

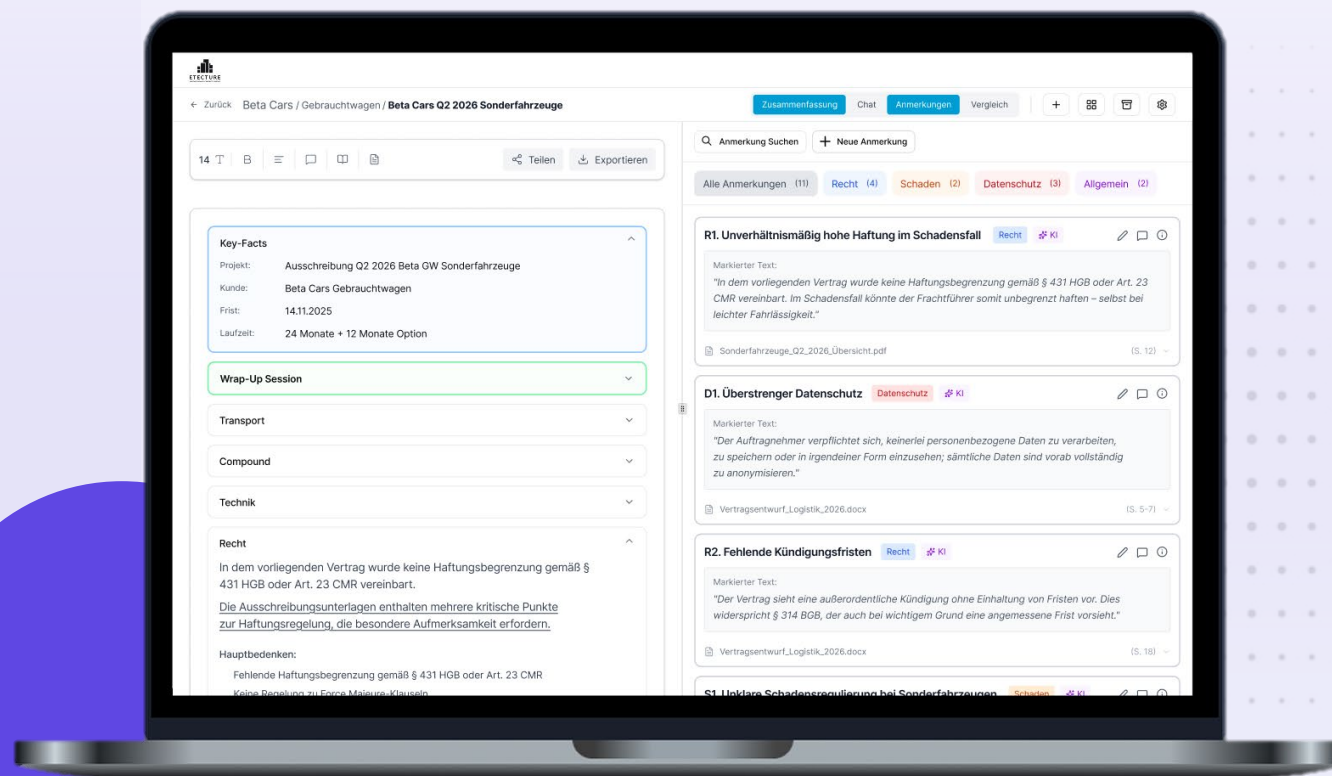
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Tender.io

The AI-Powered Solution for Your Tender Management



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Challenge: A Flood of Documents

"We don't lose contracts due to lack of quality, but because our experts are drowning in administrative overhead."

The software solution **Tender.io** was developed for a logistics partner to address the following challenges

01 Volume of Tender Documents

Tenders require careful review of complex requirements spread across hundreds of pages

02 Repetitive Work Steps

Updates to an ongoing tender require re-reviewing all documents

03 Slow Feedback Cycles

Coordination between multiple departments is time-consuming and resource-intensive



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Overview

02

AI

AI-Based Features,
Tender Process

01

Tender.io

Application Overview

03

Security

Sovereignty, Data
Security, Trusted AI,
Integration



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Tender.io

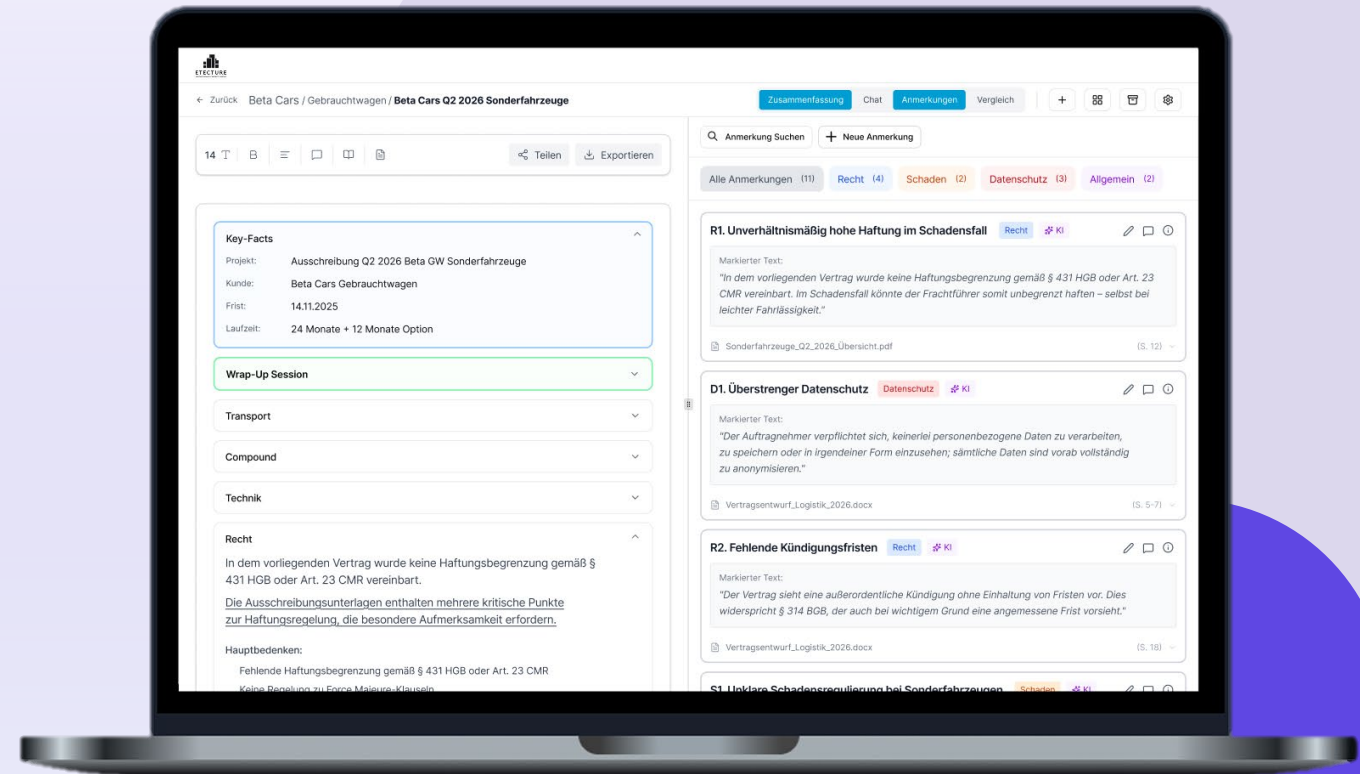
The application enables logistics tenders to be analyzed with the help of AI.

Key insights are presented clearly and support faster decision-making.

Multiple departments can collaborate – decisions become transparent and traceable.

Key Features:

- ✓ AI-Powered Summary
- ✓ Review for Legal Issues
- ✓ Interactive Chat
- ✓ Comparison with Historical Tenders
- ✓ Kanban Board for Coordination
- ✓ Collaborative Teamwork



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UI/UX

Overview of Information in the UI

Summary

Compact summary of required services and terms – all information at a glance!

01

Chat

Easily ask questions about the original document content and incorporate answers into the summary.

Annotations

Annotations on legal issues and other topics!

Source References

Verify AI statements and jump directly to the corresponding text passage.

The screenshot displays the ETECTURE AI interface for document analysis. The top navigation bar includes 'Zurück', 'Beta Cars / Gebrauchtwagen / Beta Cars Q2 2026 Sonderfahrzeuge', and tabs for 'Zusammenfassung', 'Chat', 'Anmerkungen', and 'Vergleich'. Below the navigation bar, the interface is divided into three main sections:

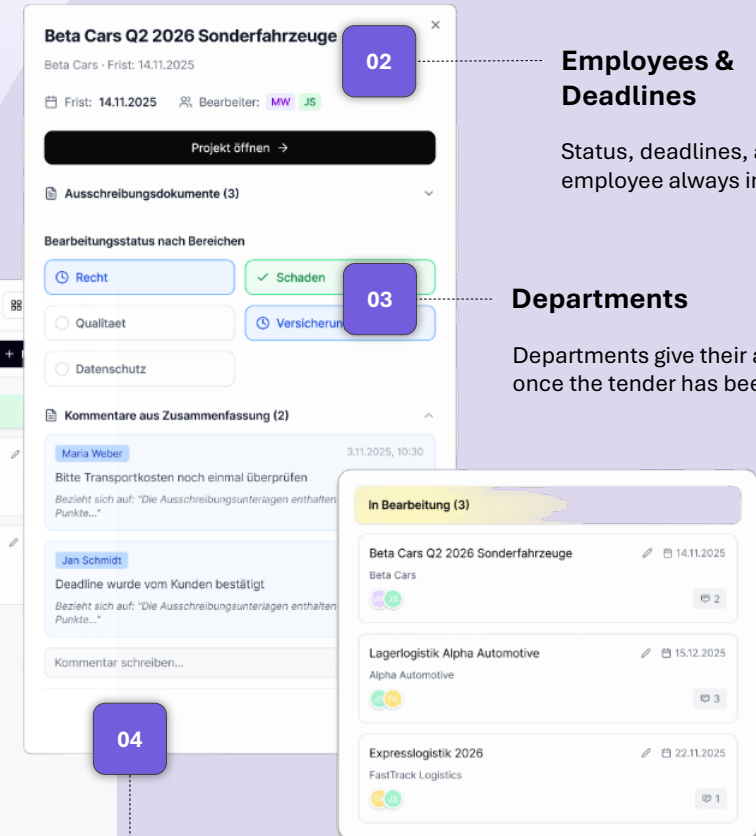
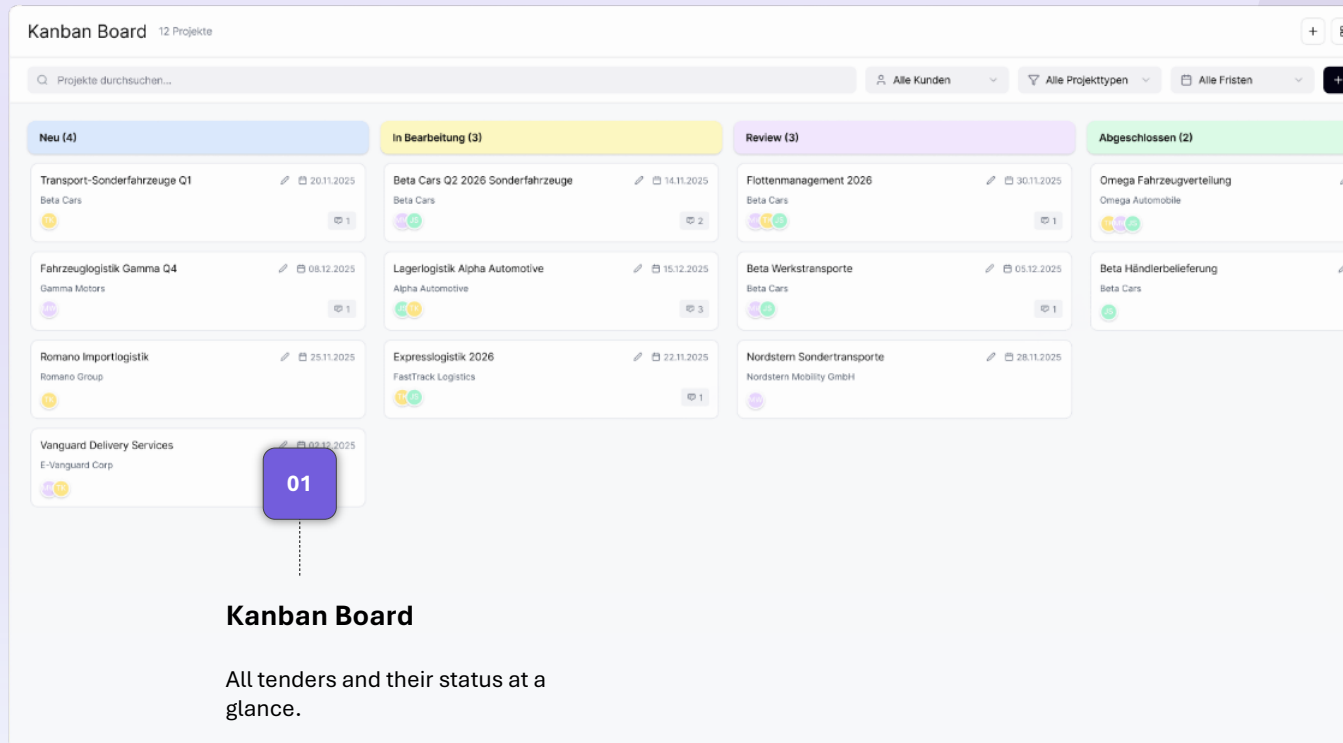
- Summary (01):** A compact summary of required services and terms, including 'Key-Facts', 'Wrap-Up Session', 'Transport', 'Compound', and 'Technik'.
- Chat (02):** A chat window where users can ask questions about the document content. The chat history shows a conversation about liability and damage compensation.
- Annotations (03):** A list of annotations on legal issues and other topics, including 'R1. Unverhältnismäßig hohe Haftung im Schadensfall', 'D1. Überstrenger Datenschutz', and 'R2. Fehlende Kündigungsfristen'. Each annotation includes a 'Markierter Text' and a 'Source Reference'.

The interface also features a search bar, a 'Neue Anmerkung' button, and a 'Bereit' button at the bottom.

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UI/UX

Overview of Information in the UI



Employees & Deadlines

Status, deadlines, and responsible employee always in focus.

Departments

Departments give their approval once the tender has been reviewed.

Comments

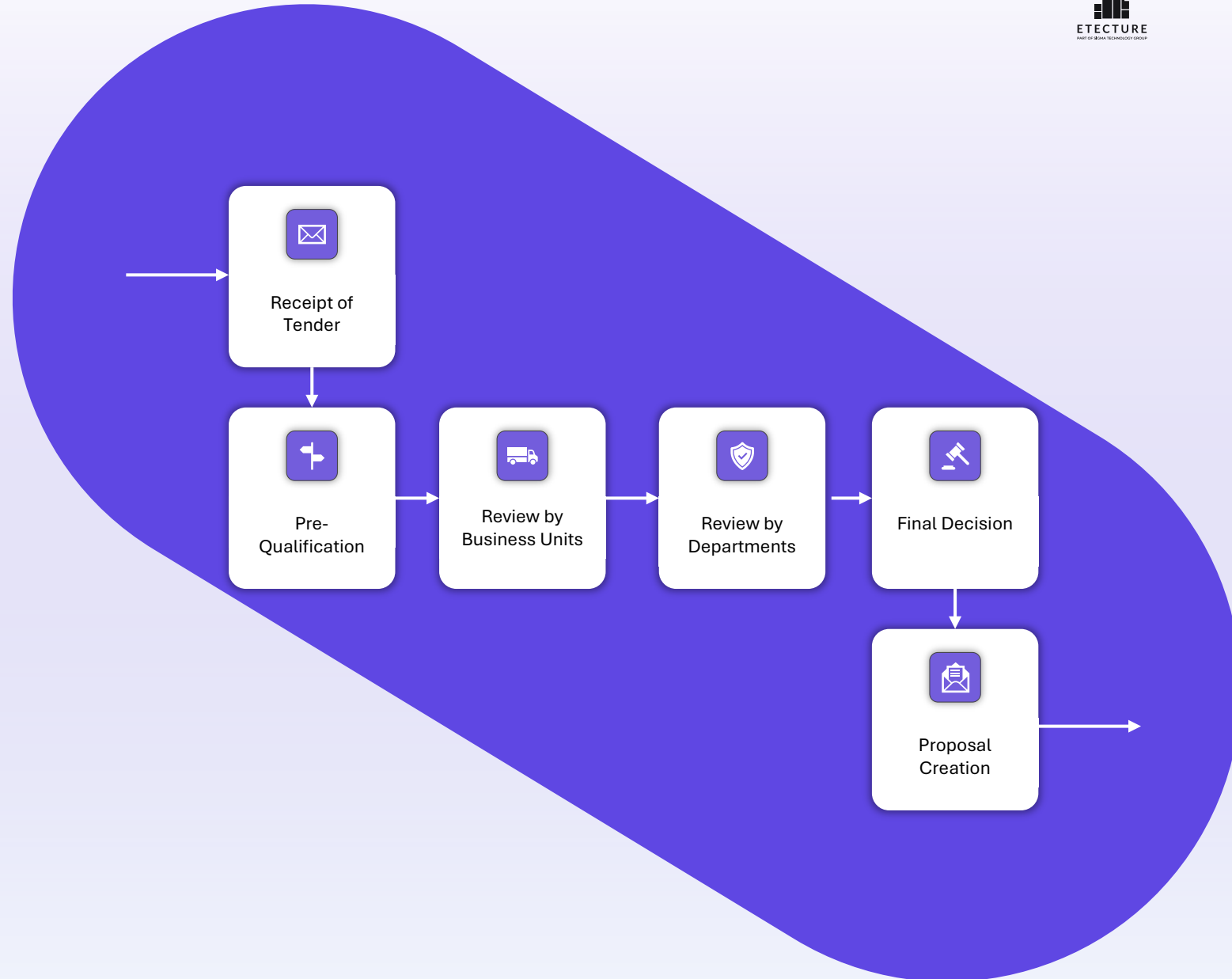
All comments and open items at a glance – transparent and traceable.

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One Process - One Application

Rather than improving individual steps through an AI chat, the goal is to cover the entire tender process in a single application.

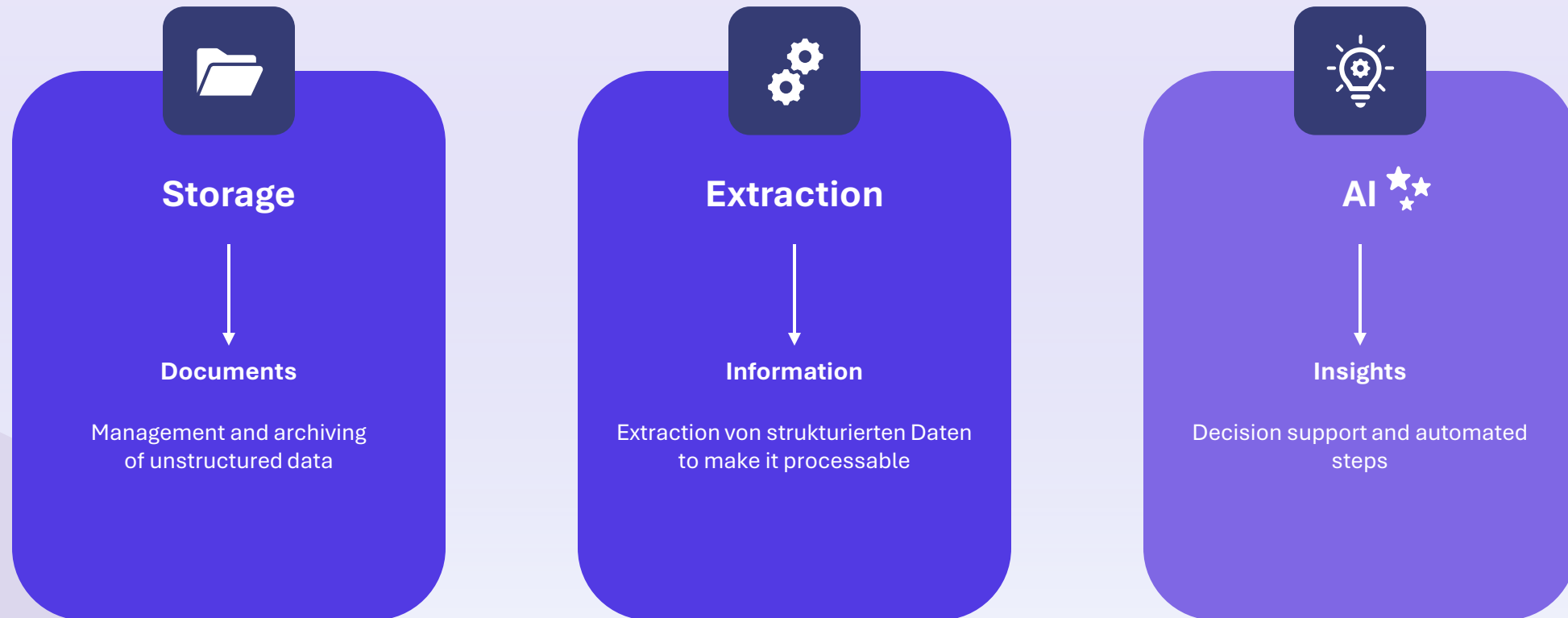
This includes features such as central data storage, file sharing, access controls, archiving, and a Kanban board with task assignments.



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From Data to Insights

AI enables us to conduct analyses, prepare decisions, and initiate automated steps



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What Features Does AI Enable?

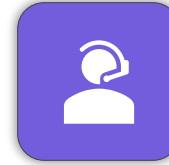
AI allows us to perform advanced analyses – including legal pre-checks, condition comparisons, and interactive chat.

Required information is available in a fraction of the time and decisions can be made faster.



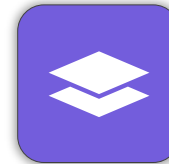
Review

Summarize results and validate against requirements.



Chat

Query information and prepare analyses



Comparison

Track conditions across tenders

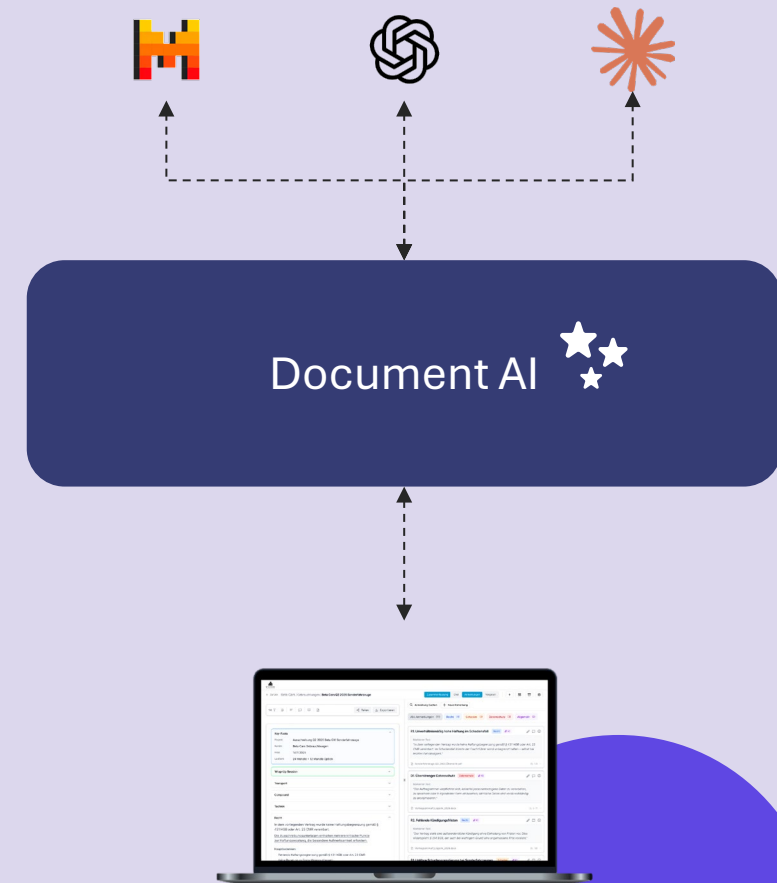
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AI Models

The application uses different models depending on the task (Vision, Reasoning, Chat, etc.).

The application is fundamentally designed so that we remain independent of any specific provider.

This allows us to always integrate the latest generation of models while flexibly adapting to customer requirements.

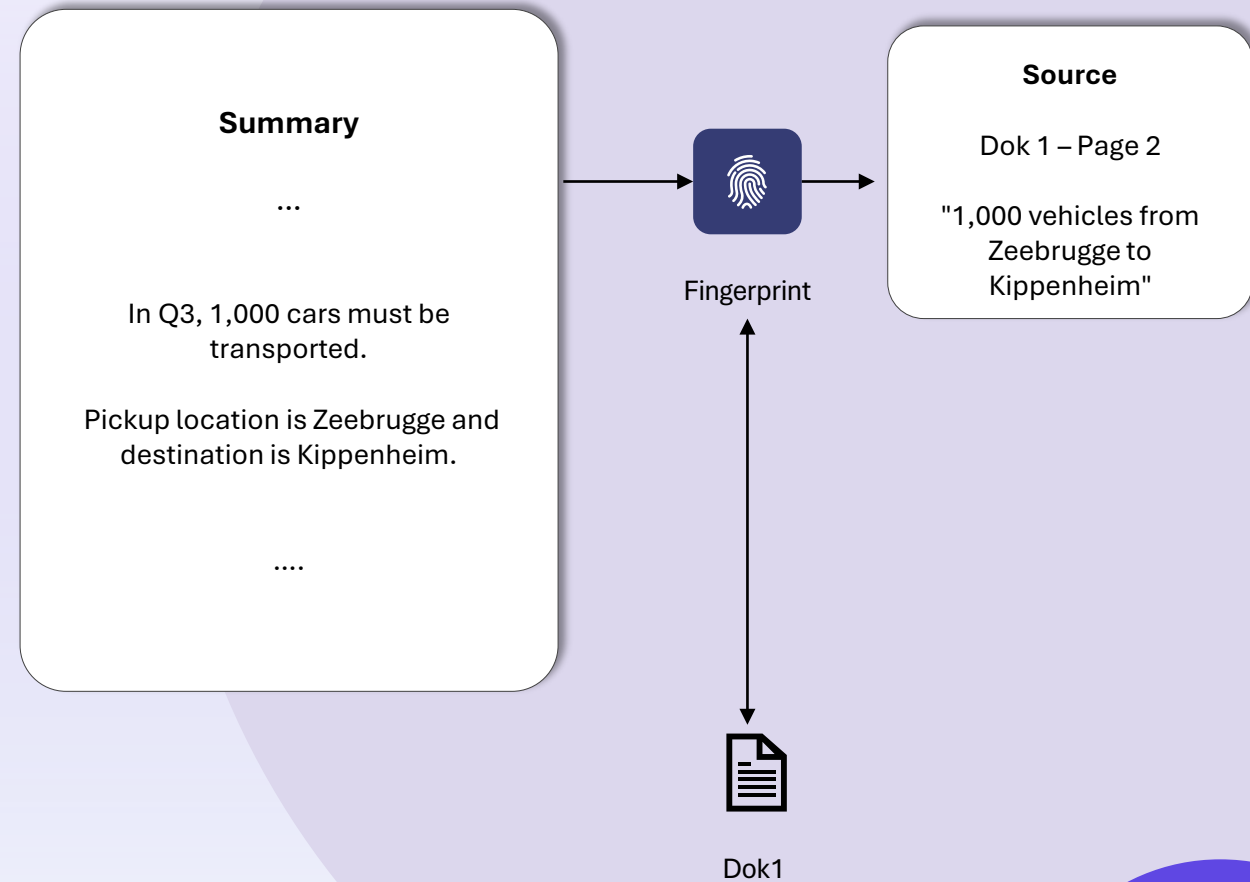


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Trusted AI: Hallucinations

To counter hallucinations, we use a variety of measures, such as limited model contexts, model freezing, grounding and task-focused prompting.

Where possible, we verify statements against the existing text base and provide sources and references.

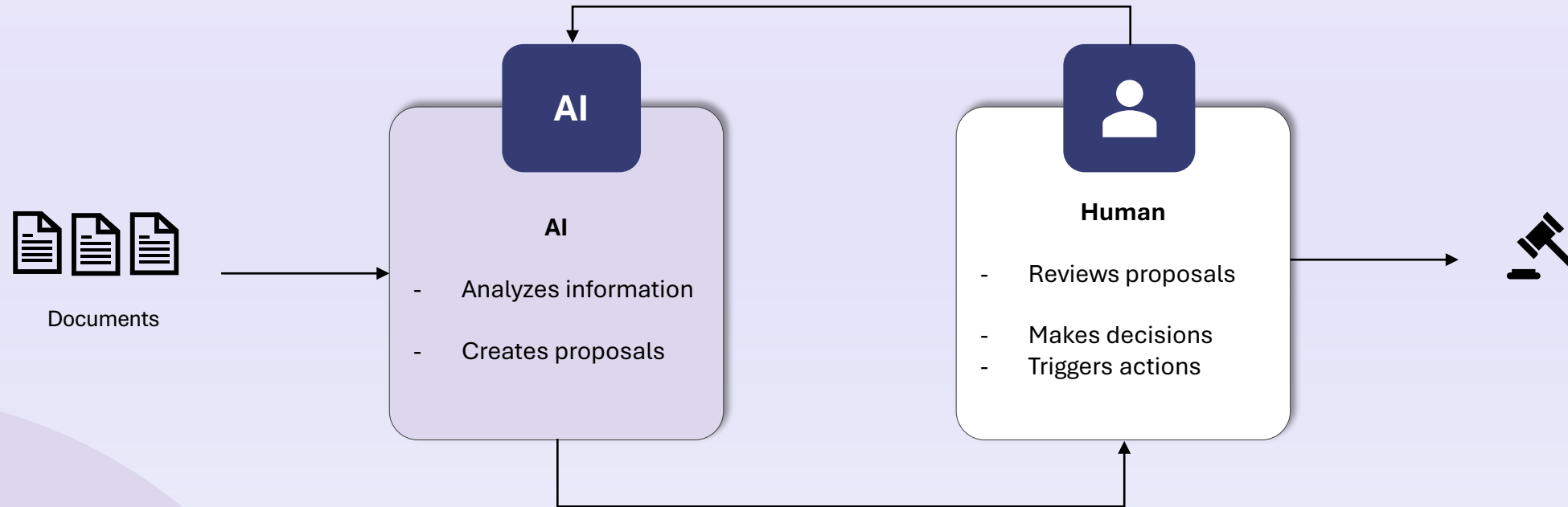


Verification in the original document
that the information is contained as
stated

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Trusted AI: Human in the Loop

Final decisions and actions are always made by humans



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Trusted AI: Data Security

Conservative permissions, restricted access



Physical Separation

Separate application instances,
physical separation at the DB level



Data Zone

Data is processed and stored
within the EU data zone



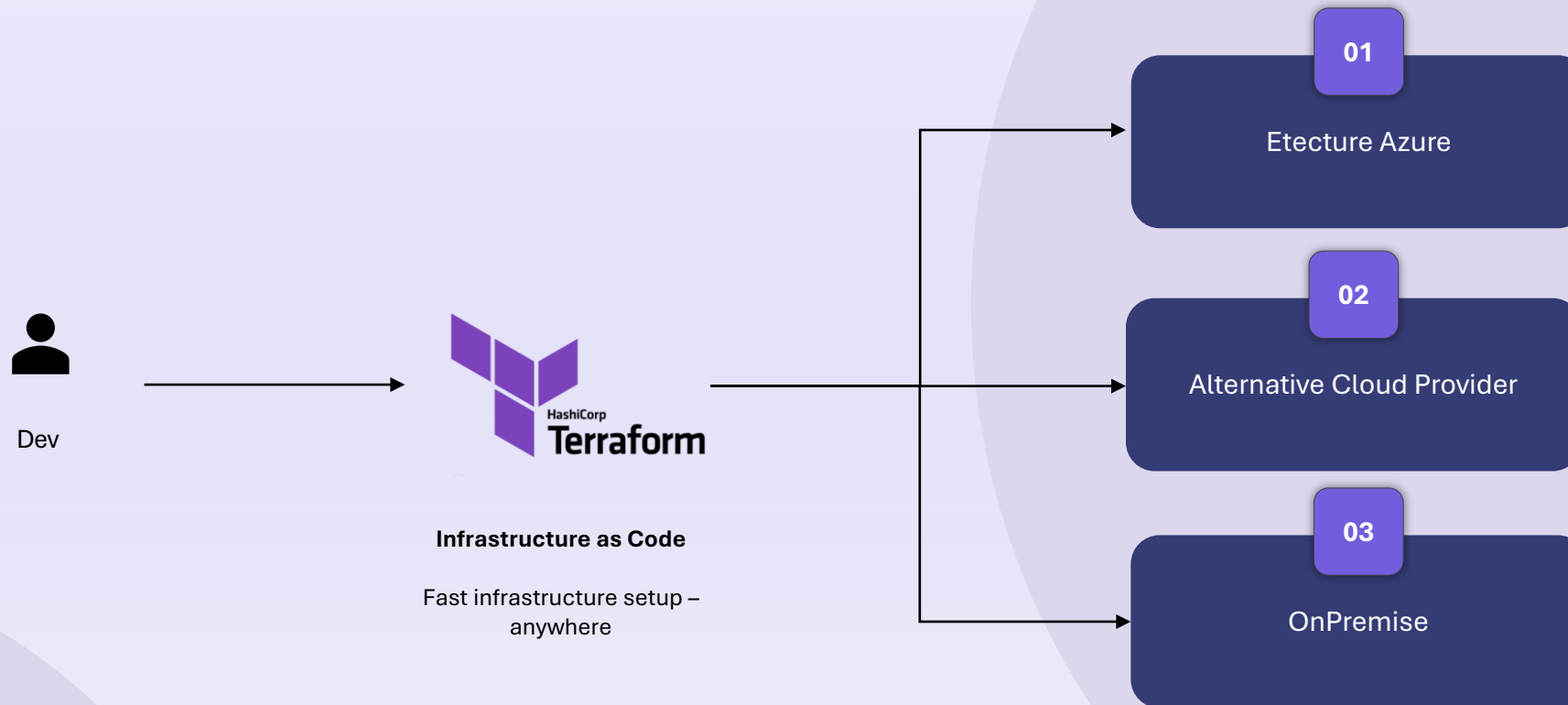
Clear Boundaries

Limited AI access – no
autonomous querying or
modification of data

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Digital Sovereignty

You decide where your data is processed!



The infrastructure and AI models are provider-independent.

This allows a seamless switch to an EU provider or more cost-effective alternatives.

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From Project to Product

The project is currently being developed in collaboration with Mosolf Logistics & Services Automotive Logistics.

We build a general version of this application as a SaaS-product. This creates an opportunity for all involved companies to benefit from synergies.

01

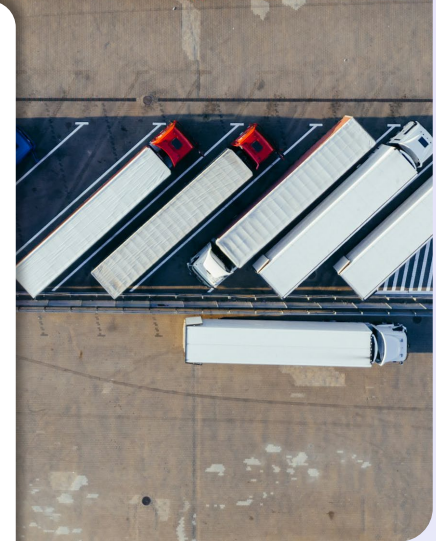
Test Phase

Get a test account on our ETECTURE platform and learn how the application can support you and your team.

02

Run on your infrastructure

Run the application where you need it – on-premise, on your preferred cloud or on our ETECTURE platform.





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What Does ETECTURE Stand For?

01

Reliable and Strong Partner:

We provide fast and straightforward support.

02

Software as Individual as Your Company:

We build software that adapts to your processes.

03

Modern Technologies:

We rely on modern software solutions and system landscapes.

04

Experience in Logistics:

We have expertise across a wide range of logistics topics.

05

Everything from One Source:

We offer a broad spectrum of logistics solutions.

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Thank You!



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