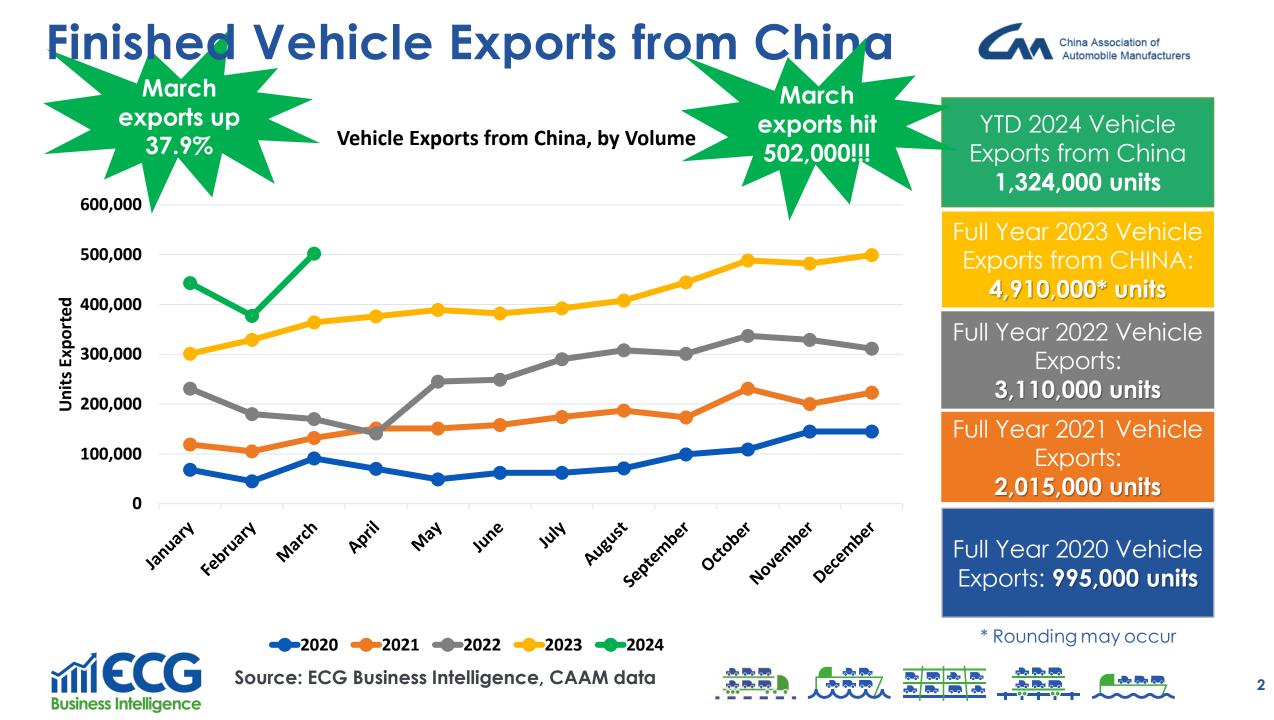
Vehicle Exports from China, Focus on Europe by VOLUME & VALUE

(ear to Date 2024 Update, Spring Edition



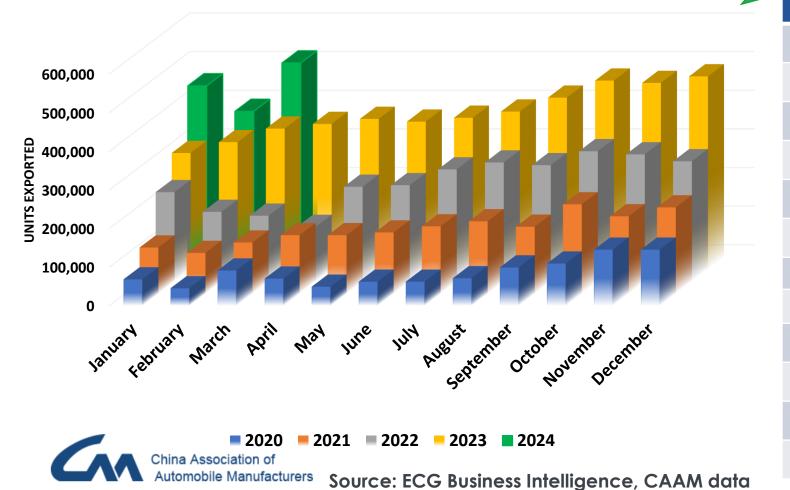




Vehicle Exports from Ching

FINISHED VEHICLE EXPORTS FROM CHINA

Mar'24 Monthly Export Volumes Up 33.15% m/m, up 37.9% y/y



			~		
	2020	2021	2022	2023	2024
Jan	68,000	119,000	231,000	301,000	443,000
Feb	45,000	105,000	180,000	329,000	377,000
Mar	91,000	132,000	170,000	364,000	502,000
Apr	70,000	151,000	141,000	376,000	,
May	49,000	151,000	245,000	389,000	
Jun	62,000	158,000	249,000	382,000	
Jul	62,000	174,000	290,000	392,000	
Aug	71,000	187,000	308,000	408,000	
Sep	99,000	173,000	301,000	444,000	
Oct	109,000	231,000	337,000	488,000	
Nov	145,000	200,000	329,000	482,000	
Dec	145,000	223,000	311,100	499,000	

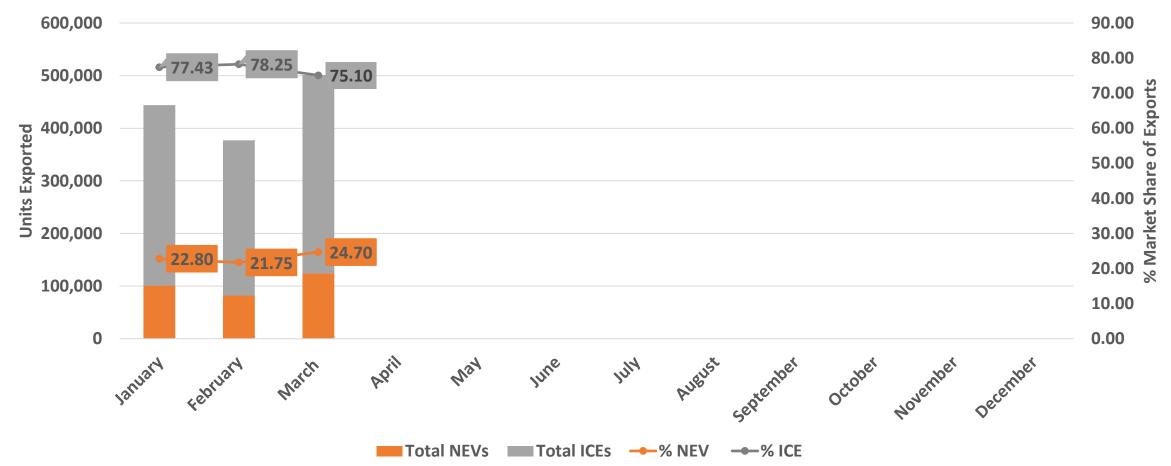


Due to rounding down in preceding months, CAAM updates final year volumes with total Jan-Dec'23 exports at 4.91 million, similarly Jan-Dec'22 exports at 3.11 million

Exports by Fuel Type -2024- Exports by ICE or NEV

YTD ICE EXPORTS: 1,015,000 UNITS 76.77% OF TOTAL EXPORTS YTD NEV EXPORTS: 307,000 UNITS 23.21% OF TOTAL EXPORTS

-2024-

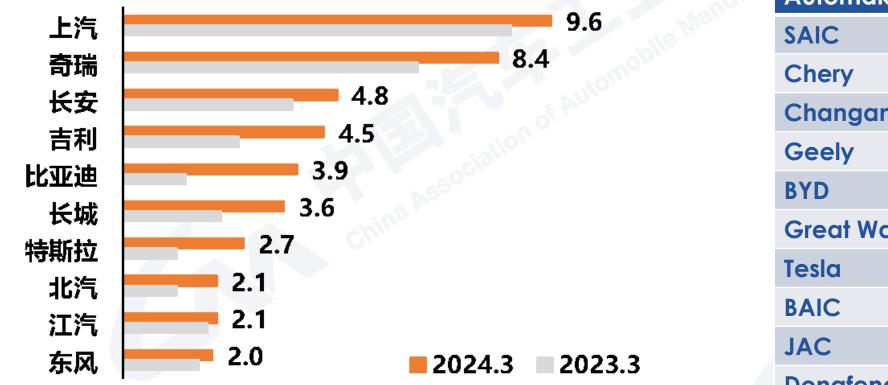




ICE: Internal Combustion Engine vehicles powered by gasoline or diesel NEV: New Energy Vehicles include battery electric vehicles & plug in hybrid electric vehicles.

Top Automakers Exporting from China –March 2024-

2024年3月整车出口量前十位企业

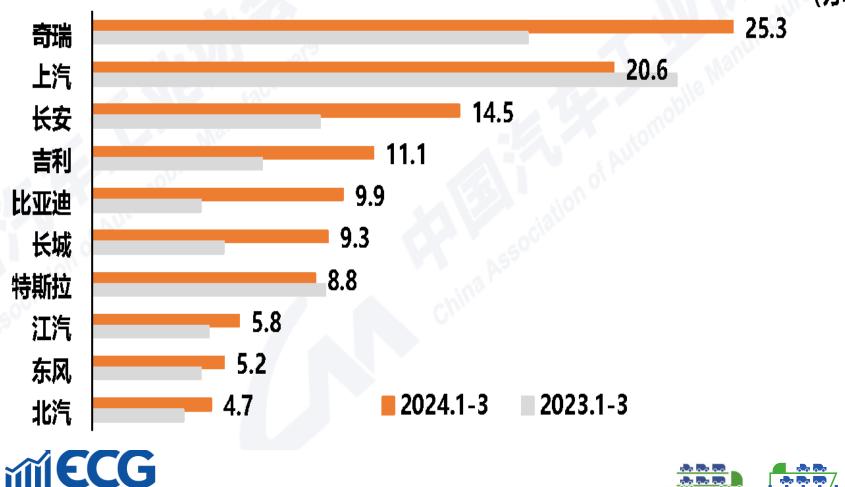


Automaker	March Volume
SAIC	96,000
Chery	84,000
Changan	48,000
Geely	45,000
BYD	39,000
Great Wall	36,000
Tesla	27,000
BAIC	21,000
JAC	21,000
Dongfeng	21,000



Top Automakers Exports in YTD -Jan to Mar 2024 -

2024年1-3月整车出口量前十位企业



(万辆)

Automaker	Q1
Chery	253,000
SAIC	206,000
Changan	145,000
Geely	111,000
BYD	99,000
Great Wall	93,000
Tesla	88,000
JAC	58,000
Dongfeng	52,000
BAIC	47,000

Business Intelligence

Top Destinations for Vehicle Exports from China -February 2024-



Business Intelligence

Country	Volume
Russia	50,000
Mexico	32,000
Brazil	21,000
Belgium	19,000
UK	17,000
Saudi Arabia	15,000
UAE	14,000
Italy	13,000
Spain	12,000
Philippines	11,000

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Top Destinations Vehicle Exports from China YTD -Jan to Feb 2024-



Country	Volume	
Russia	112,000	
Mexico	66,000	
Belgium	42,000	
UK	38,000	
UAE	33,000	
Saudi Arabia	31,000	
Brazil	30,000	
Philippines	28,000	
Australia	26,000	
Thailand	23,000	
Brazil Philippines Australia	30,000 28,000 26,000	





Year to Date Update January-December 2023

> January-December 2023 4.91 million vehicles exported (CAAM)

> > China Association of Automobile Manufacturers (CAAM)

Vehicle Exports from China by VOLUME

January-December 2023 5.22 million vehicles exported (CGAC)

> China General Administration of Customs (CGAC)





Top Destinations for New Vehicle Exports from China, January-December 2023

2023年1-12月主要整车出口市场累计出口量



Business Intelligence

Russia	909,000
Mexico	415,000
Belgium	217,000
Australia	214,000
UK	214,000
Saudi Arabia	213,000
Philippines	172,000
Thailand	169,000
UAE	159,000
Spain	139,000

Jan-Dec'23

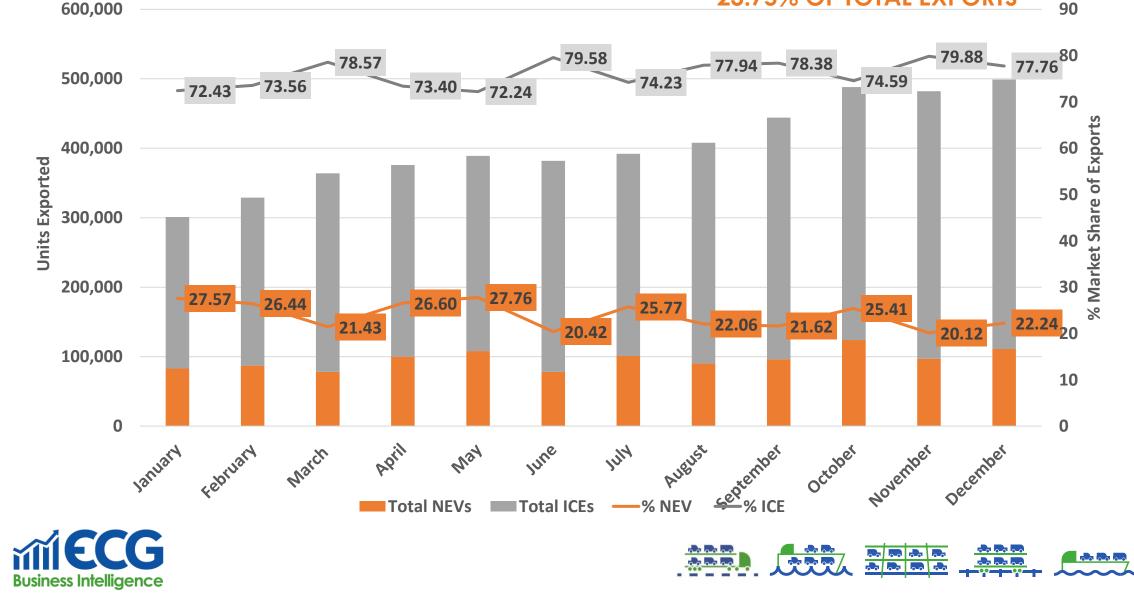
Belgium + UK + Spain = 570,000 Belgium + UK + Spain + Turkey = 640,000

Destination

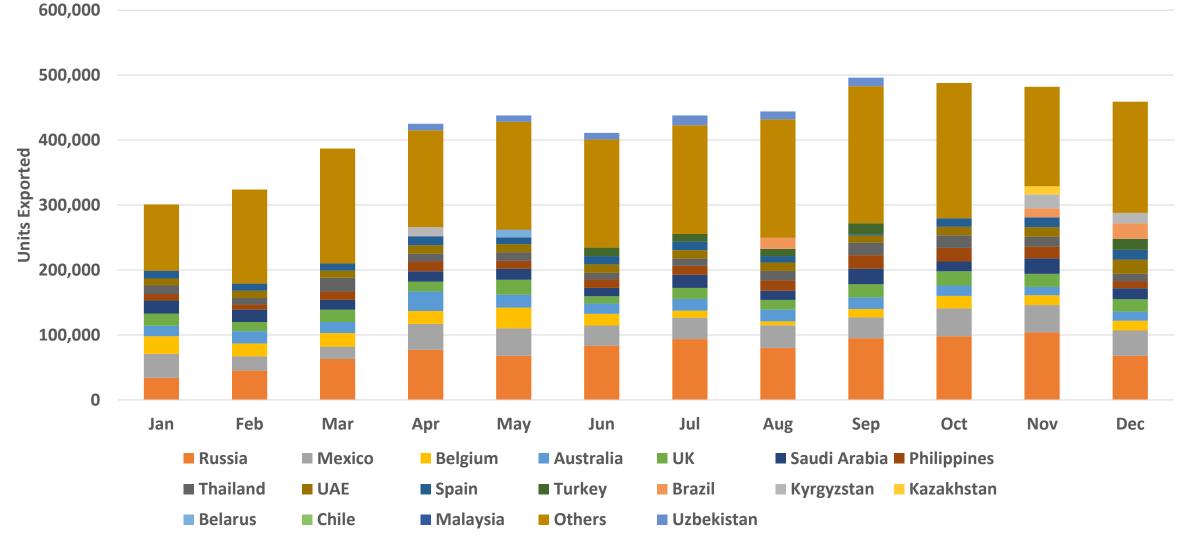
90.9

Exports by Fuel Type -2023-

YTD ICE EXPORTS: 3,701,000 UNITS 76.25% OF TOTAL EXPORTS YTD NEV EXPORTS: 1,153,000 UNITS 23.75% OF TOTAL EXPORTS 90



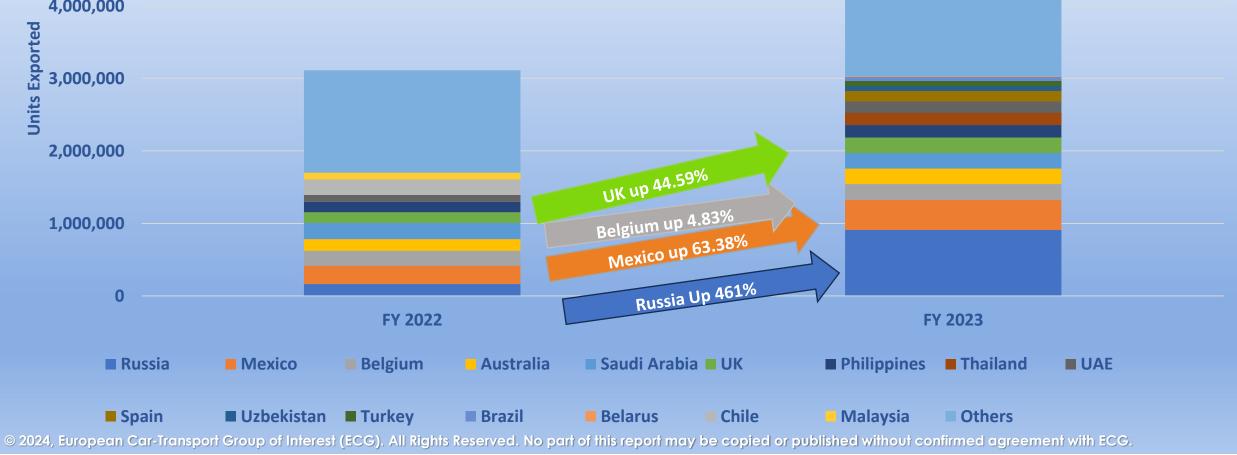
11







Full Year 2022 Vs 2023, New Vehicle Exports from China by Top Destinations 5,000,000 4,000,000







China has become an electric vehicle export behemoth. How should the US and EU respond?

China to solidify its position as world's top car exporter in 2024 as it banks on manufacturing heft: UBS

- Battery-powered vehicles will account for 30 per cent of China's total car exports of 5 million units this year, according to a forecast by the Swiss bank
- Chinese carmakers exported 4.4 million cars in the first 11 months of 2023 versus 3.99 million units by Japanese assemblers

China's overall BEV exports rose 70 percent in 2023, reaching \$34.1 billion. The European Union (EU) is the largest **recipient** of Chinese BEV exports, accounting for nearly 40 percent of them. Other European countries (Albania, European Free Trade Association members, North Macedonia, Ukraine, and the United Kingdom) held a 15 percent share of Chinese shipments in the same year.

China comes just shy of Japan as the world's largest car exporter JAN 31 2024

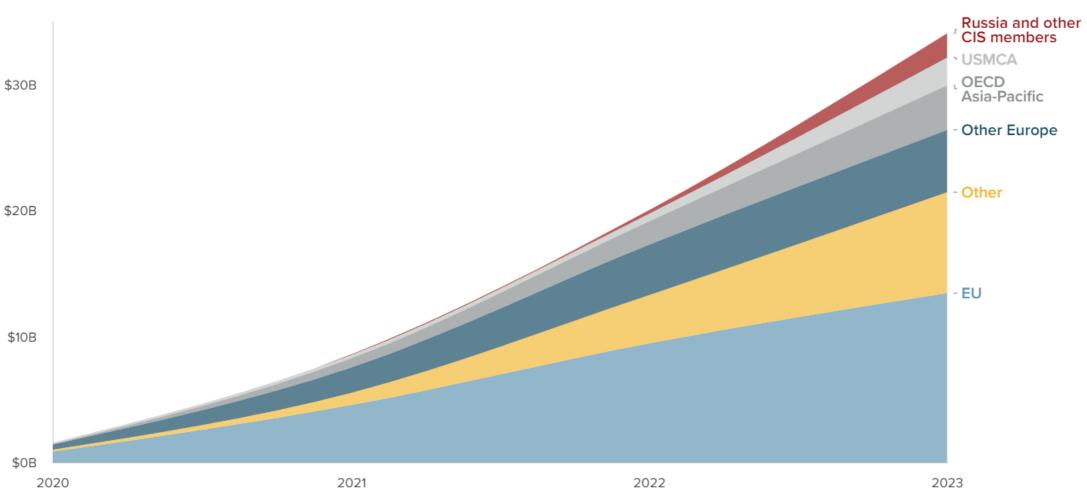
Japanese customs data showed the country exported 5.97 million vehicles last year, more than the 5.22 million vehicle exports that China customs data reported.





Chinese battery electric vehicle exports by region

EU Other Other Europe OECD Asia-Pacific USMCA Russia and other CIS members



Source: People's Republic of China General Administration of Customs, Author's calculations, The Commonwealth of Independent States (CIS) includes Armenia, Azerbaijan, Belarus, Kazakhstan, Kyrgyzstan, Russia, Tajikistan, and Uzbekistan. OECD Asia-Pacific includes Australia, Japan, South Korea, and New Zealand.





Thank You

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