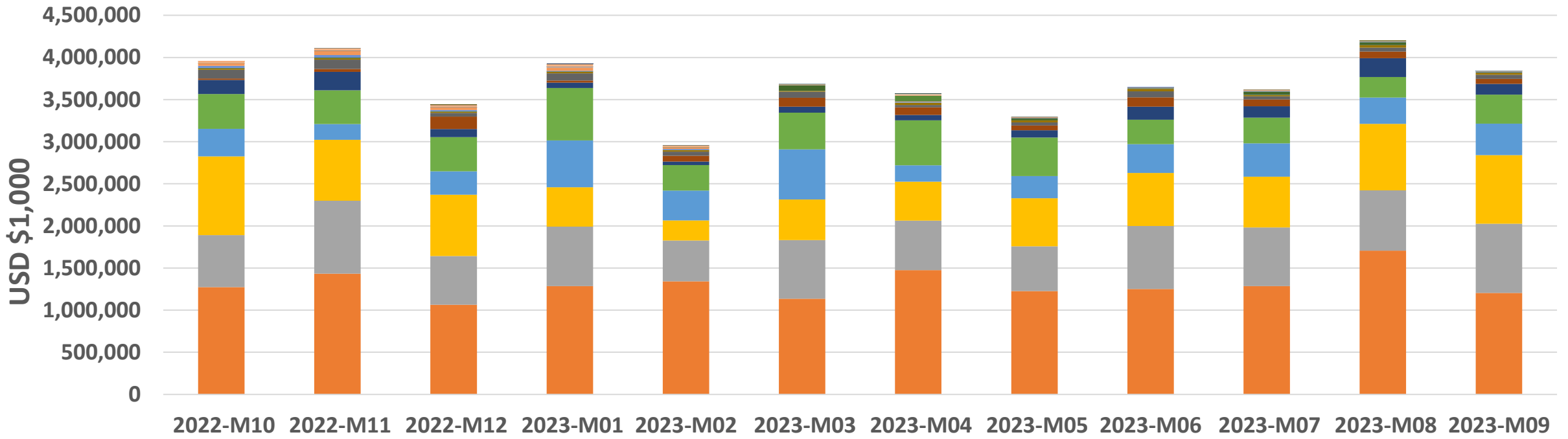


Passenger Car Imports into China

By Value



Passenger Car Imports INTO China, by Monthly Value



- Germany
- Austria
- Korea, Republic of
- Viet Nam
- Iran, Islamic Republic of
- Egypt
- France
- Morocco
- United States of America
- Sweden
- Italy
- Netherlands
- Russian Federation
- Singapore
- Czech Republic
- Oman
- Japan
- Hungary
- Poland
- India
- Philippines
- Israel
- United Kingdom
- Mexico
- Canada
- China
- Belgium
- Malaysia
- Indonesia
- Slovakia
- Spain
- South Africa
- Finland
- Thailand
- Bulgaria
- Taipei, Chinese



Special Focus

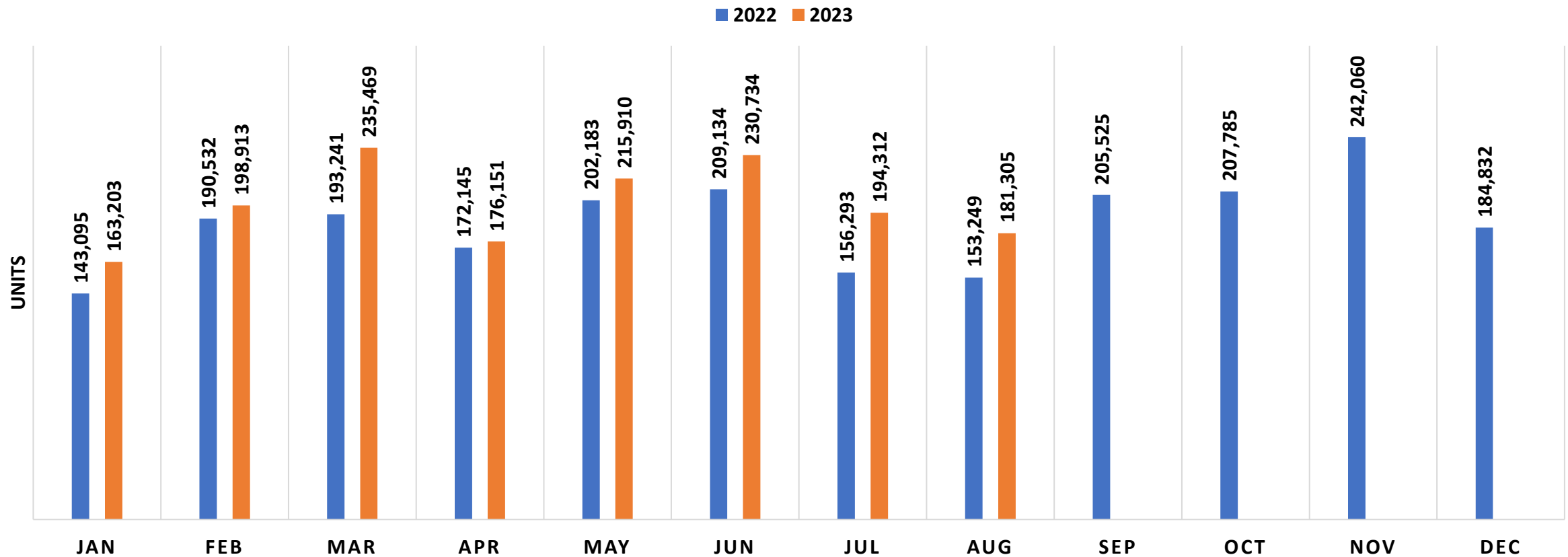
Germany

With special thanks to
www.destatis.de



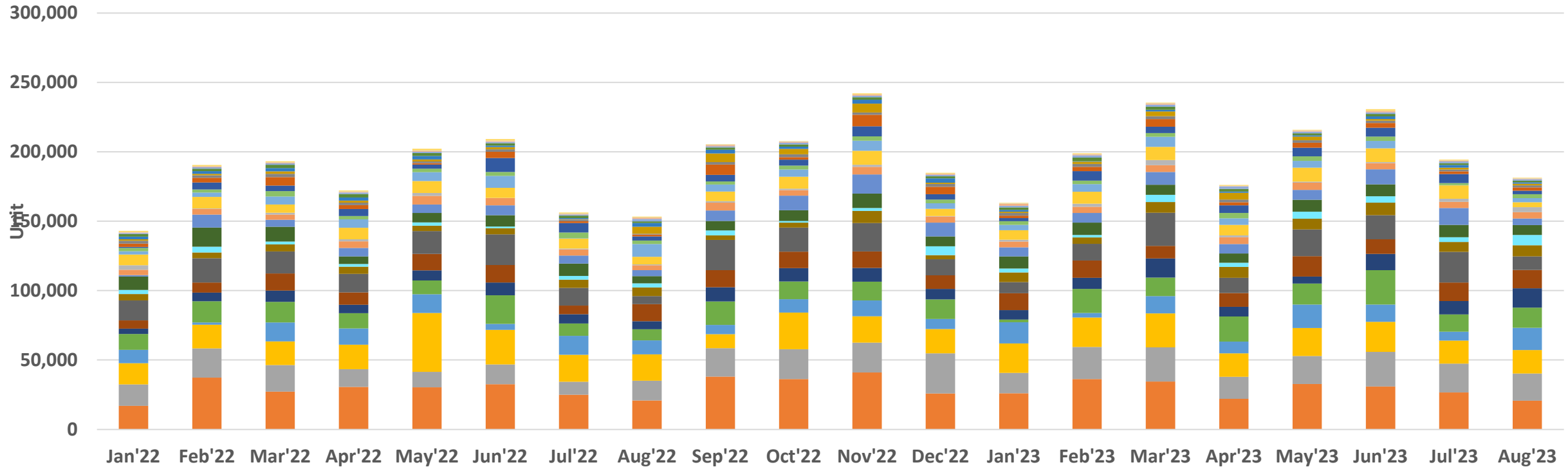
Global NEW Passenger Car Imports to Germany

PASSENGER CAR (NEW) IMPORTS TO GERMANY
MONTHLY 2022 VS 2023



New Passenger Car Imports to Germany, in Units

New Passenger Car Imports to Germany
Monthly 2022 & YTD 2023



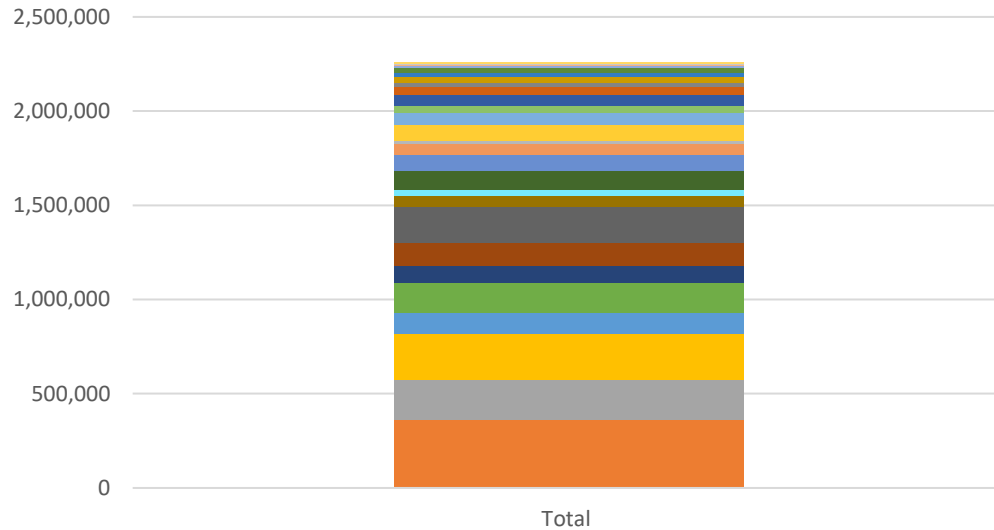
Country of Origin

- Spain
- France
- Korea, Republic of (South Korea)
- Poland
- Türkiye
- Finland
- Belgium
- Netherlands
- China
- Thailand
- Romania
- Japan
- Czechia
- Mexico
- Hungary
- United Kingdom
- Slovenia
- Austria
- South Africa
- Slovakia
- Italy
- Portugal
- Sweden
- Denmark



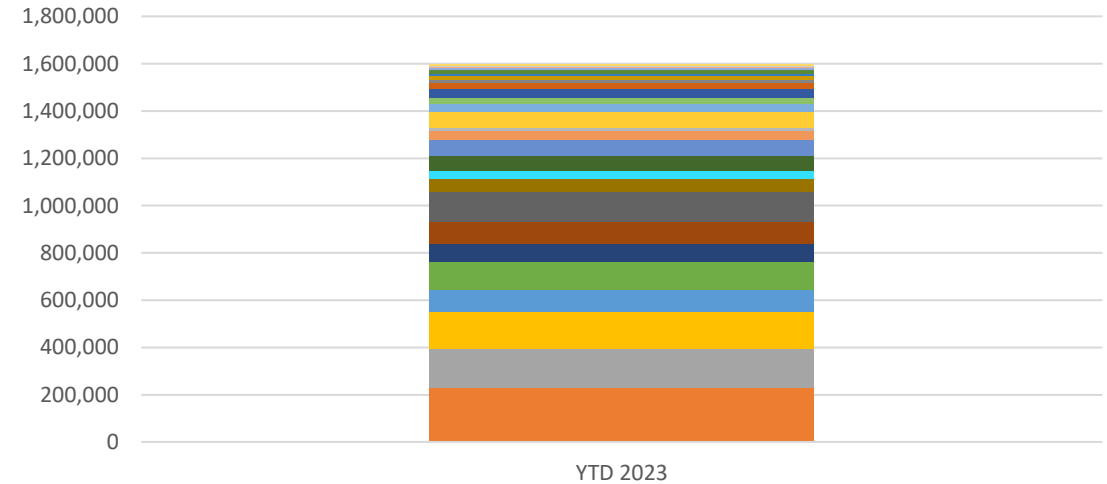
New Passenger Car Imports to Germany

New Passenger Car Imports to Germany 2022



- Spain
- Czechia
- France
- Mexico
- Korea, Republic of (South Korea)
- Hungary
- Poland
- United Kingdom
- Türkiye
- Slovenia
- Finland
- Austria
- United States
- Others
- Belgium
- South Africa
- Netherlands
- Slovakia
- China
- Italy
- Thailand
- Portugal
- Romania
- Sweden
- Japan
- Denmark
- Switzerland

New Passenger Car Imports to Germany
Jan-Aug 2023



- Spain
- Czechia
- France
- Mexico
- Korea, Republic of (South Korea)
- Hungary
- Poland
- United Kingdom
- Türkiye
- Slovenia
- Finland
- Austria
- United States
- Others
- Belgium
- South Africa
- Netherlands
- Slovakia
- China
- Italy
- Thailand
- Portugal
- Romania
- Sweden
- Japan
- Denmark
- Switzerland



New Passenger Car Imports to Germany, in Units

	Jan'22	Feb'22	Mar'22	Apr'22	May'22	Jun'22	Jul'22	Aug'22	Sep'22	Oct'22	Nov'22	Dec'22	Jan'23	Feb'23	Mar'23	Apr'23	May'23	Jun'23	Jul'23	Aug'23
All countries of the world	143,095	190,532	193,241	172,145	202,183	209,134	156,293	153,249	205,525	207,785	242,060	184,832	163,203	198,913	235,469	176,151	215,910	230,734	194,312	181,305
Spain	17,030	37,320	27,171	30,688	30,305	32,554	25,013	20,808	38,069	36,310	41,062	25,833	25,997	36,233	34,464	21,987	32,670	30,933	26,661	20,717
Belgium	15,368	21,051	19,214	12,718	11,169	14,283	9,269	14,341	20,438	21,528	21,528	28,921	14,760	23,115	24,666	15,931	20,256	24,967	20,746	19,527
Czechia	15,361	17,067	17,003	17,616	42,473	24,938	19,569	18,968	10,088	26,364	18,992	17,573	21,219	21,307	24,515	16,958	20,097	21,554	16,575	16,936
South Africa	9,564	1,655	13,682	11,774	13,453	4,221	13,579	10,116	6,670	9,692	11,407	7,235	15,161	3,195	12,396	8,454	16,958	12,529	6,429	16,018
France	11,429	15,170	14,808	10,940	9,887	20,642	8,829	7,889	16,874	12,667	13,469	14,042	1,935	17,328	13,278	18,014	15,077	24,786	12,387	14,492
Netherlands	3,883	6,238	8,106	6,078	7,260	9,140	6,780	5,886	10,350	9,602	9,844	7,564	6,824	8,079	13,858	7,040	5,091	11,712	9,745	13,956
Mexico	5,955	7,311	12,347	8,898	11,953	12,624	6,174	12,317	12,246	11,925	11,859	9,885	12,284	12,516	9,114	9,930	14,638	10,563	13,298	13,283
Slovakia	14,342	17,512	15,896	13,292	16,454	22,125	12,824	5,774	21,756	17,294	20,522	11,553	8,019	11,945	23,848	10,866	19,342	17,215	22,115	9,779
Korea, Republic of (South Korea)	4,559	4,197	5,061	5,255	3,838	4,480	5,814	6,169	3,241	3,539	8,804	2,914	6,861	4,615	7,647	7,850	7,615	9,083	7,103	7,904
China	3,005	4,056	2,067	1,943	2,277	1,165	2,789	2,916	3,653	1,274	1,960	6,371	2,865	1,728	5,237	3,060	5,126	4,674	3,460	7,529
Hungary	9,579	13,875	10,735	5,527	6,932	8,088	8,899	5,291	6,830	7,668	10,390	7,233	8,675	8,945	7,276	6,633	8,562	8,589	8,885	7,137
Italy	1,146	9,293	5,017	6,014	6,009	7,245	5,745	4,185	7,480	10,549	13,909	9,816	6,534	6,903	9,246	6,893	7,157	10,844	12,134	4,665
Poland	3,870	4,242	3,708	4,693	6,250	5,104	4,424	3,604	5,737	4,076	5,403	4,503	4,172	4,563	4,825	4,810	5,118	4,434	4,478	4,552
Thailand	3,200	258	1,247	1,599	2,050	217	523	558	1,014	963	1,486	366	1,305	2,228	3,756	1,435	844	665	2,177	3,636
United Kingdom	7,724	8,333	5,941	8,231	8,575	7,260	7,232	5,543	6,864	8,666	10,180	5,106	6,925	8,535	9,473	7,514	10,063	10,050	9,665	3,476
Portugal	2,294	3,058	5,809	6,077	6,386	8,631	305	9,140	5,182	5,116	7,252	3,951	3,862	5,432	7,247	4,781	4,859	5,283	51	3,052
Türkiye	2,383	2,178	3,828	2,464	2,632	2,812	4,148	2,632	2,189	2,820	3,056	2,784	2,574	2,645	2,679	3,815	3,276	3,150	1,489	2,795
Romania	801	5,073	4,071	4,922	2,887	10,083	6,737	2,953	4,736	4,259	7,265	3,831	2,317	6,765	4,511	5,483	6,268	6,399	6,599	2,580
Slovenia	2,426	3,422	6,074	2,922	1,011	4,361	1,394	1,317	7,468	1,912	8,361	5,295	1,799	3,131	5,543	2,215	3,547	3,285	1,987	2,247
Sweden	2,065	1,861	2,320	1,690	1,170	1,882	1,141	604	1,699	1,953	1,565	2,081	1,838	2,046	2,144	1,918	1,778	1,751	1,249	1,484
Finland	1,063	1,041	1,841	1,576	1,569	1,560	377	5,001	6,218	3,862	6,399	835	992	1,649	3,355	4,938	2,575	1,168	1,305	1,243
Japan	1,851	1,799	2,411	2,238	2,511	1,060	643	2,623	2,755	1,631	2,866	3,207	1,320	352	1,111	877	910	1,900	1,989	1,119
Austria	1,752	1,882	2,265	2,474	2,009	1,691	1,852	1,187	1,638	1,646	1,725	1,478	1,719	2,597	2,321	1,879	1,541	1,711	1,277	1,062
Denmark	793	1,032	1,114	940	903	910	731	1,842	821	1,207	1,137	1,051	1,167	1,689	1,473	1,623	1,183	1,279	1,187	1,050
United States	488	344	399	518	657	632	483	826	954	644	751	685	1,420	587	682	395	580	775	451	371
Switzerland	260	300	287	259	252	285	272	218	209	211	248	238	251	271	273	231	261	278	269	251
Others	904	964	819	799	1,311	1,141	747	541	346	407	620	481	408	514	531	621	518	1,157	601	444



Appendix

Data Sources & Harmonized System (HS) Codes



Data Sources

- **China Association of Automobile Manufacturers (CAAM)**
 - All Data in 'Vehicle Exports from China, by Volume' are based on official CAAM data
 - Note CAAM rounds data to nearest 100.
 - CAAM refers to Chinese Customs Data for brands and destinations.
- **China Passenger Car Association (CPCA)** is an alternative data source for just passenger car data, and uses a different monthly cycle (ie 15th of a month to 15th of following month), so sometimes totals do not tally between data from different government recognised groups, but by year end these are usually aligned.
- **China Automotive Dealer Association (CADA)** is also an alternative data source, often listing volumes sold by OEMs and brands. Again, by year end all sources generally align, although monthly volumes differ slightly through the year due to different reporting cycles.
- **CEIC DATA:** Based on EuroStat data, the European CEIC data offers comparative volumes in units.
- **Destatis Data:** Destatis Statistisches Bundesamt, the official German Federal data source for imports and exports based in Germany.
- **ITC Data:** International Trade Data, official data supplied by the Geneva based ITC.



Thank You

For more information please email:
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